

PRODUCT DEVELOPMENT

Job code	FY18 Job Title	Function	Specialty Area
10760	Applications Developer - Architect	PRODEV	SWENG
10710	Applications Developer 1	PRODEV	SWENG
10720	Applications Developer 2	PRODEV	SWENG
10730	Applications Developer 3	PRODEV	SWENG
10740	Applications Developer 4	PRODEV	SWENG
10750	Applications Developer 5	PRODEV	SWENG
106140	Development Systems Administrator 4	PRODEV	ENGSVCS
106150	Development Systems Administrator 5	PRODEV	ENGSVCS
100320	Hardware Developer 2	PRODEV	HWENG
100330	Hardware Developer 3	PRODEV	HWENG
100340	Hardware Developer 4	PRODEV	HWENG
100350	Hardware Developer 5	PRODEV	HWENG
100360	Hardware Developer 6	PRODEV	HWENG
100450	Hardware Development Snr Director	PRODEV	HWENG
100460	Hardware Development VP	PRODEV	HWENG
99858	Product Development SVP	PRODEV	SWENG
17120	Product Manager/Strategy 2-ProdDev	PRODEV	PRODMG
17130	Product Manager/Strategy 3-ProdDev	PRODEV	PRODMG
17140	Product Manager/Strategy 4-ProdDev	PRODEV	PRODMG
17150	Product Manager/Strategy 5-ProdDev	PRODEV	PRODMG
17160	Product Manager/Strategy 6-ProdDev	PRODEV	PRODMG
17240	Product Mgmt/Strategy Director-ProdDev	PRODEV	PRODMG
17220	Product Mgmt/Strategy Manager-ProdDev	PRODEV	PRODMG
17250	Product Mgmt/Strategy Snr Director-ProdDev	PRODEV	PRODMG
17260	Product Mgmt/Strategy VP-ProdDev	PRODEV	PRODMG
66682	Program Manager 2- ProdDev	PRODEV	PRODMG
66683	Program Manager 3- ProdDev	PRODEV	PRODMG
66684	Program Manager 4- ProdDev	PRODEV	PRODMG
66685	Program Manager 5- ProdDev	PRODEV	PRODMG
66688	Program Mgmt Director- ProdDev	PRODEV	PRODMG
66689	Program Mgmt Snr Director- ProdDev	PRODEV	PRODMG
66680	Program Mgmt VP- ProdDev	PRODEV	PRODMG
10810	QA Analyst 1-ProdDev	PRODEV	TECHQA
10820	QA Analyst 2-ProdDev	PRODEV	TECHQA
10830	QA Analyst 3-ProdDev	PRODEV	TECHQA
10840	QA Analyst 4-ProdDev	PRODEV	TECHQA
10841	QA Analyst 5-ProdDev	PRODEV	TECHQA
10844	QA Director-ProdDev	PRODEV	TECHQA
10842	QA Manager-ProdDev	PRODEV	TECHQA
10845	QA Snr Director-ProdDev	PRODEV	TECHQA
10843	QA Snr Manager-ProdDev	PRODEV	TECHQA
10846	QA VP-ProdDev	PRODEV	TECHQA
15140	Release Developer 4	PRODEV	SWENG
15150	Release Developer 5	PRODEV	SWENG

10560	Software Developer - Architect	PRODEV	SWENG
10510	Software Developer 1	PRODEV	SWENG
10520	Software Developer 2	PRODEV	SWENG
10530	Software Developer 3	PRODEV	SWENG
10540	Software Developer 4	PRODEV	SWENG
10550	Software Developer 5	PRODEV	SWENG
10040	Software Development Director	PRODEV	SWENG
10020	Software Development Manager	PRODEV	SWENG
10050	Software Development Snr Director	PRODEV	SWENG
10030	Software Development Snr Manager	PRODEV	SWENG
10060	Software Development VP	PRODEV	SWENG
13530	Technical Writer 3-ProdDev	PRODEV	TECHWR
13540	Technical Writer 4-ProdDev	PRODEV	TECHWR
13550	Technical Writer 5-ProdDev	PRODEV	TECHWR
13040	Technical Writer Director-ProdDev	PRODEV	TECHWR
13020	Technical Writer Manager-ProdDev	PRODEV	TECHWR
13050	Technical Writer Snr Director-ProdDev	PRODEV	TECHWR
13030	Technical Writer Snr Manager-ProdDev	PRODEV	TECHWR
13060	Technical Writer VP-ProdDev	PRODEV	TECHWR
99020	User Experience Developer 2-ProdDev	PRODEV	SWENG
99030	User Experience Developer 3-ProdDev	PRODEV	SWENG
99040	User Experience Developer 4-ProdDev	PRODEV	SWENG
99050	User Experience Developer 5-ProdDev	PRODEV	SWENG

IT

Job code	FY18 Job Title	Function	Specialty Area
81140	Data Services Support A4-IT	INFTECH	DCS
50820	Database Administrator 2-IT	INFTECH	DCS
50830	Database Administrator 3-IT	INFTECH	DCS
50840	Database Administrator 4-IT	INFTECH	DCS
50850	Database Administrator 5-IT	INFTECH	DCS
26140	Internal Customer Tech Support 2-IT	INFTECH	EUSUPP
26150	Internal Customer Tech Support 3-IT	INFTECH	EUSUPP
26160	Internal Customer Tech Support 4-IT	INFTECH	EUSUPP
10620	IT Business Implementation Analyst 2	INFTECH	FUNC
10630	IT Business Implementation Analyst 3	INFTECH	FUNC

10640	IT Business Implementation Analyst 4	INFTECH	FUNC
10645	IT Business Implementation Analyst 5	INFTECH	FUNC
75040	IT Director	INFTECH	GENIT
75020	IT Manager	INFTECH	GENIT
76140	IT Security Analyst 4	INFTECH	RISK
76150	IT Security Analyst 5	INFTECH	RISK
75050	IT Snr Director	INFTECH	GENIT
75030	IT Snr Manager	INFTECH	GENIT
75010	IT Supervisor	INFTECH	GENIT
75070	IT SVP	INFTECH	GENIT
75060	IT VP	INFTECH	GENIT
75930	Network/Telecom Systems Analyst 3-IT	INFTECH	NETSERV
75940	Network/Telecom Systems Analyst 4-IT	INFTECH	NETSERV
75950	Network/Telecom Systems Analyst 5-IT	INFTECH	NETSERV
77540	Network/Telecom Systems Technician A4-IT	INFTECH	NETSERV
76510	Programmer Analyst 1-IT	INFTECH	TECH
76520	Programmer Analyst 2-IT	INFTECH	TECH
76530	Programmer Analyst 3-IT	INFTECH	TECH
76540	Programmer Analyst 4-IT	INFTECH	TECH
76550	Programmer Analyst 5-IT	INFTECH	TECH
14930	Project Manager 3-IT	INFTECH	BUSIMP
14940	Project Manager 4-IT	INFTECH	BUSIMP
14950	Project Manager 5-IT	INFTECH	BUSIMP
15020	Project Mgmt Manager-IT	INFTECH	BUSIMP

75620	System Administrator 2-IT	INFTECH	DCS
75630	System Administrator 3-IT	INFTECH	DCS
75640	System Administrator 4-IT	INFTECH	DCS
75650	System Administrator 5-IT	INFTECH	DCS
76620	Systems Analyst 2-IT	INFTECH	DCS
76640	Systems Analyst 4-IT	INFTECH	DCS

