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Employee Name (Last Name, First Name)	Country	Current Job Title	Career Level	Proposed Job Title	Proposed Career Level
[REDACTED]	US	76130.IT Security Analyst 3	IC3	76130.IT Security	IC3
				Analyst 3	

Country AE	Job Code N/A 10020.Software Development Manager	Career Level N/A IC1
AR AT AU BE BG BR CA CH CL CN CO DE DK ES	10030.Software Development Snr Manager 10040.Software Development Director 10050.Software Development Snr Director 10060.Software Development VP 10510.Software Developer 1 10520.Software Developer 2 10530.Software Developer 3 10540.Software Developer 4 10550.Software Developer 5 10560.Software Developer - Architect 10560.Software Developer 6 10630.IT Business Implementation Analyst 3 10640.IT Business Implementation Analyst 4 10710.Applications Developer 1	IC2 IC3 IC4 IC5 IC6 M1 M2 M3 M4 M5
FI	10720.Applications Developer 2	

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FR 10730.Applications Developer 3
GB 10740.Applications Developer 4
GR 10750.Applications Developer 5
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HK 10760.Applications Developer - Architect

HU 10760. Applications Developer 6 IDC 10800.QA Analyst - IDC ΙE 10810.QA Analyst 1-ProdDev IL 10820.QA Analyst 2-ProdDev IT 10830.QA Analyst 3-ProdDev **JPBG** 10840.QA Analyst 4-ProdDev KR 10841.QA Analyst 5-ProdDev MX10842.QA Manager-ProdDev MY 10843.QA Snr Manager-ProdDev NL 10844.QA Director-ProdDev NO 10845.QA Snr Director-ProdDev

NZ 10846.QA VP-ProdDev

PH 11030.Product Marketing Snr Manager
PL 11040.Product Marketing Director
PT 11050.Product Marketing Snr Director

RO 11060.Product Marketing VP

RU 11230.Customer Service Snr Manager-Support SE 11240.Customer Service Director-Support SG 11250.Customer Service Snr Director-Support

TR 11260.Customer Service VP-Support
US 11530.Product Marketing Analyst 3
ZA 11540.Product Marketing Analyst 4
12610.Consulting Project Manager
13020.Technical Writer Manager-ProdDev

13030.Technical Writer Snr Manager-ProdDev 13040.Technical Writer Director-ProdDev 13050.Technical Writer Snr Director-ProdDev

13060.Technical Writer VP-ProdDev 13510.Technical Writer 1-ProdDev 13520.Technical Writer 2-ProdDev 13530.Technical Writer 3-ProdDev 13540.Technical Writer 4-ProdDev 13550.Technical Writer 5-ProdDev

14930.Project Manager 3 14940.Project Manager 4 14950.Project Manager 5 15120.Release Developer 2 15130.Release Developer 3 15140.Release Developer 4 15150.Release Developer 5

15602.Business Development Consultant 3-Corp Plan 15603.Business Development Consultant 4-Corp Plan 15604.Business Development Consultant 5-Corp Plan 15630.Business Development Snr Manager - Corp Plan 15640.Business Development Director - Corp Plan 15650.Business Development Snr Director - Corp Plan

15660.Business Development VP - Corp Plan

15840.Project Manager 4 - Ops

17110.Product Manager/Strategy 1-ProdDev 17120.Product Manager/Strategy 2-ProdDev 17130.Product Manager/Strategy 3-ProdDev 17140.Product Manager/Strategy 4-ProdDev 17150.Product Manager/Strategy 5-ProdDev 17160.Product Manager/Strategy 6-ProdDev 17220.Product Mgmt/Strategy Manager-ProdDev

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17230.Product Mgmt/Strategy Snr Manager-ProdDev
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17240.Product Mgmt/Strategy Director-ProdDev

