

Attachment IIIA - Note to Reviewer

This Negotiations Tool is an interactive Excel spreadsheet designed to aid in the negotiations process. The Office of Policy Development and Research has put together a few points of analysis that should be considered when negotiating WIOA State levels of performance. There is a lot of information in this tool and even more information has gone into putting it together. The following is a list of the informative sheets found in the tool and a brief description of each. The information found within the tool will not translate well into a hard copy version.

FYI – This is where you should start before using this tool. It explains how the projections and predictions are calculated. The cohorts used to simulate the data for each measure are also listed.

Summary – This sheet contains a broad view of each target outcome for each State. We have also included a predicted outcome for each measure. This differs from a target. A prediction is an estimated outcome that takes into account the estimated performance of the State program. Targets are estimated outcomes that do not consider the effect of the State program. The negotiated level of performance should be somewhere in between these two points. The Summary sheet also includes averages for the previous five years of simulated outcomes as additional information to help with the negotiations. Following the averages, is a chart displaying the simulated outcomes for the five previous performance years and a trend line indicating the overall direction of the State’s performance in the selected measure. Users can change the measure displayed by this chart by making a selection in cell E53.

Adult, Dislocated Worker, Wagner-Peyser, Youth – These sheets, one for each program, contain the estimated coefficients for each measure and the most recent simulated data used to calculate the target outcomes and predicted outcomes. Below the coefficients and recent data is a table containing the average State effect, specific State effects, and difference from the average for each State. This difference is an indication of the State’s performance. If the difference is negative, the State effect is below average and if the difference is positive the State effect is above average. Users can review the calculations for different States by making a selection in the drop down menu in cell B2. These sheets can also be used by States when negotiating with their local areas by replacing the simulated data with the participant and economic characteristics of the local area.

A-comp, DW-comp, WP-comp, Y-comp – These sheets, one for each program, contain assessments of the target outcomes and predicted outcomes. The tables contain the target, predictions, and simulated outcomes for each State. To the right of the tables there are charts displaying the same information.