SUPPORT

Job code	FY18 Job Title	Function	Specialty Area
83353	Adv Customer Service Support Director	SUPP	PREMSERV
83354	Adv Customer Service Support Snr Director	SUPP	PREMSERV
52850	Business Services Representative 5-Support	SUPP	PREMSERV
83347	Customer Service Account Management Consultant 4-Support	SUPP	SUPPACC
83348	Customer Service Account Management Consultant 5-Support	SUPP	SUPPACC
83342	Customer Service Analyst 2-Support	SUPP	SUPPACC
83343	Customer Service Analyst 3-Support	SUPP	SUPPACC
11240	Customer Service Director-Support	SUPP	SUPPACC
11220	Customer Service Manager-Support	SUPP	SUPPACC
11250	Customer Service Snr Director-Support	SUPP	SUPPACC
11230	Customer Service Snr Manager-Support	SUPP	SUPPACC

11260	Customer Service VP-Support	SUPP	SUPPACC
101530	Field Support Specialist 3	SUPP	PREMSERV
90250	Product Support Director	SUPP	PRODSUPP
90246	Product Support Manager	SUPP	PRODSUPP
90252	Product Support Sr. Director	SUPP	PRODSUPP
90248	Product Support Sr. Manager	SUPP	PRODSUPP
90254	Product Support VP	SUPP	PRODSUPP
45110	Support SVP	SUPP	SUPPACC
85520	Systems Analyst 2-Support	SUPP	PREMSERV
85540	Systems Analyst 3-Support	SUPP	PREMSERV
90244	Systems Analyst 4-Support	SUPP	PREMSERV
85550	Systems Analyst 5-Support	SUPP	PREMSERV
86150	Technical Account Representative (TAM) 5	SUPP	PREMSERV
90121	Technical Analyst 2-Support	SUPP	PRODSUPP
90122	Technical Analyst 3-Support	SUPP	PRODSUPP
90023	Technical Analyst 4-Support	SUPP	PRODSUPP
90230	Technical Analyst 5-Support	SUPP	PRODSUPP
52740	Technical Architect 4	SUPP	SOLSUPP

ADDITIONAL

Job code	FY18 Job Title	Function	Specialty Area
100310	Hardware Developer 1	PRODEV	HWENG
100230	HW Development Technician 3	PRODEV	HWENG
101730	Logistics Analyst 3	MANUDI ST	MATPLAN

101740	Logistics Analyst 4	MANUDI ST	MATPLAN
102330	Product Manufacturing Analyst 3	MANUDI ST	MANUENG
20310	Staff Consultant	CONS	IMPDEL
76650	Systems Analyst 5-IT	INFTECH	DCS
90120	Technical Analyst 1-Support	SUPP	PRODSUPP
13520	Technical Writer 2-ProdDev	PRODEV	TECHWR
99010	User Experience Developer 1-ProdDev	PRODEV	SWENG

FY18 Global Career Level

IC6
IC1
IC2
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IC5
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FY18 Global Career Level
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FY18 Global Career Level
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IC4

FY18 Global Career Level
IC1
IC3
IC3

IC4
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IC1

Posting Brief Description
Analyze, design develop, troubleshoot and debug software programs for commercial or end user applications. Writes code, cor
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Provides day-to-day technical support to employees for network infrastructure and internal desktop systems software and hardw
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Evaluates reliability of materials, properties and techniques used in production; plans, designs and develops electronic parts, co
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Evaluates reliability of materials, properties and techniques used in production; plans, designs and develops electronic parts, co
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Evaluates reliability of materials, properties and techniques used in production; plans, designs and develops electronic parts, co
Engineering management position responsible for a hardware development engineering group/team.
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Work as part of a team that acts as the central resource and driving force for the design, process, manufacturing, test, quality a
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Lead a team that acts as the central resource and driving force for the design, process, manufacturing, test, quality and marketi
Lead a team that acts as the central resource and driving force for the design, process, manufacturing, test, quality and marketi
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Manage the development and implementation process of a specific company product.
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Manage the development and implementation process of a specific company product.
Manage people for product development programs or projects focused on the delivery of a product through the design process,
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Responsible for developing, applying and maintaining quality standards for company products with adherence to both internal a
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Develop, analyze and maintain tools that support and automate processes for hardware or software product release.
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Design, develop, troubleshoot and debug software programs for databases, applications, tools, networks etc.
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Manage a team that designs, develops, troubleshoots and debugs software programs for databases, applications, tools, network
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Creates, develops, plans, writes and edits operational, instructional, maintenance, test or user manuals for paper, multimedia or
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Responsible for directing the activities of a staff that creates, develops, plans, writes and edits operational, instructional, mainte
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Responsible for creating, evaluating and modifying prototypes to support evolving hardware and software application developme
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Posting Brief Description
As part of the Oracle*s Global Information Technology organization, you will be responsible for setting up, coordinating, and monitoring computer equipment within Oracle*s data centers.
Work with a world class team to provide enterprise-wide, Oracle Database Administration support for production systems and provide DBA services to application development teams, including database design, database generation, coding, and
Work with a world class team to provide enterprise-wide, Oracle Database Administration support for production systems and provide DBA services to application development teams, including database design, database generation, coding, and database production support. Provide DBA support with a high degree of customer service, technical expertise, and
Work with a world class team to provide enterprise-wide, Oracle Database Administration support for production systems and provide DBA services to application development teams, including database design, database generation, coding, and
Work with a world class team to provide enterprise-wide, Oracle Database Administration support for production systems and provide DBA services to application development teams, including database design, database generation, coding, and
As a member of this fast-paced, leading edge database/applications company, work with the team to deliver real time 24x7 enterprise-wide technical support for internal and/or external customers. This includes, but is not limited to: user support of business applications, troubleshooting of technical problems and acting as a liaison between customers and resolving groups.
As a member of this fast-paced, leading edge database/applications company, work with the team to deliver real time 24x7 enterprise-wide technical support for internal and/or external customers. This includes, but is not limited to: user support of business applications, troubleshooting of technical problems and acting as a liaison between customers and resolving groups.
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Assists with analyzing complex business problems to be solved with automated systems.
Assists with analyzing complex business problems to be solved with automated systems.

Assists with analyzing complex business problems to be solved with automated systems.
Assists with analyzing complex business problems to be solved with automated systems.
Work with a world class team to develop, implement, and support cutting edge Oracle technology.
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Executes security controls to prevent hackers from infiltrating company information or jeopardizing e-commerce programs.
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As part of the Network Services team within Oracle*s Global Information Technology organization, you will be responsible for the delivery of IT services to Oracle*s businesses worldwide, these services include the management and delivery of network infrastructure.
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Work with Oracle*s world class technology to develop, implement, and support Oracle*s global infrastructure.
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Coordinates all aspects of internal information system-specific projects from initiation to delivery. Projects often involve network, server, or software implementation and upgrades, PC deployment and the like.
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Coordinates all aspects of internal information system-specific projects from initiation to delivery. Projects often involve network, server, or software implementation and upgrades, PC deployment and the like.
Manages people who lead internal information system-specific projects. Projects are often cross-functional and involve network, server, or software implementation and upgrades, PC deployment and the like.

Define, design, and implement network communications and solutions within a fast-paced, leading edge database/applications company.
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Define, design, and implement network communications and solutions within a fast-paced, leading edge database/applications company.
Define, design, and implement network communications and solutions within a fast-paced, leading edge database/applications company.
Be a part of the E-Business Suite success story. Work with Oracle*s world class technology to develop, implement, and support Oracle*s global infrastructure.
Be a part of the E-Business Suite success story. Work with Oracle*s world class technology to develop, implement, and support Oracle*s global infrastructure.

