



## Dive/Save Requests (OPEN)

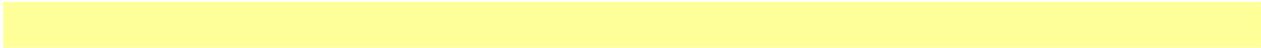
Employee Name (Last Name, First Name)	Country	Current Job Title	Career Level	Proposed Job Title	Proposed Career Level
[REDACTED]	US	10550.Software Developer 5	IC5	10550.Software Developer 5	IC5

<b>Country</b>	<b>Job Code</b>	<b>Career Level</b>
	N/A	N/A
AE	10020.Software Develop	IC1
AR	10030.Software Develop	IC2
AT	10040.Software Develop	IC3
AU	10050.Software Develop	IC4
BE	10060.Software Develop	IC5
BG	10510.Software Develop	IC6
BR	10520.Software Develop	M1
CA	10530.Software Develop	M2
CH	10540.Software Develop	M3
CL	10550.Software Develop	M4
CN	10560.Software Develop	M5
CO	10560.Software Develop	M6
DE	10630.IT Business Implementation Analyst	3
DK	10640.IT Business Implementation Analyst	4
ES	10710.Applications Developer	1
FI	10720.Applications Developer	2

FR 10730.Applications Developer 3  
GB 10740.Applications Developer 4  
GR 10750.Applications Developer 5  
HK 10760.Applications Developer - Architect  
HU 10760.Applications Developer 6  
IDC 10800.QA Analyst - IDC  
IE 10810.QA Analyst 1-ProdDev  
IL 10820.QA Analyst 2-ProdDev  
IT 10830.QA Analyst 3-ProdDev  
JPBG 10840.QA Analyst 4-ProdDev  
KR 10841.QA Analyst 5-ProdDev  
MX 10842.QA Manager-ProdDev  
MY 10843.QA Snr Manager-ProdDev  
NL 10844.QA Director-ProdDev  
NO 10845.QA Snr Director-ProdDev  
NZ 10846.QA VP-ProdDev  
PH 11030.Product Marketing Snr Manager  
PL 11040.Product Marketing Director  
PT 11050.Product Marketing Snr Director  
RO 11060.Product Marketing VP  
RU 11230.Customer Service Snr Manager-Support  
SE 11240.Customer Service Director-Support  
SG 11250.Customer Service Snr Director-Support  
TR 11260.Customer Service VP-Support  
US 11530.Product Marketing Analyst 3  
ZA 11540.Product Marketing Analyst 4  
12610.Consulting Project Manager  
13020.Technical Writer Manager-ProdDev  
13030.Technical Writer Snr Manager-ProdDev  
13040.Technical Writer Director-ProdDev  
13050.Technical Writer Snr Director-ProdDev  
13060.Technical Writer VP-ProdDev  
13510.Technical Writer 1-ProdDev  
13520.Technical Writer 2-ProdDev  
13530.Technical Writer 3-ProdDev  
13540.Technical Writer 4-ProdDev  
13550.Technical Writer 5-ProdDev  
14930.Project Manager 3  
14940.Project Manager 4  
14950.Project Manager 5  
15120.Release Developer 2  
15130.Release Developer 3  
15140.Release Developer 4  
15150.Release Developer 5  
15602.Business Development Consultant 3-Corp Plan  
15603.Business Development Consultant 4-Corp Plan  
15604.Business Development Consultant 5-Corp Plan  
15630.Business Development Snr Manager - Corp Plan  
15640.Business Development Director - Corp Plan  
15650.Business Development Snr Director - Corp Plan  
15660.Business Development VP - Corp Plan  
15840.Project Manager 4 - Ops  
17110.Product Manager/Strategy 1-ProdDev  
17120.Product Manager/Strategy 2-ProdDev  
17130.Product Manager/Strategy 3-ProdDev  
17140.Product Manager/Strategy 4-ProdDev  
17150.Product Manager/Strategy 5-ProdDev  
17160.Product Manager/Strategy 6-ProdDev  
17220.Product Mgmt/Strategy Manager-ProdDev

17230.Product Mgmt/Strategy Snr Manager-ProdDev  
17240.Product Mgmt/Strategy Director-ProdDev  
17250.Product Mgmt/Strategy Snr Director-ProdDev  
17260.Product Mgmt/Strategy VP-ProdDev  
20515.Principal Consultant  
26110.Internal Customer Tech Support A3-IT  
26140.Internal Customer Tech Support 2-IT  
26150.Internal Customer Tech Support 3-IT  
32740.Graphics Designer 4-Mkt  
3304.Technology Sales Representative IV  
42002.Course/Curriculum Dev 2-Training  
42003.Course/Curriculum Dev 3-Training  
42003.Course/Curriculum Dev 3-Training  
42004.Course/Curriculum Dev 4-Training  
42005.Course/Curriculum Dev 5-Training  
45520.Administrative Assistant A2  
45521.Administrative Assistant A3  
45522.Senior Administrative Assistant  
45551.Executive Assistant  
46010.Business Analyst 1-Ops  
46020.Business Analyst 2-Ops  
46030.Business Analyst 3-Ops  
46040.Business Analyst 4-Ops  
46110.Business Planning Manager-Ops  
46130.Business Planning Director-Ops  
48032.Training Coordinator-A3  
48033.Training Coordinator-A4  
50100.Student / Intern  
50810.Database Administrator 1-IT  
50820.Database Administrator 2-IT  
50830.Database Administrator 3-IT  
50840.Database Administrator 4-IT  
50850.Database Administrator 5-IT  
62420.Course/Curriculum Dev Mgr - Training  
62430.Course/Curriculum Dev Snr Mgr - Training  
62440.Course/Curriculum Dev Director - Training  
62450.Course/Curriculum Dev Snr Director - Training  
65420.Facilities Manager  
66680.Program Mgmt VP-ProdDev  
66682.Program Manager 2-ProdDev  
66683.Program Manager 3-ProdDev  
66684.Program Manager 4-ProdDev  
66685.Program Manager 5-ProdDev  
66686.Program Mgmt Manager-ProdDev  
66687.Program Mgmt Sr Manager-ProdDev  
66688.Program Mgmt Director-ProdDev  
66689.Program Mgmt Sr Director-ProdDev  
75010.IT Supervisor  
75020.IT Manager  
75030.IT Snr Manager  
75040.IT Director  
75050.IT Snr Director  
75060.IT VP  
75610.System Administrator 1-IT  
75620.System Administrator 2-IT  
75630.System Administrator 3-IT  
75640.System Administrator 4-IT  
75650.System Administrator 5-IT  
75920.Network/Telecom Systems Analyst 2-IT

