

**U.S. Department of Labor
Veterans' Employment and Training Service**

**HVRP
Quarterly Performance Report
Desk Guide**

Revised August 2024



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BACKGROUND

Grant recipients operating the Homeless Veterans’ Reintegration Program (HVRP), Incarcerated Veterans’ Transition Program (IVTP), or the Homeless Women Veterans and Veterans with Children Program (HWVWC), referred to collectively as HVRP, must report quarterly on measurable outcomes to demonstrate their accordance with [VPL 03-24](#) Homeless Veterans’ Reintegration Program Performance, Management, and Reporting. This desk guide provides useful and necessary information regarding the quarterly Performance Report (PR), which was formerly referred to as the Technical Performance Report (TPR) and Technical Performance Narrative (TPN), for grant personnel as well as the Veterans’ Employment and Training Service (VETS) staff members who are responsible for grant oversight and monitoring.

REFERENCES

- Definitions: See the [HVRP Glossary of Terms](#) on the [HVRP website](#).
- The [HVRP website](#) contains the current program year’s HVRP Participant Tracking sheet that grant recipients may use to capture the participant’s enrollment and exit information.

PERFORMANCE INDICATORS

Grant recipients must submit a PR for all 12 quarters of the grant’s Period of Performance (PoP) in the [VETS Grantee Reporting System](#) (VGRS). Scores for each of the performance indicators fall into one of the following three categories: Goal Met; Goal Partially Met; or Goal Not Met. See Table 1 for the scoring thresholds that apply to each indicator score.

Table 1. Performance Indicator Scoring Thresholds

Performance Indicator	Indicator Score	Goal Met	Goal Partially Met	Goal Not Met
1. Number of Participants Enrolled – Percent of Cumulative Goal Achieved <i>Scored PoP Q1 – PoP Q12</i>		100.0 percent or greater than goal	85.0 to 99.9 percent of goal	0 to 84.9 percent of goal
2. Placement Rate – Percent of Cumulative Goal Achieved <i>Scored PoP Q1 – PoP Q12</i>		100.0 percent or greater than goal	85.0 to 99.9 percent of goal	0 to 84.9 percent of goal

Performance Indicator	Indicator Score	Goal Met	Goal Partially Met	Goal Not Met
3. Average Hourly Wage at Placement – Percent of Cumulative Goal Achieved <i>Scored PoP Q1 – PoP Q12</i>		100.0 percent or greater than goal	85.0 to 99.9 percent of goal	0 to 84.9 percent of goal
4a. Placement Rate of Exiters who were Episodically Homeless ¹ – Percent of Cumulative Goal Achieved <i>Scored PoP Q1 – PoP Q12</i>		100.0 percent or greater than goal	85.0 to 99.9 percent of goal	0 to 84.9 percent of goal
4b. Cost per Placement ² – Percent of Cumulative Goal Achieved <i>Scored PoP Q1 – PoP Q12</i>		75.0 to 105.0 percent of goal	0 to 74.9 percent of goal; or 105.1 to 120.0 percent of goal	120.1 percent or greater than goal
5. Percent of Enrollments with Training – Percent of Cumulative Goal Achieved <i>Scored PoP Q1 – PoP Q12</i>		100.0 percent or greater than goal	85.0 to 99.9 percent of goal	0 to 84.9 percent of goal
6. Employment Rate 2 nd Quarter After Exit – Percent of Cumulative Goal Achieved <i>Scored PoP Q3 – PoP Q12</i>		100.0 percent or greater than goal	85.0 to 99.9 percent of goal	0 to 84.9 percent of goal

¹ The “Placement Rate of Exiters who were Episodically Homeless” indicator applies to grant recipients with a PoP beginning on or before July 1, 2022.

² The “Cost per placement” indicator applies to grant recipients with a PoP beginning on or after July 1, 2023.

Performance Indicator	Indicator Score	Goal Met	Goal Partially Met	Goal Not Met
7. Median Earnings 2 nd Quarter After Exit – Percent of Cumulative Goal Achieved <i>Scored PoP Q3 – PoP Q12</i>		100.0 percent or greater than goal	85.0 to 99.9 percent of goal	0 to 84.9 percent of goal
8. Employment Rate 4 th Quarter After Exit – Percent of Cumulative Goal Achieved <i>Scored PoP Q5 – PoP Q12</i>		100.0 percent or greater than goal	85.0 to 99.9 percent of goal	0 to 84.9 percent of goal

OVERVIEW OF THE PERFORMANCE REPORT

The PR allows VETS’ Grant Officer’s Technical Representatives (GOTR) to monitor performance and enables the aggregation and analysis of grant recipient data to assess the effectiveness of grant programs and submit reports to Congress. The narrative embedded within the PR is where grant recipients explain why outcomes deviate from goals, describe remediation strategies to improve any performance failures, confirm financial management practices, provide updates on staffing information, communicate information about grant-related activities, identify significant achievements, and share success stories. VETS’ GOTRs review the PR to monitor the overall performance of each grant.

The scores for performance indicators are monitored by the GOTR, and consecutive failures are tracked over time for potential high-risk designation as per [VPL 03-24 Attachment 2](#): HVRP High Risk Designation Technical Assistance Guide.

Table 2. High Risk Designation Tracking Example

High Risk Designation Measures	PoP Q1 Score	PoP Q2 Score	PoP Q3 Score	PoP Q4 Score	Failed for 3 Consecutive Qtrs?
Number of Participants Enrolled	Yellow	Red	Red	Red	Yes
Average Hourly Wage at Placement	Green	Red	Yellow	Red	No
Placement Rate	Red	Red	Yellow	Yellow	No
Placement Rate Episodically Homeless or Cost per Placement	Red	Yellow	Yellow	Green	No
Percent of Enrollments with Training	Red	Green	Red	Green	No

Exiting Participants at the End of the PoP

If the grant recipient is in the final quarter of their PoP and they receive a new award in the subsequent program year (PY), they may enroll a participant exiting the concluding grant into the new grant award **only if the participant meets the eligibility of homelessness or at risk of homelessness as of July 1**. If the grant recipient does not receive a new award in the subsequent PY, all participants in the concluding grant must be exited and the grant recipient must ensure that participants are referred to other service providers that are able to assist them in meeting their employment goals.

Participant Re-Enrollment versus Re-Opening Enrollment

If an individual participant has exited the program to employment but then loses the job and returns needing HVRP services, the grant recipients should proceed as follows:

- **Job loss is within 90 days of exit:** The grant recipient may re-open the case within the 90-day window to provide additional employment and training services to re-employ the participant. If the case is re-opened, the prior placement outcomes at exit must be deleted from the participant's enrollment record (i.e., occupation at placement, hourly wage at placement, and employment placement type).
- **Job loss is more than 90 days after exit:** The grant recipient may choose to re-enroll the participant as long as the participant still meets the HVRP eligibility criteria. The grant recipient must re-enroll the participant (i.e., input the participant as a new row in the Participant Info tab).

DOCUMENTING PARTICIPANT PLACEMENT

The following are approved methods for documenting placement/employment outcomes (including dates of employment, hourly wages and hours worked):

- Pay stubs
- Automated employment verification systems
- Documented contact with employers
- Employer statement of earnings
- Supporting documentation of self-employment and wages earned (see details below)

VETS does not categorically prohibit placements into self-employment. The participant must file a 1099 with the IRS to report self-employment earnings. The participant must share supporting documentation with the grant recipient as proof of self-employment and wages earned. This allows the grant recipient to determine hourly wages and other data elements required for reporting. For self-employment, case managers should consider requesting a business license, employer ID for services performed to, copies of income checks, receipts of job materials and equipment, wage records, 1099 MISC Form, advertisement of services, etc.

All data sources and methods used must be documented and are subject to audit.

POST-EXIT FOLLOW-UP SERVICES

Grant recipients provide post-exit follow-up services to participants to increase the success of employment and job retention. The TPR allows grant recipients to record when those services occurred in the Date Last Provided Follow-Up Service field on the Participant Info tab.

REPORT SUBMISSION

The grant recipient must electronically submit the PR to VETS via VGRS each quarter. See Table 3 for due dates.

Table 3: Due Dates

These due dates are established in [VPL 03-24](#) HVRP Performance, Management, and Reporting.

PoP Reporting Quarter	Quarter Start Date	Quarter End Date	Grant Recipient Due Date
<ul style="list-style-type: none"> • PoP Q1 • PoP Q5 • PoP Q9 	July 1	September 30	October 30
<ul style="list-style-type: none"> • PoP Q2 • PoP Q6 • PoP Q10 	October 1	December 31	January 30
<ul style="list-style-type: none"> • PoP Q3 • PoP Q7 • PoP Q11 	January 1	March 31	April 30
<ul style="list-style-type: none"> • PoP Q4 • PoP Q8 • PoP Q12 	April 1	June 30	July 30

Appendix: HVRP Measure Formulas

These example calculations are provided to explain how the grant’s quarterly goals and actuals are used to establish the cumulative goals and cumulative actuals for the reporting period. The percentage of goal achieved scores for the performance indicators shown in [Table 1](#) are determined by dividing the reporting quarter’s cumulative actual by the cumulative goal.

Example Calculations

Six of the ten measures in this appendix use the same formulas for both goals and actuals; the measure title will include the words “Cumulative Goals & Actuals” and the table will display one set of example calculations for the cumulative goal that can also be used to determine the cumulative actual. There are four measures where the goals and actuals are calculated differently; the measure title will state either “Cumulative Goals” or “Cumulative Actuals” and the table will display one set of example calculations for either the cumulative goal or cumulative actual.

Number of Participants Enrolled (EN) Cumulative Goals & Actuals

The table below displays example calculations for cumulative goals only; however, the same methodology can be used to determine cumulative actuals.

- # of Participants Enrolled – Quarterly Goal (EN-QG)
- # of Participants Enrolled – Cumulative Goal (EN-CG)

Note: Quarters (Q) are listed by Period of Performance (PoP) Q# and Program Year (PY) Q#.

Qtr End	# of Participants Enrolled Cumulative Goal Formula	Example EN-QG	EN-CG Calculations	EN-CG
PoP Q1 PY1 Q1	EN-QG Q1	18	18	18
PoP Q2 PY1 Q2	EN-QG Q1 + EN-QG Q2	22	18 + 22 = 40	40
PoP Q3 PY1 Q3	EN-QG Q1 + EN-QG Q2 + EN-QG Q3	18	40 + 18 = 58	58
PoP Q4 PY1 Q4	EN-QG Q1 + EN-QG Q2 + EN-QG Q3 + EN-QG Q4	17	58 + 17 = 75	75
PoP Q5 PY2 Q1	EN-QG Q1 + EN-QG Q2 + EN-QG Q3 + EN-QG Q4 + EN-QG Q5	18	75 + 18 = 93	93
PoP Q6 PY2 Q2	EN-QG Q1 + EN-QG Q2 + EN-QG Q3 + EN-QG Q4 + EN-QG Q5 + EN-QG Q6	22	93 + 22 = 115	115
PoP Q7 PY2 Q3	EN-QG Q1 + EN-QG Q2 + EN-QG Q3 + EN-QG Q4 + EN-QG Q5 + EN-QG Q6 + EN-QG Q7	18	115 + 18 = 133	133

Qtr End	# of Participants Enrolled Cumulative Goal Formula	Example EN-QG	EN-CG Calculations	EN-CG
PoP Q8 PY2 Q4	EN-QG Q1 + EN-QG Q2 + EN-QG Q3 + EN-QG Q4 + EN-QG Q5 + EN-QG Q6 + EN-QG Q7 + EN-QG Q8	17	133 + 17 = 150	150
PoP Q9 PY3 Q1	EN-QG Q1 + EN-QG Q2 + EN-QG Q3 + EN-QG Q4 + EN-QG Q5 + EN-QG Q6 + EN-QG Q7 + EN-QG Q8 + EN-QG Q9	18	150 + 18 = 168	168
PoP Q10 PY3 Q2	EN-QG Q1 + EN-QG Q2 + EN-QG Q3 + EN-QG Q4 + EN-QG Q5 + EN-QG Q6 + EN-QG Q7 + EN-QG Q8 + EN-QG Q9 + EN-QG Q10	22	168 + 22 = 190	190
PoP Q11 PY3 Q3	EN-QG Q1 + EN-QG Q2 + EN-QG Q3 + EN-QG Q4 + EN-QG Q5 + EN-QG Q6 + EN-QG Q7 + EN-QG Q8 + EN-QG Q9 + EN-QG Q10 + EN-QG Q11	18	190 + 18 = 208	208
PoP Q12 PY3 Q4	EN-QG Q1 + EN-QG Q2 + EN-QG Q3 + EN-QG Q4 + EN-QG Q5 + EN-QG Q6 + EN-QG Q7 + EN-QG Q8 + EN-QG Q9 + EN-QG Q10 + EN-QG Q11 + EN-QG Q12	17	208 + 17 = 225	225

Number of Participants Exited (EXT) Cumulative Goals & Actuals

The table below displays example calculations for cumulative goals only; however, the same methodology can be used to determine cumulative actuals.

