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## Dive/Save Requests (OPEN)

Employee Name (Last Name, First Name)	Country		Career Level	Proposed Job Title	Proposed Career Level
[REDACTED]	US	10540.Software Developer 4	IC4	10540.Software Developer 4	IC4

Country	Job Code N/A	<b>Career Level</b> N/A
AE	10020.Software Development Manager	IC1
AR	10030.Software Development Snr Manager	IC2
AT	10040.Software Development Director	IC3
AU	10050.Software Development Snr Director	IC4
BE	10060.Software Development VP	IC5
BG	10510.Software Developer 1	IC6
BR	10520.Software Developer 2	M1
CA	10530.Software Developer 3	M2
СН	10540.Software Developer 4	M3
CL	10550.Software Developer 5	M4
CN	10560.Software Developer - Architect	M5
CO	10560.Software Developer 6	M6
DE	10630.IT Business Implementation Analyst 3	
DK	10640.IT Business Implementation Analyst 4	
ES	10710.Applications Developer 1	
FI	10720.Applications Developer 2	
FR	10730.Applications Developer 3	
GB	10740.Applications Developer 4	
GR	10750.Applications Developer 5	
HK	10760.Applications Developer - Architect	
HU	10760.Applications Developer 6	
IDC	10800.QA Analyst - IDC	
IE	10810.QA Analyst 1-ProdDev	
IL	10820.QA Analyst 2-ProdDev	

IT 10830.QA Analyst 3-ProdDev JPBG 10840.QA Analyst 4-ProdDev KR 10841.QA Analyst 5-ProdDev MX 10842.QA Manager-ProdDev MY 10843.QA Snr Manager-ProdDev NL 10844.QA Director-ProdDev NO 10845.QA Snr Director-ProdDev NZ 10846.QA VP-ProdDev PH 11030.Product Marketing Snr Manager PL 11040.Product Marketing Director PT 11050.Product Marketing Snr Director RO 11060.Product Marketing VP RU 11230.Customer Service Snr Manager-Support 11240.Customer Service Director-Support SE SG 11250.Customer Service Snr Director-Support TR 11260.Customer Service VP-Support US 11530.Product Marketing Analyst 3 ZA 11540.Product Marketing Analyst 4 12610.Consulting Project Manager 13020.Technical Writer Manager-ProdDev 13030.Technical Writer Snr Manager-ProdDev 13040.Technical Writer Director-ProdDev 13050.Technical Writer Snr Director-ProdDev 13060.Technical Writer VP-ProdDev 13510.Technical Writer 1-ProdDev 13520.Technical Writer 2-ProdDev 13530.Technical Writer 3-ProdDev 13540.Technical Writer 4-ProdDev 13550.Technical Writer 5-ProdDev 14930.Project Manager 3 14940.Project Manager 4 14950.Project Manager 5 15120.Release Developer 2 15130.Release Developer 3 15140.Release Developer 4 15150.Release Developer 5 15602.Business Development Consultant 3-Corp Plan 15603.Business Development Consultant 4-Corp Plan 15604.Business Development Consultant 5-Corp Plan 15630 Business Development Snr Manager - Corp Plan 15640.Business Development Director - Corp Plan 15650.Business Development Snr Director - Corp Plan 15660.Business Development VP - Corp Plan 15840.Project Manager 4 - Ops 17110.Product Manager/Strategy 1-ProdDev 17120.Product Manager/Strategy 2-ProdDev 17130.Product Manager/Strategy 3-ProdDev 17140.Product Manager/Strategy 4-ProdDev 17150.Product Manager/Strategy 5-ProdDev 17160.Product Manager/Strategy 6-ProdDev 17220.Product Mgmt/Strategy Manager-ProdDev 17230.Product Mgmt/Strategy Snr Manager-ProdDev 17240.Product Mgmt/Strategy Director-ProdDev 17250.Product Mgmt/Strategy Snr Director-ProdDev 17260.Product Mgmt/Strategy VP-ProdDev 20515.Principal Consultant 26110.Internal Customer Tech Support A3-IT 26140.Internal Customer Tech Support 2-IT 26150.Internal Customer Tech Support 3-IT

