



## Dive/Save Requests (OPEN)

Employee Name (Last Name, First Name)	Country	Current Job Title	Career Level	Proposed Job Title	Proposed Career Level
[REDACTED]	US	75060.IT VP	M6	75060.IT VP	M6

<b>Country</b>	<b>Job Code</b>	<b>Career Level</b>
	N/A	N/A
AE	10020.Software Development Manager	IC1
AR	10030.Software Development Snr Manager	IC2
AT	10040.Software Development Director	IC3
AU	10050.Software Development Snr Director	IC4
BE	10060.Software Development VP	IC5
BG	10510.Software Developer 1	IC6
BR	10520.Software Developer 2	M1
CA	10530.Software Developer 3	M2
CH	10540.Software Developer 4	M3
CL	10550.Software Developer 5	M4
CN	10560.Software Developer - Architect	M5
CO	10560.Software Developer 6	M6
DE	10630.IT Business Implementation Analyst 3	
DK	10640.IT Business Implementation Analyst 4	
ES	10710.Applications Developer 1	
FI	10720.Applications Developer 2	
FR	10730.Applications Developer 3	
GB	10740.Applications Developer 4	
GR	10750.Applications Developer 5	
HK	10760.Applications Developer - Architect	
HU	10760.Applications Developer 6	
IDC	10800.QA Analyst - IDC	
IE	10810.QA Analyst 1-ProdDev	
IL	10820.QA Analyst 2-ProdDev	
IT	10830.QA Analyst 3-ProdDev	

JPBG	10840.QA Analyst 4-ProdDev
KR	10841.QA Analyst 5-ProdDev
MX	10842.QA Manager-ProdDev
MY	10843.QA Snr Manager-ProdDev
NL	10844.QA Director-ProdDev
NO	10845.QA Snr Director-ProdDev
NZ	10846.QA VP-ProdDev
PH	11030.Product Marketing Snr Manager
PL	11040.Product Marketing Director
PT	11050.Product Marketing Snr Director
RO	11060.Product Marketing VP
RU	11230.Customer Service Snr Manager-Support
SE	11240.Customer Service Director-Support
SG	11250.Customer Service Snr Director-Support
TR	11260.Customer Service VP-Support
US	11530.Product Marketing Analyst 3
ZA	11540.Product Marketing Analyst 4
	12610.Consulting Project Manager
	13020.Technical Writer Manager-ProdDev
	13030.Technical Writer Snr Manager-ProdDev
	13040.Technical Writer Director-ProdDev
	13050.Technical Writer Snr Director-ProdDev
	13060.Technical Writer VP-ProdDev
	13510.Technical Writer 1-ProdDev
	13520.Technical Writer 2-ProdDev
	13530.Technical Writer 3-ProdDev
	13540.Technical Writer 4-ProdDev
	13550.Technical Writer 5-ProdDev
	14930.Project Manager 3
	14940.Project Manager 4
	14950.Project Manager 5
	15120.Release Developer 2
	15130.Release Developer 3
	15140.Release Developer 4
	15150.Release Developer 5
	15602.Business Development Consultant 3-Corp Plan
	15603.Business Development Consultant 4-Corp Plan
	15604.Business Development Consultant 5-Corp Plan
	15630.Business Development Snr Manager - Corp Plan
	15640.Business Development Director - Corp Plan
	15650.Business Development Snr Director - Corp Plan
	15660.Business Development VP - Corp Plan
	15840.Project Manager 4 - Ops
	17110.Product Manager/Strategy 1-ProdDev
	17120.Product Manager/Strategy 2-ProdDev
	17130.Product Manager/Strategy 3-ProdDev
	17140.Product Manager/Strategy 4-ProdDev
	17150.Product Manager/Strategy 5-ProdDev
	17160.Product Manager/Strategy 6-ProdDev
	17220.Product Mgmt/Strategy Manager-ProdDev
	17230.Product Mgmt/Strategy Snr Manager-ProdDev
	17240.Product Mgmt/Strategy Director-ProdDev
	17250.Product Mgmt/Strategy Snr Director-ProdDev
	17260.Product Mgmt/Strategy VP-ProdDev
	20515.Principal Consultant
	26110.Internal Customer Tech Support A3-IT
	26140.Internal Customer Tech Support 2-IT
	26150.Internal Customer Tech Support 3-IT
	32740.Graphics Designer 4-Mkt