- # of Participants Exited – Quarterly Goal (EXT-QG)
- # of Participants Exited – Cumulative Goal (EXT-CG)

Qtr	# of Participants Exited Cumulative Goal Formula	Example EXT-QG	EXT-CG Calculations	EXT-CG
PoP Q1 PY1 Q1	EXT-QG Q1	14	14	14
PoP Q2 PY1 Q2	EXT-QG Q1 + EXT-QG Q2	18	14 + 18 = 32	32
PoP Q3 PY1 Q3	EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3	16	32 + 16 = 48	48
PoP Q4 PY1 Q4	EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4	15	48 + 15 = 63	63
PoP Q5 PY2 Q1	EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5	16	63 + 16 = 79	79

Qtr	# of Participants Exited Cumulative Goal Formula	Example EXT-QG	EXT-CG Calculations	EXT-CG
PoP Q6 PY2 Q2	EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5 + EXT-QG Q6	20	79 + 20 = 99	99
PoP Q7 PY2 Q3	EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5 + EXT-QG Q6 + EXT-QG Q7	22	99 + 22 = 121	121
PoP Q8 PY2 Q4	EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5 + EXT-QG Q6 + EXT-QG Q7 + EXT-QG Q8	21	121 + 21 = 142	142
PoP Q9 PY3 Q1	EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5 + EXT-QG Q6 + EXT-QG Q7 + EXT-QG Q8 + EXT-QG Q9	18	142 + 18 = 160	160
PoP Q10 PY3 Q2	EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5 + EXT-QG Q6 + EXT-QG Q7 + EXT-QG Q8 + EXT-QG Q9 + EXT-QG Q10	16	160 + 16 = 176	176
PoP Q11 PY3 Q3	EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5 + EXT-QG Q6 + EXT-QG Q7 + EXT-QG Q8 + EXT-QG Q9 + EXT-QG Q10 + EXT-QG Q11	20	176 + 20 = 196	196
PoP Q12 PY3 Q4	EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5 + EXT-QG Q6 + EXT-QG Q7 + EXT-QG Q8 + EXT-QG Q9 + EXT-QG Q10 + EXT-QG Q11 + EXT-QG Q12	29	196 + 29 = 225	225

Number of Exited Participants Placed into Employment (PLC) Cumulative Goals & Cumulative Actuals

The table below displays example calculations for cumulative goals only; however, the same methodology can be used to determine cumulative actuals.

- # of Exited Participants Placed into Employment – Quarterly Goal (PLC-QG)
- # of Exited Participants Placed into Employment – Cumulative Goal (PLC-CG)

Qtr	# of Exited Participants Placed into Employment or “Placements” Formula	Example PLC-QG	PLC-CG Calculations	PLC-CG
PoP Q1 PY1 Q1	PLC-QG Q1	7	7	7
PoP Q2 PY1 Q2	PLC-QG Q1 + PLC-QG Q2	13	7 + 13 = 20	20

Qtr	# of Exited Participants Placed into Employment or “Placements” Formula	Example PLC-QG	PLC-CG Calculations	PLC-CG
PoP Q3 PY1 Q3	PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3	15	20 + 15 = 35	35
PoP Q4 PY1 Q4	PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4	16	35 + 16 = 51	51
PoP Q5 PY2 Q1	PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5	17	51 + 17 = 68	68
PoP Q6 PY2 Q2	PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5 + PLC-QG Q6	17	68 + 17 = 85	85
PoP Q7 PY2 Q3	PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5 + PLC-QG Q6 + PLC-QG Q7	16	85 + 16 = 101	101
PoP Q8 PY2 Q4	PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5 + PLC-QG Q6 + PLC-QG Q7 + PLC-QG Q8	17	101 + 17 = 118	118
PoP Q9 PY3 Q1	PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5 + PLC-QG Q6 + PLC-QG Q7 + PLC-QG Q8 + PLC-QG Q9	16	118 + 16 = 134	134
PoP Q10 PY3 Q2	PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5 + PLC-QG Q6 + PLC-QG Q7 + PLC-QG Q8 + PLC-QG Q9 + PLC-QG Q10	14	134 + 14 = 148	148
PoP Q11 PY3 Q3	PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5 + PLC-QG Q6 + PLC-QG Q7 + PLC-QG Q8 + PLC-QG Q9 + PLC-QG Q10 + PLC-QG Q11	12	148 + 12 = 160	160
PoP Q12 PY3 Q4	PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5 + PLC-QG Q6 + PLC-QG Q7 + PLC-QG Q8 + PLC-QG Q9 + PLC-QG Q10 + PLC-QG Q11 + PLC-QG Q12	8	160 + 8 = 168	168

Continued on the following page.

Placement Rate (PR) Cumulative Goals & Cumulative Actuals

The table below displays example calculations for cumulative goals only; however, the same methodology can be used to determine cumulative actuals.

- # of Exited Participants Placed into Employment – Quarterly Goal (PLC-QG)
- # of Exited Participants Placed into Employment – Cumulative Goal (PLC-CG)
- # of Participants Exited – Quarterly Goal (EXT-QG)
- # of Participants Exited – Cumulative Goal (EXT-CG)
- Placement Rate – Quarterly Goal (PR-QG)
- Placement Rate – Cumulative Goal (PR-CG)

Qtr	Placement Rate Cumulative Goal Formula	Example PLC-QG	PR-CG Numerator <i># of Exited Participants Placed into Employment – CG</i>	PR-CG Denominator <i># of Participants Exited – CG</i>	PR-CG Calculations	PR-CG
PoP Q1 PY1 Q1	PLC-QG Q1 / EXT-QG Q1	<ul style="list-style-type: none"> • PLC-QG Q1: 7 • EXT-QG Q1: 14 	7	14	$7 / 14 = 0.500$	50.0%
PoP Q2 PY1 Q2	$[(\text{PLC-QG Q1} + \text{PLC-QG Q2}) / (\text{EXT-QG Q1} + \text{EXT-QG Q2})]$	<ul style="list-style-type: none"> • PLC-QG Q2: 13 • EXT-QG Q2: 18 	$7 + 13 = 20$	$14 + 18 = 32$	$20 / 32 = 0.625$	62.5%
PoP Q3 PY1 Q3	$[(\text{PLC-QG Q1} + \text{PLC-QG Q2} + \text{PLC-QG Q3}) / (\text{EXT-QG Q1} + \text{EXT-QG Q2} + \text{EXT-QG Q3})]$	<ul style="list-style-type: none"> • PLC-QG Q3: 15 • EXT-QG Q3: 16 	$20 + 15 = 35$	$32 + 16 = 48$	$35 / 48 = 0.729$	72.9%
PoP Q4 PY1 Q4	$[(\text{PLC-QG Q1} + \text{PLC-QG Q2} + \text{PLC-QG Q3} + \text{PLC-QG Q4}) / (\text{EXT-QG Q1} + \text{EXT-QG Q2} + \text{EXT-QG Q3} + \text{EXT-QG Q4})]$	<ul style="list-style-type: none"> • PLC-QG Q4: 16 • EXT-QG Q4: 15 	$35 + 16 = 51$	$48 + 15 = 63$	$51 / 63 = 0.810$	81.0%
PoP Q5 PY2 Q1	$[(\text{PLC-QG Q1} + \text{PLC-QG Q2} + \text{PLC-QG Q3} + \text{PLC-QG Q4} + \text{PLC-QG Q5}) / (\text{EXT-QG Q1} + \text{EXT-QG Q2} + \text{EXT-QG Q3} + \text{EXT-QG Q4} + \text{EXT-QG Q5})]$	<ul style="list-style-type: none"> • PLC-QG Q5: 17 • EXT-QG Q5: 16 	$51 + 17 = 68$	$63 + 16 = 79$	$68 / 79 = 0.861$	86.1%
PoP Q6 PY2 Q2	$[(\text{PLC-QG Q1} + \text{PLC-QG Q2} + \text{PLC-QG Q3} + \text{PLC-QG Q4} + \text{PLC-QG Q5} + \text{PLC-QG Q6}) / (\text{EXT-QG Q1} + \text{EXT-QG Q2} + \text{EXT-QG Q3} + \text{EXT-QG Q4} + \text{EXT-QG Q5} + \text{EXT-QG Q6})]$	<ul style="list-style-type: none"> • PLC-QG Q6: 17 • EXT-QG Q6: 20 	$68 + 17 = 85$	$79 + 20 = 99$	$85 / 99 = 0.859$	85.9%

Qtr	Placement Rate Cumulative Goal Formula	Example PLC-QG	PR-CG Numerator <i># of Exited Participants Placed into Employment – CG</i>	PR-CG Denominator <i># of Participants Exited – CG</i>	PR-CG Calculations	PR-CG
PoP Q7 PY2 Q3	[(PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5 + PLC-QG Q6 + PLC-QG Q7) / (EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5 + EXT-QG Q6 + EXT-QG Q7)]	<ul style="list-style-type: none"> • PLC-QG Q7: 16 • EXT-QG Q7: 22 	85 + 16 = 101	99 + 22 = 121	101 / 121 = 0.835	83.5%
PoP Q8 PY2 Q4	[(PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5 + PLC-QG Q6 + PLC-QG Q7 + PLC-QG Q8) / (EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5 + EXT-QG Q6 + EXT-QG Q7 + EXT-QG Q8)]	<ul style="list-style-type: none"> • PLC-QG Q8: 17 • EXT-QG Q8: 21 	101 + 17 = 118	121 + 21 = 142	118 / 142 = 0.831	83.1%
PoP Q9 PY3 Q1	[(PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5 + PLC-QG Q6 + PLC-QG Q7 + PLC-QG Q8 + PLC-QG Q9) / (EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5 + EXT-QG Q6 + EXT-QG Q7 + EXT-QG Q8 + EXT-QG Q9)]	<ul style="list-style-type: none"> • PLC-QG Q9: 16 • EXT-QG Q9: 18 	118 + 16 = 134	142 + 18 = 160	134 / 160 = 0.838	83.8%
PoP Q10 PY3 Q2	[(PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5 + PLC-QG Q6 + PLC-QG Q7 + PLC-QG Q8 + PLC-QG Q9 + PLC-QG Q10) / (EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5 + EXT-QG Q6 + EXT-QG Q7 + EXT-QG Q8 + EXT-QG Q9 + EXT-QG Q10)]	<ul style="list-style-type: none"> • PLC-QG Q10: 14 • EXT-QG Q10: 16 	134 + 14 = 148	160 + 16 = 176	148 / 176 = 0.841	84.1%
PoP Q11 PY3 Q3	[(PLC-QG Q1 + PLC-QG Q2 + PLC-QG Q3 + PLC-QG Q4 + PLC-QG Q5 + PLC-QG Q6 + PLC-QG Q7 + PLC-QG Q8 + PLC-QG Q9 + PLC-QG Q10 + PLC-QG Q11) / (EXT-QG Q1 + EXT-QG Q2 + EXT-QG Q3 + EXT-QG Q4 + EXT-QG Q5 + EXT-QG Q6 + EXT-QG Q7 + EXT-QG Q8 + EXT-QG Q9 + EXT-QG Q10 + EXT-QG Q11)]	<ul style="list-style-type: none"> • PLC-QG Q11: 12 • EXT-QG Q11: 20 	148 + 12 = 160	176 + 20 = 196	160 / 196 = 0.816	81.6%

Qtr	Placement Rate Cumulative Goal Formula	Example PLC-QG	PR-CG Numerator <i># of Exited Participants Placed into Employment – CG</i>	PR-CG Denominator <i># of Participants Exited – CG</i>	PR-CG Calculations	PR-CG
PoP Q12 PY3 Q4	$\frac{[(\text{PLC-QG Q1} + \text{PLC-QG Q2} + \text{PLC-QG Q3} + \text{PLC-QG Q4} + \text{PLC-QG Q5} + \text{PLC-QG Q6} + \text{PLC-QG Q7} + \text{PLC-QG Q8} + \text{PLC-QG Q9} + \text{PLC-QG Q10} + \text{PLC-QG Q11} + \text{PLC-QG Q12}) / (\text{EXT-QG Q1} + \text{EXT-QG Q2} + \text{EXT-QG Q3} + \text{EXT-QG Q4} + \text{EXT-QG Q5} + \text{EXT-QG Q6} + \text{EXT-QG Q7} + \text{EXT-QG Q8} + \text{EXT-QG Q9} + \text{EXT-QG Q10} + \text{EXT-QG Q11} + \text{EXT-QG Q12})]}{}$	<ul style="list-style-type: none"> • PLC-QG Q12: 8 • EXT-QG Q12: 29 	160 + 8 = 168	196 + 29 = 225	168 / 225 = 0.747	74.7%

Average Hourly Wage at Placement (AHW) Cumulative Goals

The planned AHW for a quarter is weighted by the planned Number of Exited Participants Placed into Employment (PLC) for that quarter. For example, 10 placements with an AHW of \$10.00 and 5 placements with an AHW of \$20.00 will both have a weight of \$100 (10 x \$10 = \$100 and 5 x \$20 = \$100).