Posting Brief Description
As a member of the Support organization, your focus is to deliver post-sales support and solutions to the Oracle customer base while serving as an advocate for customer needs. This involves resolving post-sales non-technical customer inquiries via phone and electronic means, as well as, technical questions regarding the use of and troubleshooting for our Electronic
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Establish professional relationships with key customer contacts to ensure the highest level of customer satisfaction. Align contracted services with customer goals and objectives. Coordinate delivery of all Support Services and other Oracle LOB services to meet customer goals and objectives, and ensure contract renewal.
Develops and manages the Oracle Support relationship with a designated large account or small number of medium accounts throughout engagement. Maximizes the customers' use of Support Services, drives high degree of satisfaction and referenceability, and to protects and enhances Support revenue streams.
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As a member of the Support organization, your focus is to deliver post-sales support and solutions to the Oracle customer base while serving as an advocate for customer needs. The Customer Service Director is responsible for delivery of departmental results for support operations through successful direction of line managers and their staff within the department.
As a member of the Support organization, your focus is to deliver post-sales support and solutions to the Oracle customer base while serving as an advocate for customer needs. As a Client Relations Manager, you will be responsible for delivery of departmental results through successful direction and management of team or staff. While in this role, you will ensure high
As a member of the Support organization, your focus is to deliver post-sales support and solutions to the Oracle customer base while serving as an advocate for customer needs. The Customer Service Snr Director is responsible for delivery of departmental results for support operations through successful direction of line managers and their staff within the department.
As a member of the Support organization, your focus is to deliver post-sales support and solutions to the Oracle customer base while serving as an advocate for customer needs. The Client Relations Senior Manager is responsible for delivery of departmental results for the U.S. Operation through successful direction of line managers and their staff within the department.

<p>As a member of the Support organization, your focus is to deliver post-sales support and solutions to the Oracle customer base while serving as an advocate for customer needs. The Customer Service VP is responsible for delivery of departmental results for support operations through successful direction of line managers and their staff within the department. You will</p> <p>Responsible for providing the first line of on-site field system support that includes hardware, software, software applications, and networking to customers and field personnel on-site at customers or remotely.</p>
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<p>Accountable for providing customers with the guidance and support needed throughout the full life cycle of implementation to ensure successful and most effective use of Oracle's products and related implementation services. Maximize the customers' use of Support Services, drive a high degree of satisfaction, referenceability and protect/enhance revenue streams. Advocates for customer and becomes a trusted advisor aligning with the stakeholders of their assigned customers.</p>
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Posting Brief Description
<p>Evaluates reliability of materials, properties and techniques used in production; plans, designs and develops electronic parts, components, integrated circuitry, mechanical systems, equipment and packaging, optical systems and/or DSP systems.</p>
<p>Supports engineering activities such as design, test, check-out, modification, fabrication and assembly of prototype electro-mechanical systems, experimental design circuitry or specialized test equipment</p>
<p>Organizes and handles a variety of logistics issues in a manufacturing environment.</p>

Organizes and handles a variety of logistics issues in a manufacturing environment.

Manages production support engineering for a specific product or group of products after transfer from design to high volume production.

Junior consulting position for those who are continuing to develop their expertise. Receives general instruction on routine work and detailed instruction on new projects or assignments.

Be a part of the E-Business Suite success story. Work with Oracle*s world class technology to develop, implement, and support Oracle*s global infrastructure.

As a member of the Support organization, your focus is to deliver post-sales support and solutions to the Oracle customer base while serving as an advocate for customer needs. This involves resolving post-sales non-technical customer inquiries via

Creates, develops, plans, writes and edits operational, instructional, maintenance, test or user manuals for paper, multimedia or web-based publications. Contributes to the timely design, production and delivery/completion of product documentation and

Responsible for creating, evaluating and modifying prototypes to support evolving hardware and software application development.

Posting Detailed Description

As a member of the software engineering division, you will specify, design and implement major changes to existing software ar
As a member of the software engineering division, you will develop software according to provided design specifications. Analyz
As a member of the software engineering division, you will perform detailed design based on provided high level design specific
As a member of the software engineering division, you will perform high-level design based on provided external specifications.
As a member of the software engineering division, you will analyze and integrate external customer specifications. Specify, desi
As a member of the software engineering division, you will specify, design and implement major changes to existing software ar
Maintains passwords, data integrity and file system security for the desktop environment. Communicates highly technical inform
Maintains passwords, data integrity and file system security for the desktop environment. Communicates highly technical inform
Responsible for designing, developing, modifying and evaluating electronic, electro-mechanical or mechanical components, ass
Responsible for designing, developing, modifying and evaluating electronic, electro-mechanical or mechanical components, ass
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Engineering management position responsible for a development engineering group/team. Group activities may include respons
Engineering management position responsible for a development engineering group/team. Group activities may include respons
As a member of the product development division, you will define product specifications and or strategy. Gather and analyze inf
As a member of the product development division, you will define product specifications and or strategy. Gather and analyze inf
As a member of the product development division, you will analyze and integrate external customer specifications. Suggest and
As a member of the product development division, you will specify, design and implement major changes to existing software ar
As a member of the product development division, you will specify, design and implement major changes to existing software ar
As a Director in the product development division, you will lead a team that defines product specifications and or strategy. Gath
As a manager in the product development division, you will lead a team that defines product specifications and or strategy. Gath
As a Senior Director in the product development division, you will lead a team that defines product specifications and or strategy
As a Vice President in the product development division, you will lead a team that defines product specifications and or strategy
Manage the development and implementation process of a specific company product involving departmental or cross-functional
Manage the development and implementation process of a specific company product involving departmental or cross-functional
Manage the development and implementation process of a specific company product involving departmental or cross-functional
Manage the development and implementation process of a specific company product involving departmental or cross-functional
Manage people for product development programs or projects involving department or cross-functional teams focused on the de
Manage people for product development programs or projects involving department or cross-functional teams focused on the de
Manage people for product development programs or projects involving department or cross-functional teams focused on the de
As a member of the technical/process QA division, you will apply basic engineering principles to develop methods and procedur
As a member of the technical/process QA division, you will design, install and evaluate quality control methods and systems. De
As a member of the technical/process QA division, you will develop quality standards, control methods and theories to be utilize
As a member of the technical/process QA division, you will design functional, integration and regression test plans, build and ex
As a member of the technical/process QA division, you will plan, conduct and direct projects or major phases of significant proje
As a manager in the technical/process QA division, you will lead a team that designs, installs and evaluates quality control meth
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As a manager in the technical/process QA division, you will lead a team that designs, installs and evaluates quality control meth
As a member of the software engineering division, you will analyze and integrate external customer specifications. Specify, desi
As a member of the software engineering division, you will specify, design and implement major changes to existing software ar