3304.Technology Sales Representative IV  
42002.Course/Curriculum Dev 2-Training  
42003.Course/Curriculum Dev 3-Training  
42003.Course/Curriculum Dev 3-Training  
42004.Course/Curriculum Dev 4-Training  
42005.Course/Curriculum Dev 5-Training  
45520.Administrative Assistant A2  
45521.Administrative Assistant A3  
45522.Senior Administrative Assistant  
45551.Executive Assistant  
46010.Business Analyst 1-Ops  
46020.Business Analyst 2-Ops  
46030.Business Analyst 3-Ops  
46040.Business Analyst 4-Ops  
46110.Business Planning Manager-Ops  
46130.Business Planning Director-Ops  
48032.Training Coordinator-A3  
48033.Training Coordinator-A4  
50100.Student / Intern  
50810.Database Administrator 1-IT  
50820.Database Administrator 2-IT  
50830.Database Administrator 3-IT  
50840.Database Administrator 4-IT  
50850.Database Administrator 5-IT  
62420.Course/Curriculum Dev Mgr - Training  
62430.Course/Curriculum Dev Snr Mgr - Training  
62440.Course/Curriculum Dev Director - Training  
62450.Course/Curriculum Dev Snr Director - Training  
65420.Facilities Manager  
66680.Program Mgmt VP-ProdDev  
66682.Program Manager 2-ProdDev  
66683.Program Manager 3-ProdDev  
66684.Program Manager 4-ProdDev  
66685.Program Manager 5-ProdDev  
66686.Program Mgmt Manager-ProdDev  
66687.Program Mgmt Sr Manager-ProdDev  
66688.Program Mgmt Director-ProdDev  
66689.Program Mgmt Sr Director-ProdDev  
75010.IT Supervisor  
75020.IT Manager  
75030.IT Snr Manager  
75040.IT Director  
75050.IT Snr Director  
75060.IT VP  
75610.System Administrator 1-IT  
75620.System Administrator 2-IT  
75630.System Administrator 3-IT  
75640.System Administrator 4-IT  
75650.System Administrator 5-IT  
75920.Network/Telecom Systems Analyst 2-IT  
76120.IT Security Analyst 2  
76130.IT Security Analyst 3  
76140.IT Security Analyst 4  
76150.IT Security Analyst 5  
76510.Programmer Analyst 1-IT  
76520.Programmer Analyst 2-IT  
76530.Programmer Analyst 3-IT  
76540.Programmer Analyst 4-IT  
76550.Programmer Analyst 5-IT

76630.Systems Analyst 3-IT  
83353.Adv Customer Service Support Director  
85020.Office Services Support A2  
85040.Office Services Support A4  
90023.Technical Analyst 4-Support  
90120.Technical Analyst 1-Support  
90121.Technical Analyst 2-Support  
90122.Technical Analyst 3-Support  
90230.Technical Analyst 5-Support  
90246.Product Support Manager  
90248.Product Support Sr. Manager  
90250.Product Support Director  
9201.Senior Sales Consultant  
99020.User Experience Developer 2-ProdDev  
99030.User Experience Developer 3-ProdDev  
99040.User Experience Developer 4-ProdDev  
99050.User Experience Developer 5-ProdDev  
99858.Product Development SVP



Last 3 years appraisals and/or CWB rating (list CURRENT year first)	Current Salary (USD)	Proposed Salary Request (USD)	% Increase
2014 - 4 - Exceeds Expectations; 2013 - 4 - Exceeds Expectations; 2012 - 5 - Outstanding	[REDACTED]	[REDACTED]	29%
	\$0	\$0	#DIV/0!
	\$0	\$0	#DIV/0!
	\$0	\$0	#DIV/0!

[REDACTED]



Benchmark:	Salary Range	Midpoint	Current Compa ratio
<b>Campbell Webb LOB</b> ([REDACTED] people) [REDACTED]	[REDACTED]	[REDACTED]	0.79
		\$0	#DIV/0!
		\$0	#DIV/0!
		\$0	#DIV/0!

**Average** [REDACTED]  
**Min** [REDACTED]  
**Max** [REDACTED]





Proposed Range	Proposed Midpoint	New Compa ratio	Time in Job	Last 3 years Bonuses (list CURRENT year first)
[REDACTED]	[REDACTED]	1.01	0.8	[REDACTED]
	\$0	#DIV/0!		
	\$0	#DIV/0!		
	\$0	#DIV/0!		



Last 3 years Stock Grants (list CURRENT year first)	Proposed Other Comp or Job Change Requested	Justification	Previous Salary Increase (USD)
[REDACTED]	N/A	<p>[REDACTED] is the Vice President of [REDACTED] strategy, and is responsible for several small but critically important functions within [REDACTED]. She manages our publically facing [REDACTED], as well as a variety of field facing documentation and knowledge about Oracle [REDACTED] and our operational capabilities. This, combined with her team's competitive research in these areas, has been invaluable in closing multiple large scale [REDACTED] deals in the past two years. She regularly presents before customers in [REDACTED] and elsewhere, and receives rave reviews from the field of both her customer presentations as well as her field training presentations. She is highly professional and articulate, and is able to speak authoriatively on our mission critical [REDACTED] capabilities.</p> <p>[REDACTED] also manages a product management organization, dedicated to [REDACTED] operations, that works across development team lines to enable new services like [REDACTED] and [REDACTED] management, as well as delivering completely new services like the [REDACTED], just launched this past year. Finally, she has a number of [REDACTED] support analysts reporting to her that provide[REDACTED] support to our strategic customers like [REDACTED] and [REDACTED], which benefit both our customer relationship and retention, but also serves to keep myself and the service ops leads apprised of any potential issues in those accounts related to [REDACTED] service delivery. In short, [REDACTED] is an extremely valuable</p>	[REDACTED]



Previous Salary Increase Date (USD)	Previous Salary % Increase	Manager	Group Attrition: 6-12 months (e.g., 5 of 8: 62%)	Requesting Sr. VP
16-Nov-14	3.50%	[REDACTED]	[REDACTED]	[REDACTED]



Competitive Offer Included	Local Country HR Approval	LOB Priority
No		

<b>Competitive Offer</b>	<b>Local HR Approval</b>	<b>LOB</b>
Yes	Yes	N/A
No	No	1
	Waiting for Response	2
		3
		4
		5
		6
		7
		8
		9
		10