- Average Hourly Wage at Placement – Quarterly Goal (AHW-QG)
- Average Hourly Wage at Placement – Cumulative Goal (AHW-CG)
- # of Exited Participants Placed into Employment – Quarterly Goal (PLC-QG)
- # of Exited Participants Placed into Employment – Cumulative Goal (PLC-CG)

Qtr	Average Hourly Wage at Placement Cumulative Goal Formula	Example AHW-QG	AHW-CG Numerator <i>Cumulative AHW Weighted by # Placed in each quarter</i>	AHW-CG Denominator	AHW-CG Calculations	AHW-CG
PoP Q1 PY1 Q1	AHW-QG Q1	<ul style="list-style-type: none"> • AHW-QG Q1: \$19.00 • PLC-QG Q1: 7 	\$19.00*7=\$133	7	\$133 / 7 = \$19.00	\$19.00

Qtr	Average Hourly Wage at Placement Cumulative Goal Formula	Example AHW-QG	AHW-CG Numerator Cumulative AHW Weighted by # Placed in each quarter	AHW-CG Denominator	AHW-CG Calculations	AHW-CG
PoP Q2 PY1 Q2	$[(\text{AHW-QG Q1} * \text{PLC-QG Q1}) + (\text{AHW-QG Q2} * \text{PLC-QG Q2})] / (\text{PLC-CG Q2})]$	<ul style="list-style-type: none"> AHW-QG Q2: \$19.25 PLC-QG Q2: 13 	<ul style="list-style-type: none"> $(\\$19.00*7) + (\\$19.25*13)$ $\\$133 + \\$250.25 = \\$383.25$ 	$7 + 13 = 20$	$\$383.25 / 20 = \19.16	\$19.16
PoP Q3 PY1 Q3	$[(\text{AHW-QG Q1} * \text{PLC-QG Q1}) + (\text{AHW-QG Q2} * \text{PLC-QG Q2}) + (\text{AHW-QG Q3} * \text{PLC-QG Q3})] / (\text{PLC-CG Q3})]$	<ul style="list-style-type: none"> AHW-QG Q3: \$19.50 PLC-QG Q3: 15 	<ul style="list-style-type: none"> $(\\$19.00*7) + (\\$19.25*13) + (\\$19.50*15)$ $\\$133 + \\$250.25 + \\$292.50 = \\675.75 	$20 + 15 = 35$	$\$675.75 / 35 = \19.31	\$19.31
PoP Q4 PY1 Q4	$[(\text{AHW-QG Q1} * \text{PLC-QG Q1}) + (\text{AHW-QG Q2} * \text{PLC-QG Q2}) + (\text{AHW-QG Q3} * \text{PLC-QG Q3}) + (\text{AHW-QG Q4} * \text{PLC-QG Q4})] / (\text{PLC-CG Q4})]$	<ul style="list-style-type: none"> AHW-QG Q4: \$19.75 PLC-QG Q4: 16 	<ul style="list-style-type: none"> $(\\$19.00*7) + (\\$19.25*13) + (\\$19.50*15) + (\\$19.75*16)$ $\\$133 + \\$250.25 + \\$292.50 + \\$316 = \\$991.75$ 	$35 + 16 = 51$	$\$991.75 / 51 = \19.45	\$19.45
PoP Q5 PY2 Q1	$[(\text{AHW-QG Q1} * \text{PLC-QG Q1}) + (\text{AHW-QG Q2} * \text{PLC-QG Q2}) + (\text{AHW-QG Q3} * \text{PLC-QG Q3}) + (\text{AHW-QG Q4} * \text{PLC-QG Q4}) + (\text{AHW-QG Q5} * \text{PLC-QG Q5})] / (\text{PLC-CG Q5})]$	<ul style="list-style-type: none"> AHW-QG Q5: \$20.00 PLC-QG Q5: 17 	<ul style="list-style-type: none"> $(\\$19.00*7) + (\\$19.25*13) + (\\$19.50*15) + (\\$19.75*16) + (\\$20.00*17)$ $\\$133 + \\$250.25 + \\$292.50 + \\$316 + \\$340 = \\$1,331.75$ 	$51 + 17 = 68$	$\$1,331.75 / 68 = \19.58	\$19.58
PoP Q6 PY2 Q2	$[(\text{AHW-QG Q1} * \text{PLC-QG Q1}) + (\text{AHW-QG Q2} * \text{PLC-QG Q2}) + (\text{AHW-QG Q3} * \text{PLC-QG Q3}) + (\text{AHW-QG Q4} * \text{PLC-QG Q4}) + (\text{AHW-QG Q5} * \text{PLC-QG Q5}) + (\text{AHW-QG Q6} * \text{PLC-QG Q6})] / (\text{PLC-CG Q6})]$	<ul style="list-style-type: none"> AHW-QG Q6: \$20.15 PLC-QG Q6: 17 	<ul style="list-style-type: none"> $(\\$19.00*7) + (\\$19.25*13) + (\\$19.50*15) + (\\$19.75*16) + (\\$20.00*17) + (\\$20.15*17)$ $\\$133 + \\$250.25 + \\$292.50 + \\$316 + \\$340 + \\$342.55 = \\$1,674.30$ 	$68 + 17 = 85$	$\$1,674.30 / 85 = \19.70	\$19.70
PoP Q7 PY2 Q3	$[(\text{AHW-QG Q1} * \text{PLC-QG Q1}) + (\text{AHW-QG Q2} * \text{PLC-QG Q2}) + (\text{AHW-QG Q3} * \text{PLC-QG Q3}) + (\text{AHW-QG Q4} * \text{PLC-QG Q4}) + (\text{AHW-QG Q5} * \text{PLC-QG Q5}) + (\text{AHW-QG Q6} * \text{PLC-QG Q6}) + (\text{AHW-QG Q7} * \text{PLC-QG Q7})] / (\text{PLC-CG Q7})]$	<ul style="list-style-type: none"> AHW-QG Q7: \$20.20 PLC-QG Q7: 16 	<ul style="list-style-type: none"> $(\\$19.00*7) + (\\$19.25*13) + (\\$19.50*15) + (\\$19.75*16) + (\\$20.00*17) + (\\$20.15*17) + (\\$20.20*16)$ $\\$133 + \\$250.25 + \\$292.50 + \\$316 + \\$340 + \\$342.55 + \\$323.20 = \\$1,997.50$ 	$85 + 16 = 101$	$\$1,997.50 / 101 = \19.78	\$19.78

Qtr	Average Hourly Wage at Placement Cumulative Goal Formula	Example AHW-QG	AHW-CG Numerator Cumulative AHW Weighted by # Placed in each quarter	AHW-CG Denominator	AHW-CG Calculations	AHW-CG
PoP Q8 PY2 Q4	$[(\text{AHW-QG Q1} * \text{PLC-QG Q1}) + (\text{AHW-QG Q2} * \text{PLC-QG Q2}) + (\text{AHW-QG Q3} * \text{PLC-QG Q3}) + (\text{AHW-QG Q4} * \text{PLC-QG Q4}) + (\text{AHW-QG Q5} * \text{PLC-QG Q5}) + (\text{AHW-QG Q6} * \text{PLC-QG Q6}) + (\text{AHW-QG Q7} * \text{PLC-QG Q7}) + (\text{AHW-QG Q8} * \text{PLC-QG Q8})] / (\text{PLC-CG Q8})]$	<ul style="list-style-type: none"> AHW-QG Q8: \$20.30 PLC-QG Q8: 17 	<ul style="list-style-type: none"> $(\\$19.00*7) + (\\$19.25*13) + (\\$19.50*15) + (\\$19.75*16) + (\\$20.00*17) + (\\$20.15*17) + (\\$20.20*16) + (\\$20.30*17)$ $\\$133 + \\$250.25 + \\$292.50 + \\$316 + \\$340 + \\$342.55 + \\$323.20 + \\$345.10 = \\$2,342.60$ 	$101 + 17 = 118$	$\$2,342.60 / 118 = \19.85	\$19.85
PoP Q9 PY3 Q1	$[(\text{AHW-QG Q1} * \text{PLC-QG Q1}) + (\text{AHW-QG Q2} * \text{PLC-QG Q2}) + (\text{AHW-QG Q3} * \text{PLC-QG Q3}) + (\text{AHW-QG Q4} * \text{PLC-QG Q4}) + (\text{AHW-QG Q5} * \text{PLC-QG Q5}) + (\text{AHW-QG Q6} * \text{PLC-QG Q6}) + (\text{AHW-QG Q7} * \text{PLC-QG Q7}) + (\text{AHW-QG Q8} * \text{PLC-QG Q8}) + (\text{AHW-QG Q9} * \text{PLC-QG Q9})] / (\text{PLC-CG Q9})]$	<ul style="list-style-type: none"> AHW-QG Q9: \$20.50 PLC-QG Q9: 16 	<ul style="list-style-type: none"> $(\\$19.00*7) + (\\$19.25*13) + (\\$19.50*15) + (\\$19.75*16) + (\\$20.00*17) + (\\$20.15*17) + (\\$20.20*16) + (\\$20.30*17) + (\\$20.50*16)$ $\\$133 + \\$250.25 + \\$292.50 + \\$316 + \\$340 + \\$342.55 + \\$323.20 + \\$345.10 + \\$328 = \\$2,670.60$ 	$118 + 16 = 134$	$\$2,670.60 / 134 = \19.93	\$19.93
PoP Q10 PY3 Q2	$[(\text{AHW-QG Q1} * \text{PLC-QG Q1}) + (\text{AHW-QG Q2} * \text{PLC-QG Q2}) + (\text{AHW-QG Q3} * \text{PLC-QG Q3}) + (\text{AHW-QG Q4} * \text{PLC-QG Q4}) + (\text{AHW-QG Q5} * \text{PLC-QG Q5}) + (\text{AHW-QG Q6} * \text{PLC-QG Q6}) + (\text{AHW-QG Q7} * \text{PLC-QG Q7}) + (\text{AHW-QG Q8} * \text{PLC-QG Q8}) + (\text{AHW-QG Q9} * \text{PLC-QG Q9}) + (\text{AHW-QG Q10} * \text{PLC-QG Q10})] / (\text{PLC-CG Q10})]$	<ul style="list-style-type: none"> AHW-QG Q10: \$20.75 PLC-QG Q10: 14 	<ul style="list-style-type: none"> $(\\$19.00*7) + (\\$19.25*13) + (\\$19.50*15) + (\\$19.75*16) + (\\$20.00*17) + (\\$20.15*17) + (\\$20.20*16) + (\\$20.30*17) + (\\$20.50*16) + (\\$20.75*14)$ $\\$133 + \\$250.25 + \\$292.50 + \\$316 + \\$340 + \\$342.55 + \\$323.20 + \\$345.10 + \\$328 + \\$290.50 = \\$2,961.10$ 	$134 + 14 = 148$	$\$2,961.10 / 148 = \20.01	\$20.01

