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Experience

Oracle Corporation

Since January 2011

Product Management Director

Hyderabad, India and Redwood Shores, CA, USA

Oracle America, Inc.

Since April 2015

Oracle India Private Limited

January 2011 – April 2015

As a senior member of the strategy and product management team for Advanced Procurement product family of Oracle E-Business Suite (EBS), I collaborate with customers, pre-sales, development, QA, Documentation, Support and Consulting to define a roadmap, deliver enhancements, and introduce new products into the Suite.

- Delivered two new products - Oracle Project Procurement and Oracle Procurement Command Center using an in-memory Information Discovery platform. Involved throughout the new-product introduction lifecycle from conceptualization to product launch.
- Delivered iProcurement for EBS, an enterprise smart-phone application. Contributed to the development of mobile infrastructure on which all E-Business Suite Mobile Applications were built.
- The first across E-Business Suite to design applications on an acquired in-memory platform. Eventually delivered iProcurement Information Discovery that provides a superior shopping-experience to employees.
- Ran successful strategic implementation programs for early-adopters. Managed escalations, provided implementation advice and support to ensure successful implementations and strong customer references.
- Presented at several well-attended events (100+ attendees) such as Oracle OpenWorld, Collaborate, Modern Supply-Chain Execution and have won appreciation from customers, partners and management.
- As a member of EBS User-Experience Steering Committee, influenced delivery of significant usability improvements across the suite, resulting in improved sales acceptance and customer satisfaction.
- Defined processes for suite-wide rollout of product-demo-video creation and delivery using Camtasia, and a collaboration platform called Confluence.

KPMG Advisory Services Private Limited

April 2010 – January 2011

Senior Consultant

Bangalore, Sharjah and Aberdeen

As a functional lead, I was responsible for implementing Procurement modules of Oracle applications at Petrofac (a company in the Oil & Gas space), design and deliver components specific to their business needs, gain end-user acceptance and help them transition out from the existing application and process.

- At Petrofac's Offshore Engineering and Operations Center in Aberdeen, UK, designed custom solutions that the company's assets through their manifesting, repair and rental processes
- At their Engineering and Construction division in Sharjah, UAE, designed custom solutions to meet business requirements around competitive bid-analysis, staggered awarding and vendor assessment
- Won appreciation from the VP of IT for a successful demo of the Procurement solution to end-users, with extensions and customer data working together, thus gaining initial end-user-acceptance to the new software

Brodart Co. January 2007 – February 2009
Senior Consultant Williamsport PA, USA

Through Motion International Inc. – Senior Consultant March 2008 – February 2009

Through Alphasoft Services Corp. – Programmer Analyst January 2007 – March 2008

As a techno-functional consultant in a team implementing Oracle EBS, was responsible for the design, coding and delivery of applications that work with Oracle EBS, and help the company transition from their ailing mainframe application to a new system built on Oracle applications. Coding was done in PL/SQL and Java.

- Designed and delivered software for warehouse operators using RF hand-held devices on the shop-floor and achieved a significant improvement in inventory accuracy and order fulfillment time
- Re-designed client's cost-management system and used activity-based costing to gain insights into account profitability
- Drove adoption of Oracle BI Publisher and this tool led to a new business opportunity for the client
- Managed critical data-conversion and change-management for the initial cut-over and subsequent upgrades, reporting directly to the CTO

Oracle India Private Limited April 2002 – January 2007

Project Leader, Development Hyderabad

*Led a 4-member developer team responsible for maintaining and enhancing production releases of Oracle E-Business Suite Discrete Manufacturing family. Most of the code was in PL/SQL, Oracle Forms, Java and Pro*C*

- Handled critical production issues and escalations for a high-visibility customer base, and ensured high-quality interaction with quick turn-around times to ensure customer satisfaction
- Gained experience managing work-load distribution, appraisals and career development for team members
- Collaborated with global support, QA and Product Management to deliver timely solutions to customer bugs
- Provided product expertise to Sales and Consulting teams and helped them in their pre-sales and implementation efforts
- Ensured high-standards in coding and code review, patch quality, customer communication and team-processes so that the team consistently delivers at high quality and minimal re-work

Education

Post Graduate Program in Management from Indian School of Business, Hyderabad 2009 – 2010

My concentrations were Operations Management, Strategy and Leadership.

Certified in Production and Inventory Management from APICS 2005 - 2006

Honed my functional knowledge on Supply Chain Management through this certification, while working as a Project Leader for E-Business Suite Discrete Manufacturing family at Oracle

Bachelor of Technology from JNTU College of Engineering, Hyderabad 1998 – 2002

My stream was Electrical and Electronics Engineering. Played an active part in marketing annual university events to improve participation from other universities and gaining sponsorships from local businesses in the city