As a member of the software engineering division, you will take an active role in the definition and evolution of standard practice
As a member of the software engineering division, you will use basic knowledge of software architecture to perform tasks assoc
As a member of the software engineering division, you will apply basic to intermediate knowledge of software architecture to pe
As a member of the software engineering division, you will assist in defining and developing software for tasks associated with t
As a member of the software engineering division, you will take an active role in the definition and evolution of standard practice
As a member of the software engineering division, you will take an active role in the definition and evolution of standard practice
As a director of the software engineering division, you will apply your extensive knowledge of software architecture to manage s
As a manager of the software engineering division, you will apply your knowledge of software architecture to manage software d
As a Senior Director of the software engineering division, you will apply your extensive knowledge of software architecture to ma
As a manager of the software engineering division, you will apply your knowledge of software architecture to manage software d
As a Vice President of the software engineering division, you will apply your extensive knowledge of software architecture to ma
As a member of the technical writing division, you will design, create and deliver whole product documentation sets and/or relate
As a member of the technical writing division, you will organize and prepare information for publication and develop publication c
As a member of the technical writing division, design and write conceptually complex parts of new documentation. Recognize de
As a manager in the technical writing division, you will lead a team that will design and write conceptually complex parts of new
As a manager in the technical writing division, you will lead a team that will design and write conceptually complex parts of new
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As a manager in the technical writing division, you will lead a team that will design and write conceptually complex parts of new
As a member of the User Experience team, you will develop and apply software design/usability processes in the investigation c
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Posting Detailed Description
Apply established programs and procedures, manipulate controls in accordance with standard procedures, run diagnostic tests to detect machine malfunctions, and monitor control panels, magnetic tape units, and other peripheral equipment. Report any
Provide Development and Production support for databases. This includes creating primary database storage structures; designing and creating primary objects; modifying database structure as necessary for enhancements or performance;
Provide Development and/or Production support. This includes creating primary database storage structures, designing and creating primary objects, modifying database structure as necessary for enhancements or performance, creating documentation, designing interfaces, database objects, and creating plans. Monitor and optimize performance of the
As a Senior Database Administrator, you are instrumental in researching, evaluating, designing, testing, recommending, and planning implementation of new versions of Oracle database and database tools. May act as a team lead during database
As an Oracle Database Administrator Guru, work with leading edge technology - providing leadership and expertise for researching, evaluating, designing, testing, recommending, and planning implementation of new versions of Oracle database
As a member of the Help Desk, develop a complete understanding of the Oracle product line while providing phone support to internal employees and/or outsourcing customers. Solve common user problems such as 'Email problems and functionality questions 'Network printer problems(stopping/starting queue, usage) 'Data Communication/Networking troubleshooting
As a member of the Help Desk, solve specific, complex technical problems to provide and apply real time solutions in the areas of 'Email problems and functionality questions 'Network printer problems (stopping/starting queue, usage) 'Data Communication/Networking troubleshooting 'Remote network dial in access-PPP and Serial 'PC configuration and network
As a member of the Help Desk, solve specific, complex technical problems to provide and apply real time solutions in the areas of 'Email problems and functionality questions 'Network printer problems(stopping/starting queue, usage) 'Data Communication/Networking troubleshooting 'Remote network dial in access-PPP and Serial 'PC configuration and network
As part of a software project implementation team assists in implementing software projects by mapping business processes, producing documentation, establishing acceptance testing criteria.
As part of a software project implementation team, provides technical expertise in identifying, evaluating and developing systems and procedures that are cost effective and meet user needs. Configures system settings and options; plans and

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As part of a software project implementation team, provides technical expertise in identifying, evaluating and developing systems and procedures that are cost effective and meet user needs. Configures system settings and options; plans and
Manages teams supporting and/or implementing multi-functional and/or multi-location projects and/or systems. Defines, documents and manages scope, expectations, implementation approach, deliverables and acceptance testing criteria.
Manages a team maintaining and/or implementing software project(s) and/or internal systems. Defines, documents and manages scope, expectations, implementation approach, deliverables and acceptance testing criteria.
Researches attempted efforts to compromise security protocols. Maintains security systems for routers and switches. Administers security policies to control access to systems. Maintains the company's firewall. Uses applicable encryption
Researches attempted efforts to compromise security protocols. Maintains security systems for routers and switches. Administers security policies to control access to systems. Maintains the company's firewall. Uses applicable encryption
Manages teams supporting and/or implementing large and/or complex multi-functional and/or multi-location projects and/or systems. Defines, documents and manages scope, expectations, implementation approach, deliverables and acceptance
Manages a team supporting and/or implementing software project(s) and/or internal systems. Defines, documents and manages scope, expectations, implementation approach, deliverables and acceptance testing criteria.
Leads a small team maintaining and/or implementing software project(s) or support system(s). Defines, documents and manages scope and manage daily activities of staff..
Create the division strategy for supporting and/or implementing large and/or complex multi-functional and/or multi-location projects and/or systems. Lead division to define, document and manage scope, expectation, implementation approach,
Maintain records of equipment failure and liaise with engineers and suppliers as necessary. Escalate client problems according to established procedures. Manage the network using network management tools, analyze network performance and recommend network enhancements. Analyze network performance to ensure adequate bandwidth for business needs. Recommend enhancements to the network infrastructure, and with management agreement enhance proactive network
Maintain (and monitor) records of equipment failure and liaise with engineers and suppliers as necessary - and recommend / implement changes to procedures and practices. Escalate client problems according to established procedures but exercising judgment in the process. Manage the network using network management tools, analyze network performance and recommend / implement network enhancements. Analyze network performance to ensure adequate bandwidth for business needs - and implement changes as appropriate. Working closely with 'global' network team / development recommend
Maintain (and monitor) records of equipment failure and liaise with engineers and suppliers as necessary - and recommend / implement changes to procedures and practices. Escalate client problems according to established procedures but exercising judgment in the process. Manage the network using network management tools, analyze network performance and recommend / implement network enhancements. Analyze network performance to ensure adequate bandwidth for business needs - and implement changes as appropriate. Working closely with 'global' network team / development recommend
Work with team to install, modify, test, and service Oracle*s data communications network equipment. Also involves troubleshooting when problem indicated. Maintain records of equipment failure, downtime, and modifications to network
As a member of the IT organization, provide testing and basic analysis of situations/data that support Oracle*s standard infrastructure systems.
As a member of the IT organization, assist with the design, development, modifications, debugging, and evaluation of programs for use in internal systems within a specific function area.
As a member of the IT organization, assist with the analyze of existing complex programs and formulate logic for new complex internal systems. Prepare flowcharting, perform coding, and test/debug programs. Develop conversion and system
As a member of the IT organization, assist with the analyze of existing complex programs and formulate logic for new complex internal systems. Prepare flowcharting, perform coding, and test/debug programs. Develop conversion and system
As a member of the IT organization, lead the design, development, modification, debugging, and evaluation programs for extremely complex internal systems. Provide expertise to analyze existing programs or formulate logic for new internal
Coordinates work performed by IT staff and internal customers/partners by defining project specifications, performing feasibility and needs/impact assessments. Develops detailed project plans and manages all implementation processes including
Coordinates work performed by IT staff and internal customers/partners by defining project specifications, performing feasibility and needs/impact assessments. Develops detailed project plans and manages all implementation processes including
Coordinates work performed by IT staff and internal customers/partners by defining project specifications, performing feasibility and needs/impact assessments. Develops detailed project plans and manages all implementation processes including
Oversees plans and directs schedules as well as project budgets. Monitors the project from initiation through delivery, interfacing with "internal customer" or department personnel. Organizes project activities that may entail interdepartmental

Perform performance trend analysis and manage the server/network capacity. React to potential problems using automation, scheduling, and monitoring tools -- escalating to management where appropriate. Participate in configuration and implement
Perform performance trend analysis and manage the server/network capacity. Propose client configuration and implement technical solutions to enhance and/or troubleshoot the system. Work with others to define, coordinate vendor purchase
Responsible for creating and implementing system enhancements that will improve the performance and reliability of the system. Manage the load configurations of a central data communication processor and make recommendations for purchase
Responsible for creating and implementing system enhancements that will improve the performance and reliability of the system. Manage the load configurations of a central data communication processor and make recommendations for purchase
Provide support to internal users of Oracle Applications and legacy applications and ensure maximum efficiency in the use of those applications. Respond to requests for support by users. Test and coordinate testing of new releases of Oracle Applications. Log bugs against applications and follow up with IT and Development. Monitor future applications releases.
Work closely with Oracle*s internal business and development teams to drive the technical/functional global implementation of Oracle*s applications internally. The main responsibilities may include: Manage all aspects of internal deployment projects and work closely with the internal teams on status, issues and communications. Define business specifications with the internal user community for the global deployment of the application. Define and drive business specifications for product and component integration points. Map standard application functionality to global/local business specifications. Manage product gaps from business specifications to product enhancement and/or business process change. Gather specifications and drive