Qtr	Average Hourly Wage at Placement Cumulative Goal Formula	Example AHW-QG	AHW-CG Numerator <i>Cumulative AHW Weighted by # Placed in each quarter</i>	AHW-CG Denominator	AHW-CG Calculations	AHW-CG
PoP Q11 PY3 Q3	$[(\text{AHW-QG Q1} * \text{PLC-QG Q1}) + (\text{AHW-QG Q2} * \text{PLC-QG Q2}) + (\text{AHW-QG Q3} * \text{PLC-QG Q3}) + (\text{AHW-QG Q4} * \text{PLC-QG Q4}) + (\text{AHW-QG Q5} * \text{PLC-QG Q5}) + (\text{AHW-QG Q6} * \text{PLC-QG Q6}) + (\text{AHW-QG Q7} * \text{PLC-QG Q7}) + (\text{AHW-QG Q8} * \text{PLC-QG Q8}) + (\text{AHW-QG Q9} * \text{PLC-QG Q9}) + (\text{AHW-QG Q10} * \text{PLC-QG Q10}) + (\text{AHW-QG Q11} * \text{PLC-QG Q11})] / (\text{PLC-CG Q11})]$	<ul style="list-style-type: none"> AHW-QG Q11: \$20.85 PLC-QG Q11: 12 	<ul style="list-style-type: none"> $(\\$19.00*7) + (\\$19.25*13) + (\\$19.50*15) + (\\$19.75*16) + (\\$20.00*17) + (\\$20.15*17) + (\\$20.20*16) + (\\$20.30*17) + (\\$20.50*16) + (\\$20.75*14) + (\\$20.85*12)$ $\\$133 + \\$250.25 + \\$292.50 + \\$316 + \\$340 + \\$342.55 + \\$323.20 + \\$345.10 + \\$328 + \\$290.50 + \\$250.20 = \\$3,211.30$ 	148 + 12 = 160	$\$3,211.30 / 160 = \20.07	\$20.07
PoP Q12 PY3 Q4	$[(\text{AHW-QG Q1} * \text{PLC-QG Q1}) + (\text{AHW-QG Q2} * \text{PLC-QG Q2}) + (\text{AHW-QG Q3} * \text{PLC-QG Q3}) + (\text{AHW-QG Q4} * \text{PLC-QG Q4}) + (\text{AHW-QG Q5} * \text{PLC-QG Q5}) + (\text{AHW-QG Q6} * \text{PLC-QG Q6}) + (\text{AHW-QG Q7} * \text{PLC-QG Q7}) + (\text{AHW-QG Q8} * \text{PLC-QG Q8}) + (\text{AHW-QG Q9} * \text{PLC-QG Q9}) + (\text{AHW-QG Q10} * \text{PLC-QG Q10}) + (\text{AHW-QG Q11} * \text{PLC-QG Q11}) + (\text{AHW-QG Q12} * \text{PLC-QG Q12})] / (\text{PLC-CG Q12})]$	<ul style="list-style-type: none"> AHW-QG Q12: \$21.00 PLC-QG Q12: 8 	<ul style="list-style-type: none"> $(\\$19.00*7) + (\\$19.25*13) + (\\$19.50*15) + (\\$19.75*16) + (\\$20.00*17) + (\\$20.15*17) + (\\$20.20*16) + (\\$20.30*17) + (\\$20.50*16) + (\\$20.75*14) + (\\$20.85*12) + (\\$21.00*8)$ $\\$133 + \\$250.25 + \\$292.50 + \\$316 + \\$340 + \\$342.55 + \\$323.20 + \\$345.10 + \\$328 + \\$290.50 + \\$250.20 + \\$168 = \\$3,379.30$ 	160 + 8 = 168	$\$3,379.30 / 168 = \20.11	\$20.11

Average Hourly Wage at Placement (AHW) Cumulative Actuals

The actual AHW for a quarter is weighted by the number of exited participants placed into employment in that quarter. This weighting is applied in the numerator prior to dividing by the number of exited participants placed into employment. For example, 10 placements with an AHW of \$10.00 and 5 placements with an AHW of \$20.00 will both have a weight of \$100 (10 x \$10 = \$100 and 5 x \$20 = \$100).

- Hourly Wage at Placement for Participants – Quarterly Actual (HWP-QA)
- Average Hourly Wage at Placement – Quarterly Actual (AHW-QA)
- Average Hourly Wage at Placement – Cumulative Actual (AHW-CA)
- # of Exited Participants Placed into Employment – Quarterly Actual (PLC-QA)
- # of Exited Participants Placed into Employment – Cumulative Actual (PLC-CA)

Due to the abundance of quarterly values used to calculate this measure, the table below displays examples for PoP Q1 through PoP Q4. The calculations for PoP Q5 – Q12 can be extrapolated from the references provided.

Qtr	Average Hourly Wage at Placement Cumulative Actual Formula	Example Quarterly Actuals	Example AHW-CA Numerator	PLC-CA Denominator	AHW-CA Calculations	AHW-CA
PoP Q1 PY1 Q1	HWP-QA Q1 / PLC-QA Q1	<ul style="list-style-type: none"> • AHW Q1 values • PLC-QA Q1: 4 	\$19.00 + \$20.00 + \$21.00 + \$18.75 = \$78.75	4	\$78.75 / 4 = \$19.69	\$19.69
PoP Q2 PY1 Q2	(HWP-QA Q1 + HWP-QA Q2) / PLC-CA Q2	<ul style="list-style-type: none"> • AHW-QA Q1 & Q2 values • PLC-QA Q2: 7 	\$19.00 + \$20.00 + \$21.00 + \$18.75 + \$14.20 + \$20.50 + \$23.86 + \$14.20 + \$32.60 + \$18.00 + \$24.80 = \$226.91	4 + 7 = 11	\$226.91 / 11 = \$20.63	\$20.63
PoP Q3 PY1 Q3	(HWP-QA Q1 + HWP-QA Q2 + HWP-QA Q3) / PLC-CA Q3	<ul style="list-style-type: none"> • AHW-QA Q1, Q2, & Q3 values • PLC-QA Q3: 8 	\$19.00 + \$20.00 + \$21.00 + \$18.75 + \$14.20 + \$20.50 + \$23.86 + \$14.20 + \$32.60 + \$18.00 + \$24.80 + \$18.00 + \$18.00 + \$17.45 + \$15.55 + \$18.50 + \$16.33 + \$21.12 + \$15.50 = \$367.36	11 + 8 = 19	\$367.36 / 19 = \$19.33	\$19.33
PoP Q4 PY1 Q4	(HWP-QA Q1 + HWP-QA Q2 + HWP-QA Q3 + HWP-QA Q4) / PLC-CA Q4	<ul style="list-style-type: none"> • AHW-QA Q1, Q2, Q3, & Q4 values • PLC-QA Q4: 7 	\$19.00 + \$20.00 + \$21.00 + \$18.75 + \$14.20 + \$20.50 + \$23.86 + \$14.20 + \$32.60 + \$18.00 + \$24.80 + \$18.00 + \$18.00 + \$17.45 + \$15.55 + \$18.50 + \$16.33 + \$21.12 + \$15.50 + \$26.00 + \$17.89 + \$18.50 + \$20.00 + \$23.00 + \$19.00 + \$16.75 = \$508.50	19 + 7 = 26	\$508.50 / 26 = \$19.56	\$19.56

Cost per Placement (CPP) Cumulative Goals

The “cost” in the CPP cumulative goal calculation is established at the time of award based on the requested funding amounts in the Planned Goals Chart at application. Barring an approved goals change amendment, the cost used to calculate the CPP goals will remain the same for the entirety of the grant’s period of performance even if the grant recipient requests different funding amounts in subsequent program years.

- Requested Funding Amounts for Program Years 1, 2, and 3 (PY#-\$)
- Estimated Costs per Quarter – Quarterly Goal (ECQ-QG)
- Estimated Costs per Quarter – Cumulative Goal (ECQ-CG)
- # of Exited Participants Placed into Employment – Quarterly Goal (PLC-QG)
- # of Exited Participants Placed into Employment – Cumulative Goal (PLC-CG)
- Cost per Placement – Quarterly Goal (CPP-QG)
- Cost per Placement – Cumulative Goal (CPP-CG)

Qtr	Cost per Placement Cumulative Goal Formula	Example Goals	Numerator	Denominator	CPP-CG Calculations	CPP-CG
PoP Q1 PY1 Q1	<ul style="list-style-type: none"> • ECQ-QG Q1: PY1-\$ / 4 • CPP-QG Q1: ECQ-QG Q1 / PLC-QG Q1 	<ul style="list-style-type: none"> • PY1-\$: \$326,800.00 • PLC-QG Q1: 7 	$\$326,800 / 4 = \$81,700.00$	7	$\$81,700.00 / 7 = \$11,671.43$	\$11,671.43
PoP Q2 PY1 Q2	<ul style="list-style-type: none"> • ECQ-CG Q2: ECQ-QG Q1 + ECQ-QG Q2 • CPP-CG Q2: ECQ-CG Q2 / PLC-CG Q2 	<ul style="list-style-type: none"> • ECQ-QG Q1: \$81,700.00 • ECQ-QG Q2: \$81,700.00 • PLC-CG Q2: 20 	$\$81,700.00 + \$81,700.00 = \$163,400.00$	20	$\$163,400.00 / 20 = \$8,170.00$	\$8,170.00
PoP Q3 PY1 Q3	<ul style="list-style-type: none"> • ECQ-CG Q3: ECQ-CG Q2 + ECQ-QG Q3 • CPP-CG Q3: ECQ-CG Q3 / PLC-CG Q3 	<ul style="list-style-type: none"> • ECQ-CG Q2: \$163,400.00 • ECQ-QG Q3: \$81,700.00 • PLC-CG Q3: 35 	$\$163,400.00 + \$81,700.00 = \$245,100.00$	35	$\$245,100.00 / 35 = \$7,002.86$	\$7,002.86
PoP Q4 PY1 Q4	<ul style="list-style-type: none"> • ECQ-CG Q4: ECQ-CG Q3 + ECQ-QG Q4 • CPP-CG Q4: ECQ-CG Q4 / PLC-CG Q4 	<ul style="list-style-type: none"> • ECQ-CG Q3: \$245,100.00 • ECQ-QG Q4: \$81,700.00 • PLC-CG Q4: 51 	$\$245,100.00 + \$81,700.00 = \$326,800.00$	51	$\$326,800.00 / 51 = \$6,407.84$	\$6,407.84
PoP Q5 PY2 Q1	<ul style="list-style-type: none"> • ECQ-QG Q5: PY2-\$ / 4 • ECQ-CG Q5: ECQ-CG Q4 + ECQ-QG Q5 • CPP-CG Q5: ECQ-CG Q5 / PLC-CG Q5 	<ul style="list-style-type: none"> • PY2-\$: \$335,330.00 • ECQ-CG Q4: \$326,800.00 • PLC-CG Q5: 68 	<ul style="list-style-type: none"> • $\\$335,330.00 / 4 = \\$83,832.50$ • $\\$326,800.00 + \\$83,832.50 = \\$410,632.50$ 	68	$\$410,632.50 / 68 = \$6,038.71$	\$6,038.71