17250.Product Mgmt/Strategy Snr Director-ProdDev

17260.Product Mgmt/Strategy VP-ProdDev

20515.Principal Consultant

26110.Internal Customer Tech Support A3-IT

26140.Internal Customer Tech Support 2-IT

26150.Internal Customer Tech Support 3-IT

32740. Graphics Designer 4-Mkt

3304. Technology Sales Representative IV

42002.Course/Curriculum Dev 2-Training

42003. Course/Curricilum Dev 3-Training

42003. Course/Curriculum Dev 3-Training

42004. Course/Curriculum Dev 4-Training

42005.Course/Curriculum Dev 5-Training

45520. Administrative Assistant A2

45521. Administrative Assistant A3

45522. Senior Administrative Assistant

45551. Executive Assistant

46010. Business Analyst 1-Ops

46020. Business Analyst 2-Ops

46030. Business Analyst 3-Ops

46040. Business Analyst 4-Ops

46110.Business Planning Manager-Ops

46130.Business Planning Director-Ops

48032. Training Coordinator-A3

48033. Training Coordinator-A4

50100.Student / Intern

50810.Database Administrator 1-IT

50820. Database Administrator 2-IT

50830.Database Administrator 3-IT

50840.Database Administrator 4-IT

50850.Database Administrator 5-IT

62420.Course/Curriculum Dev Mgr - Training

62430.Course/Curriculum Dev Snr Mgr - Training

62440.Course/Curriculum Dev Director - Training

 $62450. Course/Curriculum \ Dev \ Snr \ Director - Training$

65420. Facilities Manager

66680.Program Mgmt VP-ProdDev

66682.Program Manager 2-ProdDev

66683 Program Manager 3-ProdDev

66684.Program Manager 4-ProdDev

66685.Program Manager 5-ProdDev

66686.Program Mgmt Manager-ProdDev

66687.Program Mgmt Sr Manager-ProdDev

66688.Program Mgmt Director-ProdDev

66689.Program Mgmt Sr Director-ProdDev

75010.IT Supervisor

75020.IT Manager

75030.IT Snr Manager

75040.IT Director

75050.IT Snr Director

75060.IT VP

75610.System Administrator 1-IT

75620.System Administrator 2-IT

75630.System Administrator 3-IT

75640.System Administrator 4-IT

75650.System Administrator 5-IT

75920.Network/Telecom Systems Analyst 2-IT

76120.IT Security Analyst 2

76130.IT Security Analyst 3

76140.IT Security Analyst 4

76150.IT Security Analyst 5

76510.Programmer Analyst 1-IT

76520.Programmer Analyst 2-IT

76530.Programmer Analyst 3-IT

76540.Programmer Analyst 4-IT

76550.Programmer Analyst 5-IT

76630.Systems Analyst 3-IT

83353.Adv Customer Service Support Director

85020.Office Services Support A2

85040.Office Services Support A4

90023. Technical Analyst 4-Support

90120.Technical Analyst 1-Support

90121.Technical Analyst 2-Support

90122.Technical Analyst 3-Support

90230.Technical Analyst 5-Support

90246.Product Support Manager

90248. Product Support Sr. Manager

90250.Product Support Director

9201.Senior Sales Consultant

99020.User Experience Developer 2-ProdDev

99030.User Experience Developer 3-ProdDev

99040.User Experience Developer 4-ProdDev

99050.User Experience Developer 5-ProdDev

99858.Product Development SVP

		Proposed	
Last 3 years appraisals and/or CWB rating (list	Current	Salary	
CURRENT year first)		Request (USD)	% Increase
2014 - 4 - Exceeds Expectations; 2013 - 3 - Meets		[REDACTED]	36%
Expectations; 2012 - 4 - Exceeds Expectations	[REDACTED]	[1125,10125]	0070
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	\$0		#DIV/0!
	\$0	\$0	#DIV/0!
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REDACTED REDACTED REDACTED				Current Compa
\$0 #DIV/0!	Benchmark:	Salary Range	Midpoint	ratio
\$0 #DIV/0!	Population of [REDACTED] IC3: [REDACTED]	[REDACTED]	[REDACTED]	
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\$0 #DIV/0!			\$0	#DIV/0!
		1	\$0	#DIV/0!
			\$0	#DIV/0!

Average [REDACTED]
Min [REDACTED]
Max [REDACTED]

	Proposed	New Compa		
Proposed Range	Midpoint	ratio	Time in Job	Last 3 years Bonuses (list CURRENT year first)
[REDACTED]	[REDACTED	1.19	0.7	N/A
]			
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	Proposed Other Comp		
Last 3 years Stock Grants (list CURRENT year first)	or Job Change Requested	Justification	Previous Salary Increase (USD)
N/A	N/A	[REDACTED] came to Oracle via the [REDACTED] acquisition in [REDACTED], and is now managing the [REDACTED] programs for [REDACTED] under [REDACTED]. His team consists of [REDACTED] people which are responsible for all [REDACTED], and which covers the [REDACTED] process. Along with the [REDACTED] business, [REDACTED] continues to grow placing key emphasis on retaining talent. [REDACTED] is already understaffed, and if we lose [REDACTED] it is will be hard to cover properly business reporting, progress the standardization projects, and maintain compliance with corporate policy. [REDACTED]'s rating is [REDACTED]. This year we gave her a salary raise (\$[REDACTED]) but [REDACTED]. [REDACTED] lives in [REDACTED] and could command a significantly higher salary - including bonuses, profit sharing, and/or stock from multiple bay area employers. So even with the latest salary raise, her potential salary is significantly higher. [REDACTED] has two main responsibilities: [REDACTED] has two main responsibilities: [REDACTED] has two main responsibilities: [REDACTED] [REDACTED] and 2) [REDACTED] in two realms, 1) [REDACTED] and 2) [REDACTED] to prioritize topics, gather input from subject matter experts, facilitate reviews and acquire approvals. These standards are being leveraged by our compliance teams as they complete compliance audits. They are being used internally to clearly state expectations and with acquired companies to provide context for necessary [REDACTED] reviews. She owns the [REDACTED] portal for storing standards and communicating information regarding the broader initiative to all stakeholders across [REDACTED] organizations. She also helps facilitate the [REDACTED] meetings, driving	[REDACTED]

Previous Salary	Previous			
Increase Date (USD)	Salary % Increase	Manager	Group Attrition: 6-12 months (e.g., 5 of 8: 62%)	Requesting Sr. VP
16-Nov-14	4.45%	[REDACTED]	[REDACTED]	Laef Olson
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Competitive Offer	Local Country HR	LOB
Included	Approval	Priority
No		
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Competitive Offer	Local HR Approval	LOB
Yes	Yes	N/A
No	No	1
	Waiting for	
	Response	2
		3
		4
		5
		6
		7
		8
		9
		10