32740.Graphics Designer 4-Mkt 3304.Technology Sales Representative IV 42002.Course/Curriculum Dev 2-Training 42003.Course/Curricilum Dev 3-Training 42003.Course/Curriculum Dev 3-Training 42004.Course/Curriculum Dev 4-Training 42005.Course/Curriculum Dev 5-Training 45520.Administrative Assistant A2 45521.Administrative Assistant A3 45522.Senior Administrative Assistant 45551.Executive Assistant 46010.Business Analyst 1-Ops 46020.Business Analyst 2-Ops 46030.Business Analyst 3-Ops 46040.Business Analyst 4-Ops 46110.Business Planning Manager-Ops 46130.Business Planning Director-Ops 48032. Training Coordinator-A3 48033. Training Coordinator-A4 50100.Student / Intern 50810.Database Administrator 1-IT 50820.Database Administrator 2-IT 50830.Database Administrator 3-IT 50840.Database Administrator 4-IT 50850.Database Administrator 5-IT 62420.Course/Curriculum Dev Mgr - Training 62430.Course/Curriculum Dev Snr Mgr - Training 62440.Course/Curriculum Dev Director - Training 62450.Course/Curriculum Dev Snr Director - Training 65420.Facilities Manager 66680.Program Mgmt VP-ProdDev 66682.Program Manager 2-ProdDev 66683.Program Manager 3-ProdDev 66684.Program Manager 4-ProdDev 66685.Program Manager 5-ProdDev 66686 Program Mgmt Manager-ProdDev 66687.Program Mgmt Sr Manager-ProdDev 66688.Program Mgmt Director-ProdDev 66689.Program Mgmt Sr Director-ProdDev 75010.IT Supervisor 75020.IT Manager 75030.IT Snr Manager 75040.IT Director 75050.IT Snr Director 75060.IT VP 75610.System Administrator 1-IT 75620.System Administrator 2-IT 75630.System Administrator 3-IT 75640.System Administrator 4-IT 75650.Svstem Administrator 5-IT 75920.Network/Telecom Systems Analyst 2-IT 76120.IT Security Analyst 2 76130.IT Security Analyst 3 76140.IT Security Analyst 4 76150.IT Security Analyst 5 76510.Programmer Analyst 1-IT 76520.Programmer Analyst 2-IT 76530.Programmer Analyst 3-IT 76540.Programmer Analyst 4-IT

76550.Programmer Analyst 5-IT 76630.Systems Analyst 3-IT 83353.Adv Customer Service Support Director 85020.Office Services Support A2 85040.Office Services Support A4 90023.Technical Analyst 4-Support 90120.Technical Analyst 1-Support 90121.Technical Analyst 2-Support 90122.Technical Analyst 3-Support 90230.Technical Analyst 5-Support 90246.Product Support Manager 90248.Product Support Sr. Manager 90250.Product Support Director 9201.Senior Sales Consultant 99020.User Experience Developer 2-ProdDev 99030.User Experience Developer 3-ProdDev 99040.User Experience Developer 4-ProdDev 99050.User Experience Developer 5-ProdDev 99858.Product Development SVP

Last 3 years appraisals and/or CWB rating (list CURRENT year first)	Current Salary (USD)	Proposed Salary Request (USD)	% Increase
01-JUN-2012 5 - Outstanding			
01-JUN-2011 4 - Exceeds Expectations 16-JUL-2010 4 - Exceeds Expectations	[REDACTED]	[REDACTED]	19%

Benchmark:	Salary Range	Midpoint	Current Compa ratio
			0.04
[REDACTED]	[REDACTED]	[REDACTED]	0.84

Proposed Range	Proposed Midpoint	New Compa ratio	Time in Job	Last 3 years Bonuses (list CURRENT year first)
[REDACTED]	[REDACTED ]	0.841802375	8.3	[REDACTED]

Last 3 years Stock Grants (list CURRENT year first)	Proposed Other Comp or Job Change Requested	Justification	Previous Salary Increase (USD)
		<ul> <li>[REDACTED] has a total of 22 years industrial experience with 15 years at Oracle. She is the only [REDACTED] servicing the [REDACTED] team and has been the cornerstone for [REDACTED] quality; she has been a consistent high performer having made outstanding contributions in every [REDACTED] release since</li> <li>[REDACTED]. She is drastically underpaid (current salary - \$[REDACTED]; grade range \$[REDACTED] -\$[REDACTED]] -\$[REDACTED], mid pt \$[REDACTED]]. Over the last few months she has been expressing frustrations about her low salary with increasing resentment; her morale has sunk to the extent where she is at a high retention risk.</li> <li>[REDACTED]'s contribution for [REDACTED] has been monumental, in terms of both size and impact</li> <li>She has filed 1[REDACTED] so far with many of her [REDACTED] have exposed serious design issues. She has tested every critical feature in [REDACTED] since Oracle [REDACTED] while working on [REDACTED] projects Developed several high yield smart frameworks for [REDACTED] cross-functional and functional-stress testing. Resolved intermittent difs in [REDACTED] servicing 15 developers; manages daily approvals and reviews of developer and test transactions involving [REDACTED]</li> </ul>	
[REDACTED]	N/A		[REDACTED]

Previous Salary Increase Date (USD)	Salary %	Manager	Group Attrition: 6-12 months (e.g., 5 of 8: 62%)	Requesting VP
1-Sep-12	2.42%	[REDACTED]	[REDACTED]	Bruce Chang

Competitive Offer	Local Country HR	LOB
Included	Approval	Priority
N		
No		

<b>Competitive Offer</b>	Local HR Approval	LOB
Yes	Yes	N/A
No	No	1
	Waiting for	
	Response	2
		3
		4
		5
		6
		7
		8
		9
		10