Qtr	Cost per Placement Cumulative Goal Formula	Example Goals	Numerator	Denominator	CPP-CG Calculations	CPP-CG
PoP Q6 PY2 Q2	<ul style="list-style-type: none"> ECQ-CG Q6: ECQ-CG Q5 + ECQ-QG Q6 CPP-CG Q6: ECQ-CG Q6 / PLC-CG Q6 	<ul style="list-style-type: none"> ECQ-CG Q5: \$410,632.50 ECQ-QG Q6: \$83,832.50 PLC-CG Q6: 85 	$\$410,632.50 + \$83,832.50 = \$494,465.00$	85	$\$494,465.00 / 85 = \$5,817.24$	\$5,817.24
PoP Q7 PY2 Q3	<ul style="list-style-type: none"> ECQ-CG Q7: ECQ-CG Q6 + ECQ-QG Q7 CPP-CG Q7: ECQ-CG Q7 / PLC-CG Q7 	<ul style="list-style-type: none"> ECQ-CG Q6: \$494,465.00 ECQ-QG Q7: \$83,832.50 PLC-CG Q7: 101 	$\$494,465.00 + \$83,832.50 = \$578,297.50$	101	$\$578,297.50 / 101 = \$5,725.72$	\$5,725.72
PoP Q8 PY2 Q4	<ul style="list-style-type: none"> ECQ-CG Q8: ECQ-CG Q7 + ECQ-QG Q8 CPP-CG Q8: ECQ-CG Q8 / PLC-CG Q8 	<ul style="list-style-type: none"> ECQ-CG Q7: \$578,297.50 ECQ-QG Q8: \$83,832.50 PLC-CG Q8: 118 	$\$578,297.50 + \$83,832.50 = \$662,130.00$	118	$\$662,130.00 / 118 = \$5,611.27$	\$5,611.27
PoP Q9 PY3 Q1	<ul style="list-style-type: none"> ECQ-CG Q9: ECQ-CG Q8 + ECQ-QG Q9 CPP-CG Q9: ECQ-CG Q9 / PLC-CG Q9 	<ul style="list-style-type: none"> PY3-\$: \$344,110.00 ECQ-CG Q8: \$662,132 ECQ-QG Q9: \$86,027.50 PLC-CG Q9: 134 	<ul style="list-style-type: none"> $\\$344,110.00 / 4 = \\$86,027.50$ $\\$662,130.00 + \\$86,027.50 = \\$748,157.50$ 	134	$\$748,157.50 / 134 = \$5,583.26$	\$5,583.26
PoP Q10 PY3 Q2	<ul style="list-style-type: none"> ECQ-CG Q10: ECQ-CG Q9 + ECQ-QG Q10 CPP-CG Q10: ECQ-CG Q10 / PLC-CG Q10 	<ul style="list-style-type: none"> ECQ-CG Q9: \$748,157.50 ECQ-QG Q10: \$86,027.50 PLC-CG Q10: 148 	$\$748,157.50 + \$86,027.50 = \$834,185.00$	148	$\$834,185.00 / 148 = \$5,636.39$	\$5,636.39
PoP Q11 PY3 Q3	<ul style="list-style-type: none"> ECQ-CG Q11: ECQ-CG Q10 + ECQ-QG Q11 CPP-CG Q11: ECQ-CG Q11 / PLC-CG Q11 	<ul style="list-style-type: none"> ECQ-CG Q10: \$834,185.00 ECQ-QG Q11: \$86,027.50 PLC-CG Q11: 160 	$\$834,185.00 + \$86,027.50 = \$920,212.50$	160	$\$920,212.50 / 160 = \$5,751.33$	\$5,751.33
PoP Q12 PY3 Q4	<ul style="list-style-type: none"> ECQ-CG Q12: ECQ-CG Q11 + ECQ-QG Q12 CPP-CG Q12: ECQ-CG Q12 / PLC-CG Q12 	<ul style="list-style-type: none"> ECQ-CG Q11: \$920,212.50 ECQ-QG Q12: \$86,027.50 PLC-CG Q12: 168 	$\$920,212.50 + \$86,027.50 = \$1,006,240.00$	168	$\$1,006,240.00 / 168 = \$5,989.52$	\$5,989.52

Cost per Placement (CPP) Cumulative Actuals

The “cost” in the CPP cumulative actual calculations is based on the cumulative amount expended by the grant recipient for the reporting period.

- Total Expenditures – Quarterly Actual (EXP-QA)

- Total Expenditures – Cumulative Actual (EXP-CA)
- # of Exited Participants Placed into Employment – Quarterly Actual (PLC-QA)
- # of Exited Participants Placed into Employment – Cumulative Actual (PLC-CA)
- Cost per Placement – Cumulative Actual (CPP-CA)

Qtr	Cost per Placement Cumulative Actual Formula	Example Actuals	EXP-CA Numerator	PLC-CA Denominator	CPP-CA Calculations	CPP-CA
PoP Q1 PY1 Q1	EXP-QA Q1 / PLC-QA Q1	<ul style="list-style-type: none"> • EXP-QA Q1: \$46,142.96 • PLC-QA Q1: 4 	\$46,142.96	4	$\$46,142.96 / 4 = \$11,535.74$	\$11,535.74
PoP Q2 PY1 Q2	(EXP-QA Q1 + EXP-QA Q2) / PLC-CA Q2	<ul style="list-style-type: none"> • EXP-QA Q2: \$73,375.94 • PLC-QA Q2: 7 	$\$46,142.96 + \$73,375.94 = \$119,518.90$	$4 + 7 = 11$	$\$119,518.90 / 11 = \$10,865.35$	\$10,865.35
PoP Q3 PY1 Q3	(EXP-CA Q2 + EXP-QA Q3) / PLC-CA Q3	<ul style="list-style-type: none"> • EXP-QA Q3: \$75,918.65 • PLC-QA Q3: 8 	$\$119,518.90 + \$75,918.65 = \$195,437.55$	$11 + 8 = 19$	$\$195,437.55 / 19 = \$10,286.19$	\$10,286.19
PoP Q4 PY1 Q4	(EXP-CA Q3 + EXP-QA Q4) / PLC-CA Q4	<ul style="list-style-type: none"> • EXP-QA Q4: \$74,514.35 • PLC-QA Q4: 7 	$\$195,437.55 + \$74,514.35 = \$269,951.90$	$19 + 7 = 26$	$\$269,951.90 / 26 = \$10,382.77$	\$10,382.77
PoP Q5 PY2 Q1	(EXP-CA Q4 + EXP-QA Q5) / PLC-CA Q5	<ul style="list-style-type: none"> • EXP-QA Q5: \$79,638.03 • PLC-QA Q5: 12 	$\$269,951.90 + \$79,638.03 = \$349,589.93$	$26 + 12 = 38$	$\$349,589.93 / 38 = \$9,199.74$	\$9,199.74
PoP Q6 PY2 Q2	(EXP-CA Q5 + EXP-QA Q6) / PLC-CA Q6	<ul style="list-style-type: none"> • EXP-QA Q6: \$86,225.24 • PLC-QA Q6: 16 	$\$349,589.93 + \$86,225.24 = \$435,815.17$	$38 + 16 = 54$	$\$435,815.17 / 54 = \$8,070.65$	\$8,070.65
PoP Q7 PY2 Q3	(EXP-CA Q6 + EXP-QA Q7) / PLC-CA Q7	<ul style="list-style-type: none"> • EXP-QA Q7: \$87,103.76 • PLC-QA Q7: 17 	$\$435,815.17 + \$87,103.76 = \$522,918.93$	$54 + 17 = 71$	$\$522,918.93 / 71 = \$7,365.06$	\$7,365.06
PoP Q8 PY2 Q4	(EXP-CA Q7 + EXP-QA Q8) / PLC-CA Q8	<ul style="list-style-type: none"> • EXP-QA Q8: \$86,078.92 • PLC-QA Q8: 16 	$\$522,918.93 + \$86,078.92 = \$608,997.85$	$71 + 16 = 87$	$\$608,997.85 / 87 = \$6,999.98$	\$6,999.98
PoP Q9 PY3 Q1	(EXP-CA Q8 + EXP-QA Q9) / PLC-CA Q9	<ul style="list-style-type: none"> • EXP-QA Q9: \$84,931.27 • PLC-QA Q9: 15 	$\$608,997.85 + \$84,931.27 = \$693,929.12$	$87 + 15 = 102$	$\$693,929.12 / 102 = \$6,803.23$	\$6,803.23

Qtr	Cost per Placement Cumulative Actual Formula	Example Actuals	EXP-CA Numerator	PLC-CA Denominator	CPP-CA Calculations	CPP-CA
PoP Q10 PY3 Q2	$(\text{EXP-CA Q9} + \text{EXP-QA Q10}) / \text{PLC-CA Q10}$	<ul style="list-style-type: none"> EXP-QA Q10: \$79,947.13 PLC-QA Q10: 13 	$\$693,929.12 + \$79,947.13 = \$773,876.25$	$102 + 13 = 115$	$\$773,876.25 / 115 = \$6,729.36$	\$6,729.36
PoP Q11 PY3 Q3	$(\text{EXP-CA Q10} + \text{EXP-QA Q11}) / \text{PLC-CA Q11}$	<ul style="list-style-type: none"> EXP-QA Q11: \$78,312.46 PLC-QA Q11: 11 	$\$773,876.25 + \$78,312.46 = \$852,188.71$	$115 + 11 = 126$	$\$852,188.71 / 126 = \$6,763.40$	\$6,763.40
PoP Q12 PY3 Q4	$(\text{EXP-CA Q11} + \text{EXP-QA Q12}) / \text{PLC-CA Q12}$	<ul style="list-style-type: none"> EXP-QA Q12: \$77,435.28 PLC-QA Q12: 7 	$\$852,188.71 + \$77,435.28 = \$929,623.99$	$126 + 7 = 133$	$\$929,623.99 / 133 = \$6,989.65$	\$6,989.65

Percentage of Enrollments with Training (%TR) Cumulative Goals

There are no formulas or calculations for the Percentage of Enrollments with Training goal. It is a single value benchmark that establishes how many enrollments are expected to receive training for the reporting period. Prior to PY24, VETS set the Percentage of Enrollments with Training cumulative goal at an 80.0 percent threshold for all grants. Beginning in PY24, grant recipients proposed their own Percentage of Enrollments with Training goal. As a result, grants with a PoP beginning July 1, 2024, or later will have one goal that applies to the entirety of the grant's PoP. However, grants with a PoP beginning on or before July 1, 2023, will have two goals for this measure: one that reflects the goal threshold that was in policy at the time of reporting and one that was set that in their FY24 incremental funding amendment.

- If a grant recipient's PoP began on July 1, 2022: The PY22 and PY23 quarterly goals would be set at 80 percent, covering PoP Q1-Q8; the PY24 goal, covering PoP Q9-Q12, would be their own proposed goal.
- If a grant recipient's PoP began on July 1, 2023: The PY23 quarterly goals would be set at 80 percent, covering PoP Q1-Q4; the PY24 and PY25 goals, covering PoP Q5-Q12, would be their own proposed goal.
- If a grant recipient's PoP began on July 1, 2024: The PY24-26 goals, covering PoP Q1-Q12, would be their own proposed goal.

Percentage of Enrollments with Training (%TR) Cumulative Actuals

There is no quarterly actual for the Percentage of Enrollments with Training; it is calculated only on a cumulative basis.

- % of Enrollments with Training – Cumulative Actual (%TR-CA)

- # of Participants Enrolled – Quarterly Actual (EN-QA)
- # of Participants Enrolled – Cumulative Actual (EN-CA)
- Unduplicated # of Enrollments with Training (unique across PoP) – Quarterly Actual (UET-QA)
- Unduplicated # of Enrollments with Training (unique across PoP) – Cumulative Actual (UET-CA)

Qtr	Percentage of Enrollments with Training – Cumulative Actual Formula	Example Quarterly Actual	UET-CA Numerator Calculations	EN-CA Denominator Calculations	%TR-CA Calculations	%TR-CA
PoP Q1 PY1 Q1	UET-QA Q1 / EN-QA Q1	<ul style="list-style-type: none"> • UET-QA Q1: 12 • EN-QA Q1: 16 	12	16	$12 / 16 = 0.750$	75.0%
PoP Q2 PY1 Q2	$(UET-QA Q1 + UET-QA Q2) / (EN-QA Q1 + EN-QA Q2)$	<ul style="list-style-type: none"> • UET-QA Q2: 15 • EN-QA Q2: 20 	$12 + 15 = 27$	$16 + 20 = 36$	$27 / 36 = 0.750$	75.0%
PoP Q3 PY1 Q3	$(UET-CA Q2 + UET-QA Q3) / (EN-CA Q2 + EN-QA Q3)$	<ul style="list-style-type: none"> • UET-QA Q3: 12 • EN-QA Q3: 16 	$27 + 12 = 39$	$36 + 16 = 52$	$39 / 52 = 0.750$	75.0%
PoP Q4 PY1 Q4	$(UET-CA Q3 + UET-QA Q4) / (EN-CA Q3 + EN-QA Q4)$	<ul style="list-style-type: none"> • UET-QA Q4: 13 • EN-QA Q4: 15 	$39 + 13 = 52$	$52 + 15 = 67$	$52 / 67 = 0.776$	77.6%
PoP Q5 PY2 Q1	$(UET-CA Q4 + UET-QA Q5) / (EN-CA Q4 + EN-QA Q5)$	<ul style="list-style-type: none"> • UET-QA Q5: 16 • EN-QA Q5: 16 	$52 + 16 = 68$	$67 + 16 = 83$	$68 / 83 = 0.819$	81.9%
PoP Q6 PY2 Q2	$(UET-CA Q5 + UET-QA Q6) / (EN-CA Q5 + EN-QA Q6)$	<ul style="list-style-type: none"> • UET-QA Q6: 15 • EN-QA Q6: 20 	$68 + 15 = 83$	$83 + 20 = 103$	$83 / 103 = 0.806$	80.6%
PoP Q7 PY2 Q3	$(UET-CA Q6 + UET-QA Q7) / (EN-CA Q6 + EN-QA Q7)$	<ul style="list-style-type: none"> • UET-QA Q7: 14 • EN-QA Q7: 16 	$83 + 14 = 97$	$103 + 16 = 119$	$97 / 119 = 0.815$	81.5%
PoP Q8 PY2 Q4	$(UET-CA Q7 + UET-QA Q8) / (EN-CA Q7 + EN-QA Q8)$	<ul style="list-style-type: none"> • UET-QA Q8: 13 • EN-QA Q8: 15 	$97 + 13 = 110$	$119 + 15 = 134$	$110 / 134 = 0.821$	82.1%
PoP Q9 PY3 Q1	$(UET-CA Q8 + UET-QA Q9) / (EN-CA Q8 + EN-QA Q9)$	<ul style="list-style-type: none"> • UET-QA Q9: 12 • EN-QA Q9: 16 	$110 + 12 = 122$	$134 + 16 = 150$	$122 / 150 = 0.813$	81.3%