Posting Detailed Description
The Premium Support Director successfully manages relationships which affect employees within the organization and the customer base. You will routinely make decisions which can significantly impact Oracle*s business relationships, revenue opportunities, and the division*s overall goal attainment. An employee in this position establishes and communicates
The Premium Support Senior Director is expected to successfully meet or exceed the balanced triangle objectives of business, employee and customer within Proactive Support. You will routinely make decisions that can significantly impact Oracle*s business relationships, revenue opportunities, and division*s overall goal attainment. Of the more day-to-day activities, you
SERVICE DELIVERY & ACCOUNT MANAGEMENT: (presence of this role in an account is fee based) Works proactively with the customer to understand key customer projects and goals and aligns Oracle ACS Services to assist in key strategic projects; manages all ACS aspects of the relationship between the customer and Oracle Support Services MARGIN MANAGEMENT: Manages flow and execution of work related to procured services. Optimizes margin through effective resource management CUSTOMER ADVOCATE: Serves as the customer advocate within Oracle - across all lines of business
Main contact for Oracle customers. Manages the contract, or delivery engagement as defined by Oracle Service Support (OSS). Develops and maintains relationships with senior management across lines of business and third parties. Plans and deploys support activities to ensure effective delivery within agreed budgetary constraints. Advises the account on effective
Main contact for Oracle customers. Manages the contract, or delivery engagement as defined by Oracle Service Support (OSS). Develops and maintains relationships with senior management across lines of business and third parties. Plans and deploys support activities to ensure effective delivery within agreed budgetary constraints. Advises the account on effective
In this role, your primary focus will be to deliver post-sales support and solutions to the Oracle Support Services customer base while serving as an advocate for customer needs. You will be responsible for fielding and resolving post-sales non-technical customer inquiries via phone and electronic means and technical questions regarding the use of and troubleshooting
In this role, you will be considered the lead customer liaison for 4 -10 strategic, top-revenue Support accounts, and will attend one-on-one meetings with representatives of the strategic accounts. You will be responsible for managing internal projects, such as creating internal training curricula and schedules, presenting across lines of businesses, identifying and driving
The Director will be responsible for all aspects of the respective US Client Relations organization, including the direction of department senior managers and their staff. A large component of this job is to translate departmental goals into performance objectives for each line manager and measure departmental and individual performance against plan. To accomplish this
Your role will have an important part in the development and execution of the Client Relations yearly business plan. In addition, you will be responsible for establishing, implementing, and communicating departmental objectives and service levels. As a manager, you will be responsible for preparing and presenting employee performance appraisals on a regular
Will be responsible for all aspects of the respective US Client Relations organization, including the direction of department managers and their staff. A large component of this job is to translate departmental goals into performance objectives for each line manager and measure departmental and individual performance against plan. To accomplish this goal, you will jointly
The Senior Manager will be responsible for all aspects of the respective US Client Relations organization, including the direction of department managers and their staff. A large component of this job is to translate departmental goals into performance objectives for each line manager and measure departmental and individual performance against plan. To

<p>Will be responsible for all aspects of the respective US Client Relations organization, including the direction of department managers and their staff. A large component of this job is to translate departmental goals into performance objectives for each line manager and measure departmental and individual performance against plan. To accomplish this goal, you will jointly</p>
<p>Provides a high level of customer satisfaction through the effective delivery of technical support and service programs. Customer support specifications may include product performance / maintenance, product installation, project management, site planning and professional services. Pro-actively coordinates resources, problem resolution, problem escalation, and the</p>
<p>As a Director you will be accountable for meeting the strategic, operational performance, quality and budgetary objectives set for the entire business unit or cost center, while assuring the highest level of customer satisfaction. You will work closely with</p>
<p>As a first-level manager who has performed technical or professional duties in a support environment, a significant component of your duties will entail gaining knowledge of policies affecting staff and in development of effective management skills. You</p>
<p>As a Senior Director you will be accountable for meeting the strategic, operational performance, quality and budgetary objectives set for the entire business unit, while assuring the highest level of customer satisfaction. You will work closely with</p>
<p>As a Senior Manager, you will have successfully managed in past assignments for several years, in addition to having been an effective technical or professional contributor. You may also be responsible for one or more functional areas chartered with</p>
<p>Oversee and manage being accountable for the strategic, operational performance, quality and budgetary objectives set for the entire business unit, while assuring the highest level of customer satisfaction. You will work closely with senior managers</p>
<p>As a Systems Engineer, you will interface with the customer*s IT staff on a regular basis. Either at the client*s site or from a remote location, you will be responsible for resolution of moderately complex technical problems related to the installation,</p>
<p>As a Senior Systems Engineer, you will interface with the customer*s IT staff on a regular basis. Either at the client*s site or from a remote location, you will be responsible for resolution of moderately complex technical problems related to the</p>
<p>As an Advisory Systems Engineer, you are expected to be an expert member of the problem-solving/avoidance team and be highly skilled in solving extremely complex (often previously unknown), critical customer issues. Performing the assigned duties with a high level of autonomy and reporting to management on customer status and technical matters on a regular</p>
<p>As a Senior Principal Systems Engineer, you are a guru, with strong expertise across the stack & tiers (application and system), focused in the creation and management of business solutions using Oracle technology, the operations surrounding it, and the Oracle services infrastructure needed to achieve the highest service levels (e.g., availability, performance, etc.) and</p>
<p>Leading contributor individually and as a team member, providing direction and mentoring to others. Display authority, confidence, and a significant understanding of customer's business strategies and industry trends. Develop and manages Oracle Support relationship with a designated large account(s). Establish professional relationships with key customer contacts to ensure the highest level of customer satisfaction. Develop significant high-level customer contacts and relationships. Coordinate delivery of Support Services to meet customer goals and objectives, and drive contract renewal. Identifies and submit Delivery Leads for new opportunities, work collaboratively with Sales, the Customer Support Manager</p>
<p>As a Support Engineer, you will be the technical interface to customers, Original Equipment Manufacturers (OEMs) and Value-Added Resellers (VARs) for resolution of problems related to the installation, recommended maintenance and use of Oracle products. Your primary task will be to provide support to customers who contact the Oracle Solution Center and maintain high</p>
<p>As a Sr. Support Engineer, you will be the technical interface to customers, Original Equipment Manufacturers (OEMs) and Value-Added Resellers (VARs) for resolution of problems related to the installation, recommended maintenance and use of Oracle products. Have an understanding of all Oracle products in their competencies and in-depth knowledge of several</p>
<p>As a Principal Support Engineer, you will offer strategic technical support to assure the highest level of customer satisfaction. A primary focus is to create/utilize automated technology and instrumentation to diagnose, document, and resolve/avoid</p>
<p>As a Sr. Principal Support Engineer, you will be utilized as the "proactive" technical support, business solution implementation and risk manager to assure the highest level of customer satisfaction. You will create/contribute to automated technology and</p>
<p>Responsible for translating the client's business needs into specific systems, applications or process designs for very large complex IT solutions and integrating architecture. Acts as an advocate for the client, as the ultimate authority on the</p>

