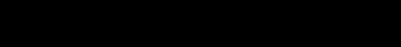
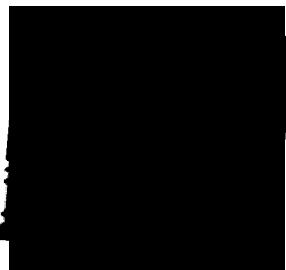


Current position:

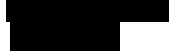
Product Manager @ Oracle



42 years old

[View my profile on LinkedIn](#)

ADDRESS



PHONE



EMAIL



Skills & competencies

Marketing	Management & Leadership	Functional Design
Marketing Strategy	Consulting team management	Leading design meetings
Go-to-market Strategy	Leading focus groups at different stages of the development process	Writing product requirements & functional designs
Digital Strategy	Creating a group dynamic between development stakeholders	Contributing to development of cross-product
Market Research	Contributing to the teams' learning	Transferring knowledge of the requirements to developers and other development stakeholders
Competitive analysis		
New business development		
Project Management	Pre-sales	Others
HR & Payroll implementation	Defining the pre-sales strategy	Working in an international, inter-cultural and remote collaboration (teams and management) environment
Managing Workshops	Answering RFPs: technical & functional aspects, budgeting & planning	Creativity and sense of Innovation
Training and Assistance End User	Demonstrating the product on functional & technical	Sense of Initiative and Entrepreneurship
Tracking and follow-up: planning, preparation and leading steering committees		

Professional background

Since 2009 - Principal Product Manager - HCM, R&D, Oracle, France

During the 2 first years, I've been assigned to Oracle Workforce Scheduling product. a retail solution. In addition, I supported the sales team in the sales process, delivered training for the world wild and supported customers.

From May 2011, I work on Fusion Workforce Workforce Management.

2008 - 2009 - HR Consultant, Oracle, France

As a PeopleSoft and E-business Suite HR consultant, I have fulfilled several missions in both consulting and pre-sales teams such as assisting Pre-sales Team in the sales process, managing Workshops (MES - Public Sector & Lafarge - Industry) or training and assisting End User (Euroclear - Bank).

2004 - 2008 - HR & Payroll Pre-sales Consultant, Meta4, France

The pre-sales consultant mission is all about supporting the sales people in the sales process through classical pre-sales tasks such as functional & technical analysis, answering RFPs, product demonstrations. The true challenge at Meta4 was to break into the HR and payroll French market by demonstrating the legitimacy of our HR & Payroll solution.

2001 - 2004 - HR & Payroll Project Leader, Meta4, France

This mission at La Générale des Eaux (Vivendi) allowed me to improve my payroll skill to take the responsibility of two implementation projects: Société des Eaux de Marseille and Socotec.

1998 - 2001 - HR Project Leader, IBM Global Services, France

During these three first years, I worked my way up from Analyst Developer to Project Leader for

a unique customer: BNP Paribas. It was a most productive experience and a good introduction for learning about information systems, development, management, and navigation through the business world. It was undoubtedly a major asset in my career.

Education & Professional training

HEC, Paris, School of Management, France - 2012-2014

Executive Master Marketing & Business Strategy - Mention "Bien"

Rennert Bilingual School, New York, USA - May 2007

Intensive Business English Training

Ecole Nationale de Chimie Physique et Biologie, Paris 13^{ème}, France - 1997

BTS in Industrial and Laboratory Technics

Internship Food Sciences and Agricultural Chemistry in Enzymology and Biotechnology

Laboratory in McGill University - Montreal, Canada, May 1996 - September 1996

Languages

French: Mother Tongue

English: Operational level - TOEIC 875 (2012)