Qtr	Percentage of Enrollments with Training – Cumulative Actual Formula	Example Quarterly Actual	UET-CA Numerator Calculations	EN-CA Denominator Calculations	%TR-CA Calculations	%TR-CA
PoP Q10 PY3 Q2	$(\text{UET-CA Q9} + \text{UET-QA Q10}) / (\text{EN-CA Q9} + \text{EN-QA Q10})$	<ul style="list-style-type: none"> • UET-QA Q10: 15 • EN-QA Q10: 20 	$122 + 15 = 137$	$150 + 20 = 170$	$137 / 170 = 0.806$	80.6%
PoP Q11 PY3 Q3	$(\text{UET-CA Q10} + \text{UET-QA Q11}) / (\text{EN-CA Q10} + \text{EN-QA Q11})$	<ul style="list-style-type: none"> • UET-QA Q11: 14 • EN-QA Q11: 16 	$137 + 14 = 151$	$170 + 16 = 186$	$151 / 186 = 0.812$	81.2%
PoP Q12 PY3 Q4	$(\text{UET-CA Q11} + \text{UET-QA Q12}) / (\text{EN-CA Q11} + \text{EN-QA Q12})$	<ul style="list-style-type: none"> • UET-QA Q12: 10 • EN-QA Q12: 15 	$151 + 10 = 161$	$186 + 15 = 201$	$161 / 201 = 0.801$	80.1%

Employment Rate 2nd Quarter After Exit (ER2QAE) Cumulative Goals & Cumulative Actuals

The table below displays example calculations for cumulative goals only; however, the same methodology can be used to determine cumulative actuals. The ER2QAE is active beginning PoP Q3.

- # of Participants Exited – Quarterly Goal (EXT-QG)
- # of Participants Exited – Cumulative Goal (EXT-CG)
- # of Exited Participants Earning Wages in the 2nd Qtr After Exit – Quarterly Goal (#EW2Q-QG)
- # of Exited Participants Earning Wages in the 2nd Qtr After Exit – Cumulative Goal (#EW2Q-CG)
- Employment Rate 2nd Quarter After Exit – Quarterly Goal (ER2QAE-QG)
- Employment Rate 2nd Quarter After Exit – Cumulative Goal (ER2QAE-CG)

Qtr	Employment Rate 2nd Quarter After Exit – Cumulative Goal Formula	Example Goals (Exit goals are displayed in the calculation quarter)	#EW2Q-CG Numerator	EXT-CG Denominator	ER2QAE-CG Calculations	ER2QAE-CG
PoP Q1 PY1 Q1	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q2 PY1 Q2	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q3 PY1 Q3	#EW2Q-QG Q3 / EXT-QG Q1	<ul style="list-style-type: none"> • #EW2Q-QG Q3: 6 • EXT-QG Q1: 14 	6	14	$6 / 14 = 0.4286$	42.9%
PoP Q4 PY1 Q4	(#EW2Q-QG Q3 + #EW2Q-QG Q4) / (EXT-QG Q1 + EXT-QG Q2)	<ul style="list-style-type: none"> • #EW2Q-QG Q4: 9 • EXT-QG Q2: 18 	$6 + 9 = 15$	$14 + 18 = 32$	$15 / 32 = 0.4688$	46.9%
PoP Q5 PY2 Q1	(#EW2Q-CG Q4 + #EW2Q-QG Q5) / (EXT-CG Q2 + EXT-QG Q3)	<ul style="list-style-type: none"> • #EW2Q-QG Q5: 10 • EXT-QG Q3: 16 	$15 + 10 = 25$	$32 + 16 = 48$	$25 / 48 = 0.5208$	52.1%
PoP Q6 PY2 Q2	(#EW2Q-CG Q5 + #EW2Q-QG Q6) / (EXT-CG Q3 + EXT-QG Q4)	<ul style="list-style-type: none"> • #EW2Q-QG Q6: 11 • EXT-QG Q4: 15 	$25 + 11 = 36$	$48 + 15 = 63$	$36 / 63 = 0.5714$	57.1%
PoP Q7 PY2 Q3	(#EW2Q-CG Q6 + #EW2Q-QG Q7) / (EXT-CG Q4 + EXT-QG Q5)	<ul style="list-style-type: none"> • #EW2Q-QG Q7: 12 • EXT-QG Q5: 16 	$36 + 12 = 48$	$63 + 16 = 79$	$48 / 79 = 0.6076$	60.8%

Qtr	Employment Rate 2nd Quarter After Exit – Cumulative Goal Formula	Example Goals (Exit goals are displayed in the calculation quarter)	#EW2Q-CG Numerator	EXT-CG Denominator	ER2QAE-CG Calculations	ER2QAE-CG
PoP Q8 PY2 Q4	$(\#EW2Q-CG\ Q7 + \#EW2Q-QG\ Q8) / (EXT-CG\ Q5 + EXT-QG\ Q6)$	<ul style="list-style-type: none"> #EW2Q-QG Q8: 13 EXT-QG Q6: 20 	$48 + 13 = 61$	$79 + 20 = 99$	$61 / 99 = 0.6162$	61.6%
PoP Q9 PY3 Q1	$(\#EW2Q-CG\ Q8 + \#EW2Q-QG\ Q9) / (EXT-CG\ Q6 + EXT-QG\ Q7)$	<ul style="list-style-type: none"> #EW2Q-QG Q9: 12 EXT-QG Q7: 22 	$61 + 12 = 73$	$99 + 22 = 121$	$73 / 121 = 0.6033$	60.3%
PoP Q10 PY3 Q2	$(\#EW2Q-CG\ Q9 + \#EW2Q-QG\ Q10) / (EXT-CG\ Q7 + EXT-QG\ Q8)$	<ul style="list-style-type: none"> #EW2Q-QG Q10: 11 EXT-QG Q8: 21 	$73 + 11 = 84$	$121 + 21 = 142$	$84 / 142 = 0.5915$	59.2%
PoP Q11 PY3 Q3	$(\#EW2Q-CG\ Q10 + \#EW2Q-QG\ Q11) / (EXT-CG\ Q8 + EXT-QG\ Q9)$	<ul style="list-style-type: none"> #EW2Q-QG Q11: 10 EXT-QG Q9: 18 	$84 + 10 = 94$	$142 + 18 = 160$	$94 / 160 = 0.5875$	58.8%
PoP Q12 PY3 Q4	$(\#EW2Q-CG\ Q11 + \#EW2Q-QG\ Q12) / (EXT-CG\ Q9 + EXT-QG\ Q10)$	<ul style="list-style-type: none"> #EW2Q-QG Q12: 9 EXT-QG Q10: 16 	$94 + 9 = 103$	$160 + 16 = 176$	$103 / 176 = 0.5852$	58.5%

Employment Rate 4th Quarter After Exit (ER4QAE) Cumulative Goals & Cumulative Actuals

The table below displays example calculations for cumulative goals only; however, the same methodology can be used to determine cumulative actuals. This ER4QAE measure is active beginning PoP Q5.

- # of Participants Exited – Quarterly Goal (EXT-QG)
- # of Participants Exited – Cumulative Goal (EXT-CG)
- # of Exited Participants Earning Wages in the 4th Qtr After Exit – Quarterly Goal (#EW4Q-QG)
- # of Exited Participants Earning Wages in the 4th Qtr After Exit – Cumulative Goal (#EW4Q-CG)
- Employment Rate 4th Quarter After Exit – Quarterly Goal (ER4QAE-QG)
- Employment Rate 4th Quarter After Exit – Cumulative Goal (ER4QAE-CG)

Qtr	Employment Rate 4 th Quarter After Exit – Cumulative Goal Formula	Example Goals (Exit goals are displayed in the calculation quarter)	#EW4Q-CG Numerator	EXT-CG Denominator	ER4QAE-CG Calculations	ER4QAE-CG
PoP Q1 PY1 Q1	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q2 PY1 Q2	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q3 PY1 Q3	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q4 PY1 Q4	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q5 PY2 Q1	#EW4Q-QG Q5 / EXT-QG Q1	<ul style="list-style-type: none"> #EW4Q-QG Q5: 5 EXT-QG Q1: 14 	5	14	$5 / 14 = 0.3571$	35.7%
PoP Q6 PY2 Q2	(#EW4Q-QG Q5 + #EW4Q-QG Q6) / (EXT-QG Q1 + EXT-QG Q2)	<ul style="list-style-type: none"> #EW4Q-QG Q6: 6 EXT-QG Q2: 18 	$5 + 6 = 11$	$14 + 18 = 32$	$11 / 32 = 0.3438$	34.4%
PoP Q7 PY2 Q3	(#EW4Q-CG Q6 + #EW4Q-QG Q7) / (EXT-CG Q2 + EXT-QG Q3)	<ul style="list-style-type: none"> #EW4Q-QG Q7: 7 EXT-QG Q3: 16 	$11 + 7 = 18$	$32 + 16 = 48$	$18 / 48 = 0.3750$	37.5%
PoP Q8 PY2 Q4	(#EW4Q-CG Q7+ #EW4Q-QG Q8) / (EXT-CG Q3 + EXT-QG Q4)	<ul style="list-style-type: none"> #EW4Q-QG Q8: 8 EXT-QG Q4: 15 	$18 + 8 = 26$	$48 + 15 = 63$	$26 / 63 = 0.4127$	41.3%
PoP Q9 PY3 Q1	(#EW4Q-CG Q8+ #EW4Q-QG Q9) / (EXT-CG Q4 + EXT-QG Q5)	<ul style="list-style-type: none"> #EW4Q-QG Q9: 9 EXT-QG Q5: 16 	$26 + 9 = 35$	$63 + 16 = 79$	$35 / 79 = 0.4430$	44.3%
PoP Q10 PY3 Q2	(#EW4Q-CG Q9+ #EW4Q-QG Q10) / (EXT-CG Q5 + EXT-QG Q6)	<ul style="list-style-type: none"> #EW4Q-QG Q10: 10 EXT-QG Q6: 20 	$35 + 10 = 45$	$79 + 20 = 99$	$45 / 99 = 0.4545$	45.5%
PoP Q11 PY3 Q3	(#EW4Q-CG Q10+ #EW4Q-QG Q11) / (EXT-CG Q6 + EXT-QG Q7)	<ul style="list-style-type: none"> #EW4Q-QG Q11: 11 EXT-QG Q7: 22 	$45 + 11 = 56$	$99 + 22 = 121$	$56 / 121 = 0.4628$	46.3%

Qtr	Employment Rate 4 th Quarter After Exit – Cumulative Goal Formula	Example Goals (Exit goals are displayed in the calculation quarter)	#EW4Q-CG Numerator	EXT-CG Denominator	ER4QAE-CG Calculations	ER4QAE-CG
PoP Q12 PY3 Q4	$(\#EW4Q-CG\ Q11 + \#EW4Q-QG\ Q12) / (\text{EXT-CG}\ Q7 + \text{EXT-QG}\ Q8)$	<ul style="list-style-type: none"> #EW4Q-QG Q12: 11 EXT-QG Q8: 21 	$56 + 11 = 67$	$121 + 21 = 142$	$67 / 142 = 0.4718$	47.2%

Median Earnings 2nd Quarter After Exit (ME2QAE) Cumulative Goals for grants with PoPs beginning prior to July 1, 2024

The ME2QAE measure is active beginning in PoP Q3. The ME2QAE cumulative goal is weighted by the number of planned Number of Exited Participants Earning Wages in the 2nd Qtr After Exit (#EW2Q) for that quarter. This weighting is applied in the numerator prior to dividing by the planned cumulative Number of Exited Participants Earning Wages in the 2nd Qtr After Exit (#EW2Q) for that quarter. Weighting Example: a goal of 10 #EW2Q with an ME2QAE of \$5,000 is \$50,000. A goal of 5 #EW2Q with an ME2QAE of \$10,000 is also \$50,000.