<p>Posting Detailed Description</p>
<p>Responsible for designing, developing, modifying and evaluating electronic, electro-mechanical or mechanical components, assemblies or integrated circuitry for hardware systems for the external market. Includes new design, as well as modification activities that results in significant product enhancement. Activities encompass design, analysis, testing and process</p>
<p>Supports engineering activities such as design, test, check-out, modification, fabrication and assembly of prototype electro-mechanical systems, experimental design circuitry or specialized test equipment. Applications may include analog, digital and/or video circuits, and logic systems. Works from schematics, diagrams, written and verbal descriptions, layouts or</p>
<p>Duties involve but are not limited to supply chain services, inventory control, critical parts availability, material handling, import-export licensing, shipment of products, and third-party warehousing. Evaluates customer support and field service</p>

Duties involve but are not limited to supply chain services, inventory control, critical parts availability, material handling, import-export licensing, shipment of products, and third-party warehousing. Evaluates customer support and field service
Manages production support engineering for a specific product or group of products after transfer from design to high volume production. Interfaces with design, process, test and reliability engineering to solve problems. Sustains products with cost
As a member of a project team, follows standard practices and procedures to analyze situations/data and provide quality work products to deliver functional and technical solutions on applications and technology installations. Work involves some
Manage all aspects of internal deployment projects and work closely with the internal teams on status, issues and communications. Define business specifications with the internal user community for the global deployment of the application. Define and drive business specifications for product and component integration points. Map standard application functionality to global/local business specifications. Manage product gaps from business specifications to product enhancement and/or business process change. Gather specifications and drive solutions from a global perspective across the e-Business Suite. Define product enhancements to drive solutions across the e-Business Suite for all customers. Manage product setup
As an Associate Support Engineer, you will be the technical interface to customers, Original Equipment Manufacturers (OEMs) and Value-Added Resellers (VARs) for resolution of problems related to the installation, recommended maintenance and use
As a member of the technical writing division, you will write, review and produce single books or individual chapters, appendices, etc. of product user documentation and/or courseware. Obtain data and information from the appropriate source
As a member of the User Experience team, you will develop and apply software design/usability processes in the investigation of technical problems. May develop user profiles, with emphasis on human error control, display issues, visual interaction, physical manipulation and task and objective analyses. Provide product usability, evaluation and support to product

Posting Job Requirements

Acknowledged expert/professional within company and/or industry nationally and internationally. Provides leadership in the dev
Work involves some problem solving with assistance and guidance in understanding and applying company policies and proces
Duties and tasks are standard with some variation; displays understanding of roles, processes and procedures. Performs model
Duties and tasks are varied and complex needing independent judgment. Fully competent in own area of expertise. May have p
Work is non-routine and very complex, involving the application of advanced technical/business skills in area of specialization. L
Provide leadership and expertise in the development of new products/services/processes, frequently operating at the leading ed
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Directs and ensures the implementation of operational policies through subordinate managers Interacts internally and externally
Assists in the creation of division strategy and consults with senior management in providing direction to ensure growth and fina

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Acknowledged expert/professional within company and/or industry nationally and internationally. Provides leadership in the dev
Assists in the development of short, medium, and long term plans to achieve strategic objectives. Regularly interacts across fun
Leads a specialized area which may have diverse functional elements. Frequently interacts with supervisors and/or functional pe
Directs and ensures the implementation of operational policies through subordinate managers. Interacts internally and externally
Assists in the creation of division strategy and consults with senior management in providing direction to ensure growth and fina
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Manages and controls activities in multi-functional areas of sections. Ensures appropriate operational planning is effectively exe
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Work is non-routine and very complex, involving the application of advanced technical/business skills in area of specialization. L
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Posting Job Requirements
Works on assignments that are complex in nature where considerable judgment and initiative are needed in resolving problems and making recommendations. May determine methods and procedures on new assignments and may provide
Duties and tasks are standard with some variation. Completes own role largely independently within defined policies and procedures. 3 years of experience supporting relational databases as a DBA, with multiple distributed relational DBSM*s or a
Job duties are varied and complex utilizing independent judgment. May have project lead role. 5 years of experience supporting relational databases as a DBA, with multiple distributed relational DBSM*s or a depth and focus in Oracle and related tools. Exposure and practice at using the DBMS to optimize performance of large databases for enterprise use is
Leading contributor individually and as a team member, providing direction and mentoring to others. Work is non-routine and very complex, involving the application of advanced technical/business skills in area of specialization. 8 years of experience
Acknowledged authority within the Corporation. Provides leadership and expertise in the development of new products/services/processes, frequently operating at the leading edge of technology. Proven successful experience supporting
Two to three years experience supporting medium to large applications, working directly with internal/external clients, and one to two years experience providing user support of IBM PC/Windows network custom business applications preferred. Experience with Microsoft Windows and MS Office applications, specifically EXCEL, Word, PowerPoint, and Electronic Mail
Job duties are varied and complex, needing independent judgment. May have project lead role. Prefer five years of related experience in a medium to large network distributed and computing environment and a BS in Computer Science or related field.
Leading contributor individually and as a team member, providing direction and mentoring to others. Work is non-routine and very complex, involving the application of advanced technical/business skills in area of specialization. Prefer eight years of related experience in a medium to large network distributed and computing environment with a BS in Computer Science or
Duties and tasks are standard with some variation. Completes own role largely independently within defined policies and procedures. Key skills and abilities include coaching, influencing, facilitation, presentation, communication, process
Job duties are varied and complex; independent judgment needed. May have project lead role. Prefer 5 years relevant experience and BA/BS degree.

Leading contributor individually and as a team member, providing direction and mentoring to others. Work is non-routine and very complex, involving the application of advanced technical/business skills in area of specialization. Prefer 8 years relevant
Provide leadership and expertise in evaluating and developing complex business problems, frequently operating at the leading edge of technology. Recommends and justifies major changes to existing automated systems. BS or MS degree or equivalent
Assists in the development of short, medium, and long term plans to achieve strategic objectives. Regularly interacts across functional areas with senior management or executives to ensure unit objectives are met. Ability to influence thinking or gain
Leads a specialized area which may have diverse functional elements. Frequently interacts with supervisors and/or functional peer group managers. May interact with senior management. Demonstrated leadership skills. Detailed knowledge of several
Leading contributor individually and as a team member, providing direction and mentoring to others. Work is non-routine and very complex, involving the application of advanced technical/business skills in area of specialization. Prefer 8 years relevant
Provide leadership and expertise in evaluating and developing complex business problems, frequently operating at the leading edge of technology. Recommends and justifies major changes to existing automated systems. BS or MS degree or equivalent
Directs and ensures the implementation of operational policies through subordinate managers. Interacts internally and externally with executive management involving negotiation of difficult matters to influence policy. Functional expertise and
Manages and controls activities in multi-functional areas or sections. Ensures appropriate operational planning is effectively executed to meet Corporate specifications. Successful track record in applications implementation and as a manager. Expert
Coordinates the daily activities of a work group, setting priorities to ensure task completion. Provides technical/functional leadership as well as first line supervision, but does not have hire/fire authority. Interacts daily with staff and/or functional peer
Assists in the creation of division strategy and consults with senior management in providing direction to ensure growth and financial success. Ensures a consistent approach of organizational policies and procedures.
Job duties are varied and complex, needing independent judgment. May have project lead role. 5 years relevant work experience and degree/diploma in computer science or IT discipline.
Leading contributor individually and as a team member, providing direction and mentoring to others. Work is non-routine and very complex, involving the application of advanced technical/business skills in area of specialization. 8 years relevant work experience and degree/diploma in computer science or IT discipline.
Provide leadership and expertise in extremely complex internal systems, frequently operating at the leading edge of technology. Recommend and justify major changes to existing internal systems. BS or MS degree or equivalent experience relevant to functional area. Ten or more years of related experience recommended.
Works on assignments that are complex in nature where considerable judgment and initiative are utilized in resolving problems and making recommendations. May determine methods and procedures on new assignments and may provide guidance to
Work involves some problem solving with assistance and guidance in understanding and applying company policies and procedures. BS or equivalent experience in programming on enterprise or department servers or systems.
Duties and tasks are standard with some variation. Completes own role largely independently within defined policies and procedures. BS or equivalent experience in programming on enterprise or department servers or systems.
Job duties are varied and complex utilizing independent judgment. May have project lead role. BS or equivalent experience in programming on enterprise or department servers or systems.
Leading contributor individually and as a team member, providing direction and mentoring to others. Work is non-routine and very complex, involving the application of advanced technical/business skills in area of specialization. BS or equivalent
Provide leadership and expertise in extremely complex internal systems, frequently operating at the leading edge of technology. Recommend and justify major changes to existing internal systems. BS or MS degree or equivalent experience
Duties and tasks are varied and complex utilizing independent judgment. Fully competent in own area of expertise. May have project lead role and or supervise lower level personnel. BS degree or equivalent experience relevant to functional area.
Work is non-routine and very complex, involving the application of advanced technical/business skills in area of specialization. Leading contributor individually and as a team member, providing direction and mentoring to others. BS or MS degree or
Provide leadership and expertise in the development of new products/services/processes, frequently operating at the leading edge of technology. Recommends and justifies major changes to existing products/services/processes. BS or MS degree or
Leads a specialized area which may have diverse functional elements. Frequently interacts with supervisors and/or functional peer group managers. May interact with senior management. Demonstrated leadership and people management skills.

