System Change as a Component of the External Evaluation of the Office of Disability Employment Policy (ODEP) Demonstration Program
System Change as a Component of the External Evaluation of the Office of Disability Employment Policy Demonstration Program

Focus Area Definitions

As part of the external evaluation, Westat will examine changes to the workforce development system in six focus areas: (1) Capacity, (2) Coordination, (3) Customization (consumer choice and employer support), (4) Development/Adaptation/Evaluation of new practices, (5) Dissemination of effective practice, and (6) Sustainability of effective program elements. ¹

1. Capacity

The Workforce Investment Act (WIA) of 1998 established a national workforce preparation and employment system to meet the needs of businesses, job seekers and those who want to further their careers through One-Stop single-entry access to job training, education, and employment services. While universal access is a guiding principle of the WIA, the One-Stop system and its staff often lack the capacity to provide coordinated, seamless service delivery to people with disabilities for the many programs and services which typically impact their entry or retention in the workforce. An overall objective of the ODEP Demonstration Program is to improve capacity throughout the entire workforce development system in order to increase employment and retention of people with disabilities.

The capacity to achieve positive workforce outcomes includes changing perceptions, attitudes, and understanding of the issues related to disability, as well as improving the access and availability of people with disabilities to several different types of resources (e.g., funds, staff, time, resources, policies, procedures) and services. When examining system change within the category of capacity, the external evaluation will seek to determine whether there have been changes in:

- The number and type of staff in the program
- Staff background and training received
- The ability of staff to work with disabled clients (i.e., can staff communicate with clients and do they have experience working with them?)

¹ Note: Service delivery is another important component of the external evaluation and will be covered in other aspects of the evaluation (e.g., through extraction of data from Quarterly Reports).
• The number, nature, target (e.g., staff, people with disabilities, family members, employers), and type of training programs offered
• The number of training classes and number of people attending classes
• Perceptions of stakeholders in the workforce development community (e.g., employers, business leaders, teachers, state officials) regarding the hiring of people with disabilities
• Methods used to educate relevant stakeholders and One-Stop system personnel about delivering employment outcomes for people with disabilities
• Sources of referrals for program services
• Perceived barriers to employment in the community (e.g., outdated stereotypes and attitudes, lack of information) by people with disabilities and their families

2. Coordination

One of the barriers to positive employment outcomes among people with disabilities has been the lack of coordinated employment services for disabled people (i.e., services that are well-integrated). Instead, services have existed in separate “silos” where the disabled person has traditionally had to move from one silo to another to obtain information and apply for and obtain services. The evaluation will seek to determine whether demonstration programs have changed the system in such a way that it is able to provide coordinated programs, processes, and services. Examples of variables that will be assessed for changes in coordination include:

• Nature and extent of non-mandated partnerships
• Number and nature of local partnerships formed (employers, workforce agencies)
• Extent to which cross-agency training occurs
• Extent to which inter-agency teams exist
• Extent of interactions with other entities (e.g., employer groups, different levels of government, other non-profit organizations)
• Roles, commitments, contributions (e.g., experience, funds, etc.) of each partner
• Barriers to being able to fulfill commitments
• Nature and extent of employer cooperation (e.g., type of occupations and industries available through grantee programs)
• Nature of relationship and interaction among partners (formal/informal; in person/telephone; regular meetings/conferences)
• Legislation/regulations/policies/practices of each partnering agency that impact on employment of people with disabilities
• Sharing, leveraging, and exploitation of expertise and funds among partners and team members with local One-Stop Career Centers
• Policies and procedures for coordinating funding, staffing, and grant activities with One-Stop Career Centers (e.g., flexible funding within and across the system) and access to other partners’ services (e.g., accommodations, technology)
• Perceived barriers to employment in the community (e.g., transportation; lack of information) by people with disabilities and their families
• Impact of performance measurement systems on outcomes for people with disabilities

3. Customization (Consumer Choice and Employer Support)

Instead of a one-size-fits-all approach, demonstration programs are being encouraged to customize (i.e., individualize) their programs and services in ways that will assist people with disabilities in seeking, obtaining, and retaining employment. Customization also applies to an employer’s approach to the placement of workers with disabilities, including workplace accommodations and job restructuring. The extent to which such customization has occurred is another focus of system change in the external evaluation. Factors that will explore customization include:

• Involvement of the customer (e.g., people with disabilities, family members and potential employers), advocacy organizations, and other agencies in the planning stages of new or revised programs and/or service
• The number and nature of new or revised programs and/or services and the extent to which such programs are customized
• Use of such services and resources as SSI, SSDI, Ticket-to-Work, Medicaid, vocational rehabilitation, substance abuse counseling
• Number and nature of different career choices available to people with disabilities through work-based experiences and career exploratory activities
• The type of practices and services that have been developed/adapted (e.g., person-centered planning, personal budgeting, employment networks, eligible training providers, individual training accounts, vouchers, employment follow-up services)
• Policies and procedures available to ensure customer choice and self-determination
• Policies and procedures available to assist employers with customized employment options for people with disabilities.
• Outreach to and communication with local employers to learn about their concerns and adapt services and programs to their needs
• Ways in which programs address physical and programmatic accessibility (e.g., location, transportation, intake forms)
• Procedures for tracking satisfaction of customers, employers, state and local officials, families, providers
• Reported satisfaction with programs and services among people with disabilities, family members, employers, and others


ODEP wishes to ensure that its funding is being used to develop or adapt and evaluate new practices that are transportable to a variety of agencies and programs (as appropriate). The two important aspects to this focus area are: (a) developing or adapting innovative practices; and (b) determining whether they are effective. The external evaluation will be looking for changes in the system that are related to:

• The type of practices and services that have been developed/adapted
• Ways in which programs are delivered
• The nature of self-evaluation techniques conducted by the demonstration program to identify effective practices
• Ways in which information from self-evaluation has been used by the demonstration programs
• Procedures for tracking satisfaction of customers, employers, state and local officials, families, providers
• Reported satisfaction with programs and services

5. Dissemination of effective practices

The dissemination of effective practices addresses the propagation of new programs, practices, and processes throughout the workforce development system that work. The external evaluation will determine whether system elements have been changed for disseminating effective practices and whether dissemination has occurred. Indicators for examining dissemination include:
• Promotion activities conducted by demonstration programs
• Contents of websites
• Use of the media and public forums
• Networking and communications with other organizations
• Use of alternative and accessible formats
• Methods used to educate relevant stakeholders and One-Stop system personnel about delivering employment outcomes for people with disabilities

6. Sustainability

Once the capacity and coordination of the system have improved, new practices are being developed/adapted and evaluated, and effective practices are being disseminated, the logical outcome is expected to be a new, effective, and sustainable workforce development system. Sustainability is a gradual process that is not expected to occur immediately. Therefore, ODEP is interested in examining changes in the workforce development system that signal that sustainability is beginning to occur. Examples are changes in the:

• Nature, extent, and sources of funding
• Number and purpose of funding sources
• Sharing, leveraging, and exploitation of expertise and funds from a variety of sources
• Local and statewide legislation, regulations, policies and procedures that ensure that demonstration programs become part of the menu of services within the One-Stop
• Changes in the local and state levels that help improve the situation for people with disabilities