- Median Earnings 2nd Quarter After Exit – Quarterly Goal (ME2QAE-QG)
- Median Earnings 2nd Quarter After Exit – Cumulative Goal (ME2QAE-CG)
- Median Earnings 2nd Quarter After Exit – Cumulative Goal Weighted Dollar Amount (ME2QAE-CGWDA)
- # of Exited Participants Earning Wages in the 2nd Qtr After Exit – Quarterly Goal (#EW2Q-QG)
- # of Exited Participants Earning Wages in the 2nd Qtr After Exit – Cumulative Goal (#EW2Q-CG)

Qtr	Median Earnings 2nd Quarter After Exit – Cumulative Goal Formula	Example Goals	ME2QAE Cumulative Goal Weighted Dollar Amount (CGWDA) CG Numerator Calculation	#EW2Q -CG Denominator	ME2QAE-CG Calculation	ME2QAE-CG
PoP Q1 PY1 Q1	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q2 PY1 Q2	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q3 PY1 Q3	$(\text{ME2QAE-QG}\ Q3 * \#EW2Q-QG\ Q3) / \#EW2Q-QG\ Q3$	<ul style="list-style-type: none"> ME2QAE-QG Q3: \$9,000 #EW2Q-QG Q3: 6 	$\$9,000 * 6 = \$54,000$	6	$\$54,000 / 6 = \$9,000.00$	\$9,000

Qtr	Median Earnings 2nd Quarter After Exit – Cumulative Goal Formula	Example Goals	ME2QAE Cumulative Goal Weighted Dollar Amount (CGWDA) CG Numerator Calculation	#EW2Q -CG Denominator	ME2QAE-CG Calculation	ME2QAE-CG
PoP Q4 PY1 Q4	$[\text{ME2QAE-CGWDA Q3} + (\text{ME2QAE-QG Q4} * \text{\#EW2Q-QG Q4})] / \text{\#EW2Q-CG Q4}$	<ul style="list-style-type: none"> ME2QAE-QG Q4: \$9,000 #EW2Q-QG Q4: 9 #EW2Q-CG Q4: 15 	<ul style="list-style-type: none"> $\\$9,000 * 9 = \\$81,000$ $\\$54,000 + \\$81,000 = \\$135,000$ 	15	$\$135,000 / 15 = \$9,000.00$	\$9,000
PoP Q5 PY2 Q1	$[\text{ME2QAE-CGWDA Q4} + (\text{ME2QAE-QG Q5} * \text{\#EW2Q-QG Q5})] / \text{\#EW2Q-CG Q5}$	<ul style="list-style-type: none"> ME2QAE-QG Q5: \$9,000 #EW2Q-QG Q5: 10 #EW2Q-CG Q5: 25 	<ul style="list-style-type: none"> $\\$9,000 * 10 = \\$90,000$ $\\$135,000 + \\$90,000 = \\$225,000$ 	25	$\$225,000 / 25 = \$9,000.00$	\$9,000
PoP Q6 PY2 Q2	$[\text{ME2QAE-CGWDA Q5} + (\text{ME2QAE-QG Q6} * \text{\#EW2Q-QG Q6})] / \text{\#EW2Q-CG Q6}$	<ul style="list-style-type: none"> ME2QAE-QG Q6: \$9,000 #EW2Q-QG Q6: 11 #EW2Q-CG Q6: 36 	<ul style="list-style-type: none"> $\\$9,000 * 11 = \\$99,000$ $\\$225,000 + \\$99,000 = \\$324,000$ 	36	$\$324,000 / 36 = \$9,000.00$	\$9,000
PoP Q7 PY2 Q3	$[\text{ME2QAE-CGWDA Q6} + (\text{ME2QAE-QG Q7} * \text{\#EW2Q-QG Q7})] / \text{\#EW2Q-CG Q7}$	<ul style="list-style-type: none"> ME2QAE-QG Q7: \$9,200 #EW2Q-QG Q7: 12 #EW2Q-CG Q7: 48 	<ul style="list-style-type: none"> $\\$9,200 * 12 = \\$110,400$ $\\$324,000 + \\$110,400 = \\$434,400$ 	48	$\$434,400 / 48 = \$9,050.00$	\$9,050
PoP Q8 PY2 Q4	$[\text{ME2QAE-CGWDA Q7} + (\text{ME2QAE-QG Q8} * \text{\#EW2Q-QG Q8})] / \text{\#EW2Q-CG Q8}$	<ul style="list-style-type: none"> ME2QAE-QG Q8: \$9,200 #EW2Q-QG Q8: 13 #EW2Q-CG Q8: 61 	<ul style="list-style-type: none"> $\\$9,200 * 13 = \\$119,600$ $\\$434,400 + \\$119,600 = \\$554,000$ 	61	$\$554,000 / 61 = \$9,081.97$	\$9,082
PoP Q9 PY3 Q1	$[\text{ME2QAE-CGWDA Q8} + (\text{ME2QAE-QG Q9} * \text{\#EW2Q-QG Q9})] / \text{\#EW2Q-CG Q9}$	<ul style="list-style-type: none"> ME2QAE-QG Q9: \$9,200 #EW2Q-QG Q9: 12 #EW2Q-CG Q9: 73 	<ul style="list-style-type: none"> $\\$9,200 * 12 = \\$110,400$ $\\$554,000 + \\$110,400 = \\$664,400$ 	73	$\$664,400 / 73 = \$9,101.37$	\$9,101
PoP Q10 PY3 Q2	$[\text{ME2QAE-CGWDA Q9} + (\text{ME2QAE-QG Q10} * \text{\#EW2Q-QG Q10})] / \text{\#EW2Q-CG Q10}$	<ul style="list-style-type: none"> ME2QAE-QG Q10: \$9,200 #EW2Q-QG Q10: 11 #EW2Q-CG Q10: 84 	<ul style="list-style-type: none"> $\\$9,200 * 11 = \\$101,200$ $\\$664,400 + \\$101,200 = \\$765,600$ 	84	$\$765,600 / 84 = \$9,114.29$	\$9,114
PoP Q11 PY3 Q3	$[\text{ME2QAE-CGWDA Q10} + (\text{ME2QAE-QG Q11} * \text{\#EW2Q-QG Q11})] / \text{\#EW2Q-CG Q11}$	<ul style="list-style-type: none"> ME2QAE-QG Q11: \$9,400 #EW2Q-QG Q11: 10 #EW2Q-CG Q11: 94 	<ul style="list-style-type: none"> $\\$9,400 * 10 = \\$94,000$ $\\$765,600 + \\$94,000 = \\$859,600$ 	94	$\$859,600 / 94 = \$9,144.68$	\$9,145
PoP Q12 PY3 Q4	$[\text{ME2QAE-CGWDA Q11} + (\text{ME2QAE-QG Q12} * \text{\#EW2Q-QG Q12})] / \text{\#EW2Q-CG Q12}$	<ul style="list-style-type: none"> ME2QAE-QG Q12: \$9,400 #EW2Q-QG Q12: 9 #EW2Q-CG Q12: 103 	<ul style="list-style-type: none"> $\\$9,400 * 9 = \\$84,600$ $\\$859,600 + \\$84,600 = \\$944,200$ 	103	$\$944,200 / 103 = \$9,166.99$	\$9,167

Median Earnings 2nd Quarter After Exit (ME2QAE) Cumulative Goals for grants with PoPs beginning on or after July 1, 2024

The ME2QAE measure is active beginning in PoP Q3. The ME2QAE cumulative goal is weighted by the number of planned Number of Exited Participants Earning Wages in the 2nd Qtr After Exit (#EW2Q) for that quarter. This weighting is applied in the numerator prior to dividing by the planned cumulative Number of Exited Participants Earning Wages in the 2nd Qtr After Exit (#EW2Q) for that quarter. *Weighting Example: a goal of 10 #EW2Q with an ME2QAE of \$5,000 is \$50,000. A goal of 5 #EW2Q with an ME2QAE of \$10,000 is also \$50,000.*

- Median Earnings 2nd Quarter After Exit – Quarterly Goal (ME2QAE-QG)
- Median Earnings 2nd Quarter After Exit – Cumulative Goal (ME2QAE-CG)
- Average Hourly Wage at Placement – Quarterly Goal (AHW-QG)
- Estimated Average # of Hours Worked per Week for those that Earned Wages in the 2nd Quarter After Exit – Program Year Goal (#HW2Q-PY)
- Median Earnings 2nd Quarter After Exit – Cumulative Goal Weighted Dollar Amount (ME2QAE-CGWDA)
- # of Exited Participants Earning Wages in the 2nd Qtr After Exit – Quarterly Goal (#EW2Q-QG)
- # of Exited Participants Earning Wages in the 2nd Qtr After Exit – Cumulative Goal (#EW2Q-CG)

Qtr	ME2QAE Quarterly Goal Formula & Calculations	ME2QAE Cumulative Goal Formula	Example Goals	ME2QAE Cumulative Goal Weighted Dollar Amount (CGWDA) CG Numerator Calculation	#EW2Q -CG Denominator	ME2QAE-CG Calculation	ME2QAE-CG
PoP Q1 PY1 Q1	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q2 PY1 Q2	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q3 PY1 Q3	<ul style="list-style-type: none"> • [(AHW-QG Q3 * #HW2Q-PY) * 13] • (\$19.38 * 28) = \$542.64 • \$542.64 * 13 = \$7,054.32 	$(ME2QAE-QG Q3 * \#EW2Q-QG Q3) / \#EW2Q-QG Q3$	<ul style="list-style-type: none"> • AHW-QG Q3-Q6: \$19.38 • #HW2Q-PY: 28 • ME2QAE-QG Q3: \$7,054.32 • #EW2Q-QG Q3: 6 	$\$7,054.32 * 6 = \$42,325.92$	6	$\$42,325.92 / 6 = \$7,054.32$	\$7,054