76120.IT Security Analyst 2  
76130.IT Security Analyst 3  
76140.IT Security Analyst 4  
76150.IT Security Analyst 5  
76510.Programmer Analyst 1-IT  
76520.Programmer Analyst 2-IT  
76530.Programmer Analyst 3-IT  
76540.Programmer Analyst 4-IT  
76550.Programmer Analyst 5-IT  
76630.Systems Analyst 3-IT  
83353.Adv Customer Service Support Director  
85020.Office Services Support A2  
85040.Office Services Support A4  
90023.Technical Analyst 4-Support  
90120.Technical Analyst 1-Support  
90121.Technical Analyst 2-Support  
90122.Technical Analyst 3-Support  
90230.Technical Analyst 5-Support  
90246.Product Support Manager  
90248.Product Support Sr. Manager  
90250.Product Support Director  
9201.Senior Sales Consultant  
99020.User Experience Developer 2-ProdDev  
99030.User Experience Developer 3-ProdDev  
99040.User Experience Developer 4-ProdDev  
99050.User Experience Developer 5-ProdDev  
99858.Product Development SVP



Last 3 years appraisals and/or CWB rating (list CURRENT year first)	Current Salary (USD)	Proposed Salary Request (USD)	% Increase	Benchmark:
01-Jun-2013 - 5 - Outstanding 01-JUN-2012- 4 - Exceeds Expectations 01-JUN-2011- 4 - Exceeds Expectations	[REDACTED]	[REDACTED]	30%	# of ee's in job code: [REDACTED] [REDACTED]



Salary Range	Midpoint	Current Compa ratio	Proposed Range	Proposed Midpoint	New Compa ratio	Time in Job
[REDACTED]	[REDACTED]	0.73	[REDACTED]	[REDACTED]	0.95	11



Last 3 years Bonuses (list CURRENT year first)	Last 3 years Stock Grants (list CURRENT year first)	Proposed Other Comp or Job Change Requested
[REDACTED]	[REDACTED]	N/A



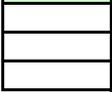
Justification	Previous Salary Increase (USD)	Previous Salary Increase Date (USD)	Previous Salary % Increase
<p>[REDACTED] has an offer from AppDynamics (Private company) at the amount of \$[REDACTED] In addition, she would get [REDACTED] stock options and a large annual bonus (~[REDACTED]%).</p> <p>[REDACTED] is one of the most important contributors in the team and certainly the most critical [REDACTED] developer in the US. [REDACTED] is a very successful [REDACTED] component and is a key driver of [REDACTED] business through the [REDACTED]. Losing [REDACTED] would have substantial business impact on [REDACTED] and would likely lead to other resignations.</p> <p>[REDACTED] is currently responsible for architectural design, feature development, and customer support of [REDACTED]. She actively participates in the product architectural design and improvements and variously involved in the entire stack of [REDACTED] development.</p> <p>[REDACTED] holds M.Sc. in Computer Science from University of [REDACTED].</p> <ul style="list-style-type: none"><li>• [REDACTED] is arguably the technical authority for the team. She commands expert knowledge in C/C++ and very strong knowledge in server side development in Java and C/C++.</li><li>• [REDACTED] is the team lead in many areas and continuously help other members improve their coding skills and quality of the features that they develop.</li><li>• [REDACTED] is the role model for the [REDACTED] team.</li><li>• [REDACTED] is one of the very few in the team who have sufficient knowledge about the [REDACTED] implementation and technologies to conduct development, debugging, code reviews, testing, and customer support in the area.</li><li>• She has sufficient knowledge in [REDACTED] component to identify issues, discuss designs, conduct code reviews, etc.</li><li>• She frequently works with customers and sales consultants to resolve issues in the field. Presented demo and technical discussions to Sales Consultants.</li><li>• [REDACTED] mentors the new hires in the team, conducts code reviews for the team, and serves as a key consulting member in the team for feature development.</li></ul>	[REDACTED]	1-Sep-11	2.92%



Manager	Group Attrition: 6-12 months (e.g., 5 of 8: 62%)	Requesting VP	Competitive Offer Included	Local Country HR Approval
[REDACTED]	[REDACTED]	Ali Siddiqui	Yes	Yes



LOB  
Priority



<b>Competitive Offer</b>	<b>Local HR Approval</b>
Yes	Yes
No	No
	Waiting for Response

**LOB**

N/A

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