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CONFIDENTIAL

Dive/Save Requests (OPEN)

Employee Name (Last Name, First Name)	Country		Career Level	Proposed Job Title	Proposed Career Level
		17230.Product		17150.Product	
[REDACTED]	US	Mgmt/StrategySnr Manager	М3	Manager/Strategy 5	IC5

Last 3 years appraisals and/or CWB rating (list CURRENT year first)	Current Salary (USD)	Proposed Salary Request (USD)	% Increase
01-JUN-2015 5 - Outstanding 01-JUN-2014 5 - Outstanding			
01-JUN-2013 5 - Outstanding	[REDACTED]	[REDACTED]	21%

Salary Range		Current Compa ratio	Proposed Range	Proposed	New Compa ratio
IDEDACT					
[REDACT ED]	REDACTED]	107.65	[REDACTED]	[REDACTED]	145.74

Time in		Last 3 years Stock Grants (list	Proposed Other Comp or Job Change Requested
1.8	[REDACTED]	[REDACTED]	[REDACTED]

Justification	Previous Salary Increase (USD)	Previous Salary Increase Date
[REDACTED] has been the lead product manager for [REDACTED] for the last two years. [REDACTED] is the leading[REDACTED] in the world and has revenue of over [REDACTED]		
dollars a year. [REDACTED] communicates the product and directions really well, and has		
excellent relationships with customers and the field. He is instrumental in product planning.		
[REDACTED] has an unusually large base of knowledge. He came from a storage company and is		
also expert in database, networks, and Operating Systems and therefore can speak to all the	[REDACTED]	16-Nov-14

Previous Salary % Increase		Group Attrition: 6-12 months (e.g., 5 of 8: 62%)	Requesting VP	Competitive Offer Included
8.33	[REDACTED]	[REDACTED]	Juan Loaiza	

Local Country HR Approval	LOB Priority