Duties and tasks are standard with some variation. Completes own role largely independently within defined policies and procedures. 2-4 years of related experience in a medium to large network distributed and computing environment. BS in
Job duties are varied and complex utilizing independent judgment. May have project lead role. 5 years of related experience in a medium to large network distributed and computing environment. BS in Computer Science or related field.
Leading contributor individually and as a team member, providing direction and mentoring to others. Work is non-routine and very complex, involving the application of advanced technical/business skills in area of specialization. Eight years of related
Individual should hold at least ten years of related experience in a medium to large network distributed and computing environment. Individual should hold a BS in Computer Science or related field.
Duties and tasks are standard with some variation. Completes own role largely independently within defined policies and procedures. 2-4 years of related experience in a medium to large network distributed and computing environment. BS or equivalent experience in programming on enterprise or department servers or systems.
Leading contributor individually and as a team member, providing direction and mentoring to others. Work is non-routine and very complex, involving the application of advanced technical/business skills in area of specialization. Individual should hold at least eight years of related experience in a medium to large network distributed and computing environment. BS or equivalent experience in programming on enterprise or department servers or systems.

Posting Job Requirements
Assists in the development of short, medium, and long term plans to achieve strategic objectives. Regularly interacts across functional areas with senior management or executives to ensure unit objectives are met. A graduate degree in a related technical or professional area is preferred. Five or more years of technical or professional experience is preferred with six
Directs and ensures the implementation of operational policies through subordinate managers. Interacts internally and externally with executive management, providing negotiation of difficult matters to influence policy. Functional expertise and broad company knowledge important. A graduate degree in a related technical or professional area preferred. Five or more
Displays authority, confidence, and a significant understanding of customer*s business strategies and industry trends. Develops significant high-level customer contacts and relationships. Extensive background in Professional Services, Account Management, Project Management, Enterprise IT Management, Customer Support, Enterprise software deployments, and good Business Acumen. PMP and advanced ITIL Certification is desirable. Superior interpersonal skills, Extensive customer "face-to-face" experience at middle or executive levels, Strong relationship building skills, Solid industry experience/knowledge
8-12 years relevant work experience. Strong account management skills acquired through advanced training, study and experience. Extensive exposure to medium accounts needing subtle management often in difficult circumstances.
12 plus years of relevant work experience. Strong account management skills acquired through advanced training, study and experience. Highly specialized level of technical expertise or business acumen. Extensive breadth and depth of knowledge and experience of account management at the highest levels, representing companies major or top service accounts. Viewed as
Duties and tasks are standard with some variation. Completes own role largely independently within defined policies and procedures. Prior working knowledge of or the desire to quickly learn about Oracle Financials, Oracle Service, ITS, Imaging, GSR, the World Wide Web, internal knowledgebase, MSOffice tools and our Electronic Support Service Offerings. In addition,
Job duties are varied and complex, needing independent judgment. May have project lead role. Because of the nature of this position, a proven track record of demonstrated working skills including, but not limited to, excellent verbal and written communication skills, project management skills, ability to multitask and work under pressure, and (most importantly) an
Assists in the development of short, medium, and long term plans to achieve strategic objectives. Regularly interacts across functional areas with senior management or executives to ensure unit objectives are met. Ability to influence thinking or gain acceptance of others in sensitive situations.
Leads a specialized area which may have diverse functional elements. Frequently interacts with supervisors and/or functional peer group managers. May interact with senior management. Bachelors degree as well as at least 3 years Client Relations experience or appropriate related experience at Oracle. In addition, a proven track record of excellent problem solving and
Directs and ensures the implementation of operational policies through subordinate managers. Interacts internally and externally with executive management involving negotiation of difficult matters to influence policy. Functional expertise and broad company knowledge. BA/BS degree. MBA preferred.
Manages and controls activities in multi-functional areas of sections. Ensures appropriate operational planning is effectively executed to meet Corporate specifications. Bachelors degree as well as at least 5 years Client Relations experience or appropriate related experience at Oracle. A proven track record of excellent problem solving and research skills, and excellent

