



# LEADERSHIP INSTITUTE FOR MANAGERS WITH DISABILITIES

A five month leadership journey blending online learning with three days on campus.

Program Starts: **August 26, 2010**

On-campus Session: **October 26–29, 2010**

Program Ends: **January 7, 2011**

Smart companies know it just makes good business sense to access the trillion dollar buying power of the disability community. Executives who can turn their “insider knowledge” of this valuable market into increased profits will be rewarded. And yet, overcoming widespread misconceptions and stereotyping may be the biggest challenge you face in advancing your career. UCLA’s groundbreaking Leadership Institute for Managers with Disabilities produces powerful leaders, expert at leveraging diverse perspectives and harnessing innovation to drive the future success of their companies.

## Key topics include:

- > Achieving your leadership potential: inspiration, motivation, perspiration
- > Positioning yourself for promotion: strategic steps you must take to get ahead in your organization
- > Negotiation and navigation: getting what you want and being true to who you are
- > Defining yourself as a leader
- > Mentorship and career-enhancing relationships

## The Impact

This groundbreaking Institute will have a tremendously positive impact on you, and the organization that supports your participation.

- > **You:** Enhance your credibility and strengthen your position within your organization while you think, lead, and manage in ways that celebrate your individual attributes and perspectives.
  - Create and sustain effective developmental relationships and alliances that advance your career.
  - Maximize your personal, professional, and organizational potential through better teamwork and team leadership.
- > **Your Organization:** Builds better leaders who are more prepared for organizational advancement.
  - Increases employee retention rates and succession planning efforts.
  - Develops and ensures a more inclusive management team which can draw on the full diversity of its experiences and perspectives.
  - Fortifies positioning as a corporate leader in the area of social responsibility.

## The Experience

The three day on-campus experience is the hub of this five month leadership journey, with extensive pre-work and assessments, and in-depth post-program analysis that reinforce insights gained, gauge your progress and drive home the workplace applicability of what you've learned.



**Management assessment tools**, including the Birkman Method assessment and a customized leadership competencies assessment, are combined to provide you with a clear understanding of your personal leadership style, how it impacts others and areas that could benefit from improvement. The assessments are completed and reviewed in detail with your coach, delivering results you can employ to drive your leadership development.

**Coaching:** divided into coaching clusters, you and your cohorts will serve as peer mentors in-person during the program and as a virtual developmental community afterwards. Each coaching cluster will work with a professional coach to ensure progress is tracked and goals are achieved. You will also have the chance to work with a coach individually to define your personal goals and develop specific leadership competencies.

**Action Journal:** This comprehensive reference guide is the compass that will guide your progress through the Institute. It contains materials with personal application questions, space to note your "ah-ha" moments, and additional reference materials. In essence, the Action Journal tells you what you can expect from each session and how it applies to your workplace. It will also help you to understand what is expected of you.

### Who Should Attend?

The UCLA Leadership Institute for Managers with Disabilities is ideal for those with five or more years of experience managing people and/or projects. You will have experience in identifying and working through the leadership challenges and opportunities faced by managers in a corporate, public sector, entrepreneurial or non-profit environment.

### Program Format and Fees

The UCLA Leadership Institute for Managers with Disabilities comprises a five month experience centered in a three-day, on-campus immersion in unleashing your leadership potential. The fee of \$5,500 includes tuition, educational materials, and most meals.

### Supporting Organizations

Motorola  
Fannie Mae

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