Qtr	ME2QAE Quarterly Goal Formula & Calculations	ME2QAE Cumulative Goal Formula	Example Goals	ME2QAE Cumulative Goal Weighted Dollar Amount (CGWDA) CG Numerator Calculation	#EW2Q -CG Denominator	ME2QAE-CG Calculation	ME2QAE-CG
PoP Q4 PY1 Q4	The ME2QAE-QG for Q3 applies to PoP Q4-Q6	[ME2QAE-CGWDA Q3 + (ME2QAE-QG Q4 * #EW2Q-QG Q4)] / #EW2Q-CG Q4	<ul style="list-style-type: none"> ME2QAE-QG Q4: \$7,054.32 #EW2Q-QG Q4: 9 #EW2Q-CG Q4: 15 	<ul style="list-style-type: none"> \$7,054.32 * 9 = \$63,488.88 \$42,325.92 + \$63,488.88 = \$105,814.80 	15	\$105,814.80 / 15 = \$7,054.32	\$7,054
PoP Q5 PY2 Q1	The ME2QAE-QG for Q3 applies to PoP Q4-Q6	[ME2QAE-CGWDA Q4 + (ME2QAE-QG Q5 * #EW2Q-QG Q5)] / #EW2Q-CG Q5	<ul style="list-style-type: none"> ME2QAE-QG Q5: \$7,054.32 #EW2Q-QG Q5: 10 #EW2Q-CG Q5: 25 	<ul style="list-style-type: none"> \$7,054.32 * 10 = \$70,543.20 \$105,814.80 + \$70,543.20 = \$176,358.00 	25	\$176,358.00 / 25 = \$7,054.32	\$7,054
PoP Q6 PY2 Q2	The ME2QAE-QG for Q3 applies to PoP Q4-Q6	[ME2QAE-CGWDA Q5 + (ME2QAE-QG Q6 * #EW2Q-QG Q6)] / #EW2Q-CG Q6	<ul style="list-style-type: none"> ME2QAE-QG Q6: \$7,054.32 #EW2Q-QG Q6: 11 #EW2Q-CG Q6: 36 	<ul style="list-style-type: none"> \$7,054.32 * 11 = \$77,597.52 \$176,358.00 + \$77,597.52 = \$253,955.52 	36	\$253,955.52 / 36 = \$7,054.32	\$7,054
PoP Q7 PY2 Q3	<ul style="list-style-type: none"> [(AHW-QG Q7 * #HW2Q-PY) * 13] (\$20.16 * 28) = \$564.55 \$564.55 * 13 = \$7,338.24 	[ME2QAE-CGWDA Q6 + (ME2QAE-QG Q7 * #EW2Q-QG Q7)] / #EW2Q-CG Q7	<ul style="list-style-type: none"> AHW-QG Q7: \$20.16 #HW2Q-PY: 28 ME2QAE-QG Q7: \$7,338.24 #EW2Q-QG Q7: 12 #EW2Q-CG Q7: 48 	<ul style="list-style-type: none"> \$7,338.24 * 12 = \$88,058.88 \$253,955.52 + \$88,058.88 = \$342,014.40 	48	\$342,014.40 / 48 = \$7,125.30	\$7,125
PoP Q8 PY2 Q4	The ME2QAE-QG for Q7 applies to PoP Q8-Q10	[ME2QAE-CGWDA Q7 + (ME2QAE-QG Q8 * #EW2Q-QG Q8)] / #EW2Q-CG Q8	<ul style="list-style-type: none"> ME2QAE-QG Q8: \$7,338.24 #EW2Q-QG Q8: 13 #EW2Q-CG Q8: 61 	<ul style="list-style-type: none"> \$7,338.24 * 13 = \$95,397.12 \$342,014.40 + \$95,397.12 = \$437,411.52 	61	\$437,411.52 / 61 = \$7,170.68	\$7,171
PoP Q9 PY3 Q1	The ME2QAE-QG for Q7 applies to PoP Q8-Q10	[ME2QAE-CGWDA Q8 + (ME2QAE-QG Q9 * #EW2Q-QG Q9)] / #EW2Q-CG Q9	<ul style="list-style-type: none"> ME2QAE-QG Q9: \$7,338.24 #EW2Q-QG Q9: 12 #EW2Q-CG Q9: 73 	<ul style="list-style-type: none"> \$7,338.24 * 12 = \$88,058.88 \$437,411.52 + \$88,058.88 = \$525,470.40 	73	\$525,470.40 / 73 = \$7,198.22	\$7,198

Qtr	ME2QAE Quarterly Goal Formula & Calculations	ME2QAE Cumulative Goal Formula	Example Goals	ME2QAE Cumulative Goal Weighted Dollar Amount (CGWDA) CG Numerator Calculation	#EW2Q -CG Denominator	ME2QAE-CG Calculation	ME2QAE-CG
PoP Q10 PY3 Q2	The ME2QAE-QG for Q7 applies to PoP Q8-Q10	$[ME2QAE-CGWDA\ Q9 + (ME2QAE-QG\ Q10 * \#EW2Q-QG\ Q10)] / \#EW2Q-CG\ Q10$	<ul style="list-style-type: none"> ME2QAE-QG Q10: \$7,338.24 #EW2Q-QG Q10: 11 #EW2Q-CG Q10: 84 	<ul style="list-style-type: none"> $\\$7,338.24 * 11 = \\$80,720.64$ $\\$525,470.40 + \\$80,720.64 = \\$606,191.04$ 	84	$\$606,191.04 / 84 = \$7,216.56$	\$7,217
PoP Q11 PY3 Q3	<ul style="list-style-type: none"> $[(AHW-QG\ Q11 * \#HW2Q-PY) * 13]$ $(\\$20.78 * 28) = \\581.84 $\\$581.84 * 13 = \\$7,563.92$ 	$[ME2QAE-CGWDA\ Q10 + (ME2QAE-QG\ Q11 * \#EW2Q-QG\ Q11)] / \#EW2Q-CG\ Q11$	<ul style="list-style-type: none"> AHW-QG Q7: \$20.78 #HW2Q-PY: 28 ME2QAE-QG Q11: \$7,563.92 #EW2Q-QG Q11: 10 #EW2Q-CG Q11: 94 	<ul style="list-style-type: none"> $\\$7,563.92 * 10 = \\$75,639.20$ $\\$606,191.04 + \\$75,639.20 = \\$681,830.24$ 	94	$\$681,830.24 / 94 = \$7,253.51$	\$7,254
PoP Q12 PY3 Q4	The ME2QAE-QG for Q11 applies to PoP Q12	$[ME2QAE-CGWDA\ Q11 + (ME2QAE-QG\ Q12 * \#EW2Q-QG\ Q12)] / \#EW2Q-CG\ Q12$	<ul style="list-style-type: none"> ME2QAE-QG Q12: \$7,563.92 #EW2Q-QG Q12: 9 #EW2Q-CG Q12: 103 	<ul style="list-style-type: none"> $\\$7,563.92 * 9 = \\$68,075.28$ $\\$681,830.24 + \\$68,075.28 = \\$749,905.52$ 	103	$\$749,905.52 / 103 = \$7,280.64$	\$7,281

Median Earnings 2nd Quarter After Exit (ME2QAE) Cumulative Actuals – All Grants

The ME2QAE measure is active beginning in PoP Q3. The median is found by listing the quarterly earnings for all of the exited participants that have reported second quarter after exit earnings of more than \$0 from lowest value to highest value and picking the middle value. If there are two values in the middle, the median is the average of those two values.

- Wages Earned 2nd Quarter After Exit (WE2QAE)
- Median Earnings 2nd Quarter After Exit – Quarterly Actual (ME2QAE-QA)
The median is based on the quarterly wages earned by **only** those participants who exited **exactly** two quarters prior to the reporting quarter. For example, the ME2QAE-QA for Q4 is limited to only those participants that exited in Q2 with earnings greater than \$0.
- Median Earnings 2nd Quarter After Exit – Cumulative Actual (ME2QAE-CA)
The median is based on quarterly wages earned by **all** participants who exited **at least** two quarters prior to the reporting quarter. For example, the ME2QAE-CA for Q4 includes participants that exited in Q1 and Q2 with earnings greater than \$0.

Due to the abundance of quarterly values used to calculate this measure, the table below displays examples for PoP Q3 through PoP Q6. The calculations for PoP Q7 – Q12 can be extrapolated from the references provided.

Qtr	ME2QAE Quarterly Actual & Cumulative Actual Formulas	WE2QAE – Quarterly Actual	ME2QAE – QA	WE2QAE – Cumulative Actual	ME2QAE – Cumulative Actual Formula	ME2QA E-CA
PoP Q1 PY1 Q1	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q2 PY1 Q2	N/A	N/A	N/A	N/A	N/A	N/A
PoP Q3 PY1 Q3	QA: Median of all participants that exited in Q1 with WE2QAE >\$0 CA: N/A	<ul style="list-style-type: none"> Participant 1: \$4,891.64 Participant 2: \$7,800.00 Participant 3: \$13,000.00 	\$4,891.64 \$7,800 \$13,000	Same as WE2QAE-QA Q3	Same as ME2QAE-QA Q3	\$7,800
PoP Q4 PY1 Q4	QA: Median of all participants that exited in Q2 with WE2QAE >\$0 CA: Median of all participants that exited in Q1 and Q2 with WE2QAE >\$0	<ul style="list-style-type: none"> Participant 4: \$4,550.00 Participant 5: \$12,298.00 Participant 6: \$7,540.00 Participant 7: \$6,975.15 Participant 8: \$6,380.40 	\$4,550 \$6,380 \$6,975 \$7,540 \$12,298 ME2QAE-QA Q4: \$6,975	<ul style="list-style-type: none"> Participant 1: \$4,891.64 Participant 2: \$7,800.00 Participant 3: \$13,000.00 Participant 4: \$4,550.00 Participant 5: \$12,298.00 Participant 6: \$7,540.00 Participant 7: \$6,975.15 Participant 8: \$6,380.40 	\$4,550 \$4,891 \$6,380 \$6,975.15 \$7,540 \$7,800 \$12,298 \$13,000 ($\$6,975.15 + \$7,540$) / 2 = \$7,257.58	\$7,258

Qtr	ME2QAE Quarterly Actual & Cumulative Actual Formulas	WE2QAE – Quarterly Actual	ME2QAE – QA	WE2QAE – Cumulative Actual	ME2QAE – Cumulative Actual Formula	ME2QA E-CA
PoP Q5 PY2 Q1	<p>QA: Median of all participants that exited in Q3 with WE2QAE >\$0</p> <p>CA: Median of all participants that exited in Q1, Q2, and Q3 with WE2QAE >\$0</p>	<ul style="list-style-type: none"> • Participant 9: \$7,280.00 • Participant 10: \$13,000.00 • Participant 11: \$6,240.00 • Participant 12: \$15,600.00 • Participant 13: \$3,120.00 • Participant 14: \$10,400.00 • Participant 15: \$7,930.00 	<p>\$3,120 \$6,240 \$7,280 \$7,930 \$10,400 \$13,000 \$15,600</p> <p>ME2QAE-QA Q5: \$7,930</p>	<ul style="list-style-type: none"> • Participant 1: \$4,891.64 • Participant 2: \$7,800.00 • Participant 3: \$13,000.00 • Participant 4: \$4,550.00 • Participant 5: \$12,298.00 • Participant 6: \$7,540.00 • Participant 7: \$6,975.15 • Participant 8: \$6,380.40 • Participant 9: \$7,280.00 • Participant 10: \$13,000.00 • Participant 11: \$6,240.00 • Participant 12: \$15,600.00 • Participant 13: \$3,120.00 • Participant 14: \$10,400.00 • Participant 15: \$7,930.00 	<p>\$3,120 \$4,550 \$4,891 \$6,240 \$6,380 \$6,975.15 \$7,280 \$7,540 \$7,800 \$7,930 \$10,400 \$12,298 \$13,000 \$13,000 \$15,600</p>	<p>\$7,540</p>

Qtr	ME2QAE Quarterly Actual & Cumulative Actual Formulas	WE2QAE – Quarterly Actual	ME2QAE – QA	WE2QAE – Cumulative Actual	ME2QAE – Cumulative Actual Formula	ME2QA E-CA
PoP Q6 PY2 Q2	<p>QA: Median of all participants that exited in Q4 with WE2QAE >\$0</p> <p>CA: Median of all participants that exited in Q1, Q2, Q3 and Q4 with WE2QAE >\$0</p>	<ul style="list-style-type: none"> Participant 16: \$9,360.00 Participant 17: \$7,800.00 Participant 18: \$12,407.20 Participant 19: \$26,000.00 Participant 20: \$7,691.20 Participant 21: \$12,235.60 	<p>\$7,691 \$7,800 \$9,360 \$12,235.60 \$12,407.20 \$26,000</p> <p>\$9,360 + \$12,235.60 = \$21,595.60</p> <p>\$21,595.60 / 2 = \$10,797.80</p> <p>ME2QAE-QA Q6: \$10,798</p>	<ul style="list-style-type: none"> Participant 1: \$4,891.64 Participant 2: \$7,800.00 Participant 3: \$13,000.00 Participant 4: \$4,550.00 Participant 5: \$12,298.00 Participant 6: \$7,540.00 Participant 7: \$6,975.15 Participant 8: \$6,380.40 Participant 9: \$7,280.00 Participant 10: \$13,000.00 Participant 11: \$6,240.00 Participant 12: \$15,600.00 Participant 13: \$3,120.00 Participant 14: \$10,400.00 Participant 15: \$7,930.00 Participant 16: \$9,360.00 Participant 17: \$7,800.00 Participant 18: \$12,407.20 Participant 19: \$26,000.00 Participant 20: \$7,691.20 Participant 21: \$12,235.60 	<p>\$3,120 \$4,550 \$4,891 \$6,240 \$6,380 \$6,975.15 \$7,280 \$7,540 \$7,691 \$7,800 \$7,800 \$7,930 \$9,360 \$10,400 \$12,235.60 \$12,407.20 \$12,298 \$13,000 \$13,000 \$15,600 \$26,000</p>	\$7,930