<p>Assists in the creation of division strategy and consults with senior management in providing direction to ensure growth and financial success. Ensures a consistent approach of organizational policies and procedures. Demonstrated leadership and people management skills. Strong communication skills, analytical skills, thorough understanding of customer service. BS or</p> <p>Job duties are varied and complex utilizing independent judgment. May have project lead role. 5 years relevant work experience. BS/BA preferred.</p>
<p>Assists in the development of short, medium, and long term plans to achieve strategic objectives. Regularly interacts across functional areas with senior management or executives to ensure unit objectives are met. Masters Degree (or technical</p> <p>Leads a specialized area which may have diverse functional elements. Frequently interacts with supervisors and/or functional peer group managers. May interact with senior management. BS (or technical equivalent). In addition, 5 or more years of</p> <p>Directs and ensures the implementation of operational policies through subordinate managers Interacts internally and externally with executive management involving negotiation of difficult matters to influence policy. Functional expertise and</p> <p>Manages and controls activities in multi-functional areas of sections. Ensures appropriate operational planning is effectively executed to meet business needs. BS (or technical equivalent) is preferred. Five or more years of technical or professional</p> <p>Assists in the creation of division strategy and consults with senior management in providing direction to ensure growth and financial success. Ensures a consistent approach of organizational policies and procedures.</p> <p>Contributes through Corporate vision; providing strategic direction for a division or business unit. Profit and loss responsibility of a division or business unit.</p> <p>Duties and tasks are standard with some variation. Completes own role largely independently within defined policies and procedures. Because of substantial customer interfacing, a demonstrated ability to work with customers on an independent</p> <p>Job duties are varied and complex utilizing independent judgment. May have project lead role. Because of substantial customer interfacing, a demonstrated ability to work with customers on an independent basis with exceptional communication</p> <p>Leading contributor individually and as a team member, providing direction and mentoring to others. Work is non-routine and very complex, involving the application of advanced technical/business skills in area of specialization. Because of substantial customer interfacing, a demonstrated ability to work with customers on an independent basis with exceptional communication</p> <p>Provide leadership and expertise in the development of new products/services/processes, frequently operating at the leading edge of technology. Bachelor*s and Master*s degree in Computer Science or Engineering (Advanced degree such as MBA and/or Ph.D. a plus) 10 years related experience prior to taking this position. In addition, extensive experience with Oracle*s</p> <p>7-10 and higher years of experience of professional Enterprise implementation experience, IT Service management, Project management or Account Management across global and diverse organizations and/or Advanced Educational degree. Most complex customer engagements and contracts. Extensive Project Management or Customer Service Management. Project Management or Service Management certification is desirable - ITIL, PMP, Prince2 or University equivalent. Demonstrated strong competency of interpersonal skills, team leadership, business acumen, relationship building and conflict management. Extensive customer "face-to-face" experience at middle and C-level executive levels. Demonstrated success with customer</p> <p>Duties and tasks are standard with some variation. Completes own role largely independently within defined policies and procedures. One year prior working experience with Oracle products (or at least two years related experience without Oracle products) and technical degree i.e., BS Computer Science/Management Information Systems/Science/</p> <p>Job duties are varied and complex utilizing independent judgment. May have project lead role. 4 years experience with Core products or five years experience with Applications products and have a technical degree i.e., BS Computer Science/Management Information Systems/Science/ Engineering/Math/Physics/Chemistry with a 3.0 GPA OR (for</p> <p>Leading contributor individually and as a team member, providing direction and mentoring to others. Work is non-routine and very complex, involving the application of advanced technical/business skills in area of specialization. 7 years experience with</p> <p>Provide leadership and expertise in the development of new products/services/processes, frequently operating at the leading edge of technology. 12 years experience with Core products or 12 years experience with Applications products; technical</p> <p>Leading contributor individually and as a team member, providing direction and mentoring to others. Work is non-routine and very complex, involving the application of advanced technical/business skills in area of specialization. 8 years relevant work</p>

<p>Posting Job Requirements</p> <p>Work involves some problem solving with assistance and guidance in understanding and applying company policies and processes. Gaining competence in own area and acquiring a higher level understanding of role, processes and procedures. BS degree or equivalent experience relevant to functional area. 0-2 years of previous engineering or related experience.</p> <p>Job duties are varied and complex utilizing independent judgment. May have project lead role. 5 years relevant work experience. BS/BA preferred.</p> <p>Job duties are varied and complex utilizing independent judgment. May have project lead role. 5 years relevant work experience. BS/BA preferred.</p>

<p>Leading contributor individually and as a team member, providing direction and mentoring to others. Work is non-routine and very complex, involving the application of advanced technical/business skills in area of specialization. 8 years relevant work</p>
<p>Job duties are varied and complex utilizing independent judgment. May have project lead role. 5 years relevant work experience. BS/BA preferred.</p>
<p>1-3 years of overall experience in relevant functional or technical roles. Undergraduate degree or equivalent experience. Product or technical expertise relevant to practice focus. Demonstrates competence in a minimum of one product or</p>
<p>Provide leadership and expertise in extremely complex internal systems, frequently operating at the leading edge of technology. Recommend and justify major changes to existing internal systems. BS or MS degree or equivalent experience relevant to functional area. Ten or more years of related experience recommended.</p>
<p>Work involves some problem solving with assistance and guidance in understanding and applying company policies and procedures. As this is an entry-level technical position at Oracle, a technical degree is preferred i.e., BS Computer</p>
<p>Duties and tasks are standard with some variation; displays understanding of roles, processes and procedures. Performs moderately complex problem solving with assistance and guidance in understanding and applying company policies and</p>
<p>Work involves some problem solving with assistance and guidance in understanding and applying company policies and processes. Gaining competence in own area and acquiring a higher level understanding of role, processes and procedures. BS degree or equivalent experience relevant to functional area. 0-2 years of previous software engineering or related</p>

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effect the organization's long term objectives / strategy. BS or MS degree or equivalent experience relevant to functional area. 0-2 years of previous software engineering or related experience.

a. 4 years of software engineering or related experience.

Equivalent experience relevant to functional area. 7 years of software engineering or related experience.

Equivalent experience relevant to functional area. 8 or more years of software engineering or related experience.

Equivalent experience relevant to functional area.

Equivalent experience relevant to functional area.

es. BS degree or equivalent experience relevant to functional area. 1 year of engineering or related experience.

a. 4 years of engineering or related experience.

Equivalent experience relevant to functional area. 7 years of engineering or related experience.

Equivalent experience relevant to functional area. 8 more years of engineering or related experience.

effect the organization's long term objectives / strategy. BS or MS degree or equivalent experience relevant to functional area. Company knowledge. Demonstrated leadership and people management skills. Strong communication skills, analytical skills, thorough understanding of product development. BS or MS degree preferred.

es. BS degree or equivalent experience relevant to functional area. 1 year of software engineering or related experience.

ea. 4 years of software engineering or related experience.

Equivalent experience relevant to functional area. 7 years of software engineering or related experience.

Equivalent experience relevant to functional area. 8 or more years of software engineering or related experience.

effect the organization's long term objectives / strategy. BS or MS degree or equivalent experience relevant to functional area. Company knowledge important. Demonstrated leadership and people management skills. Strong communication skills, analytical skills, thorough understanding of product development and product management. BS or MS degree preferred.

Company knowledge important. Demonstrated leadership and people management skills. Strong communication skills, analytical skills, thorough understanding of product development and product management. BS or MS degree preferred.

es. BS degree or equivalent experience relevant to functional area. 2 years of project management, product design or related experience preferred.

Equivalent experience relevant to functional area. Seven years of project management, product design or related experience preferred.

Equivalent experience relevant to functional area. Ten or more years of project management, product design or related experience preferred.

Acceptance of others in sensitive situations is important. Demonstrated leadership and people management skills. Strong communication skills, analytical skills, thorough understanding of product development and product management. BS or MS degree preferred.

Company knowledge important. Demonstrated leadership and people management skills. Strong communication skills, analytical skills, thorough understanding of product development and product management. BS or MS degree preferred.

es. BS degree or equivalent experience relevant to functional area. 0-2 years of previous software engineering or related experience.

es. BS degree or equivalent experience relevant to functional area. A minimum of 1 year of software engineering or related experience.

a. 4 years of software engineering or related experience.

Equivalent experience relevant to functional area. 7 years of software engineering or related experience.

Equivalent experience relevant to functional area. 8 or more years of software engineering or related experience.

Acceptance of others in sensitive situations is important. Demonstrated leadership and people management skills. Strong communication skills, analytical skills, thorough understanding of quality assurance. BS degree or equivalent experience preferred.

Equivalent experience relevant to functional area. 8 more years of software engineering or related experience.

Equivalent experience relevant to functional area. 4 years of software engineering or related experience.

Company knowledge important. Demonstrated leadership and people management skills. Strong communication skills, analytical skills, thorough understanding of quality assurance. BS or MS degree preferred. Typically seven years of software engineering or related experience needed.

Equivalent experience relevant to functional area. Typically eight or more years of software engineering or related experience needed.

effect the organization's long term objectives / strategy. BS or MS degree or equivalent experience relevant to functional area. 0-2 years of previous software engineering or related experience.

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