## DOCUMENT PRODUCED IN NATIVE FORMAT

## **Dive/Save Requests (OPEN)**

Employee Name (Last Name, First Name)	Country		Career Level	Proposed Career Level
[REDACTED]	US	10540.Software Developer 4	IC4	

Country	Job Code	Career Level
	N/A	N/A
AE	10020.Software Development Manager	IC1
AR	10030.Software Development Snr Manager	IC2
AT	10040.Software Development Director	IC3
AU	10050.Software Development Snr Director	IC4
BE	10060.Software Development VP	IC5
BG	10510.Software Developer 1	IC6
BR	10520.Software Developer 2	M1
CA	10530.Software Developer 3	M2
CH	10540.Software Developer 4	M3
CL	10550.Software Developer 5	M4
CN	10560.Software Developer - Architect	M5
CO	10560.Software Developer 6	M6
DE	10630.IT Business Implementation Analyst 3	
DK	10640.IT Business Implementation Analyst 4	
ES	10710.Applications Developer 1	
FI	10720.Applications Developer 2	
FR	10730.Applications Developer 3	
GB GR	10740.Applications Developer 4 10750.Applications Developer 5	
HK	10760.Applications Developer 5  10760.Applications Developer - Architect	
HU	10760.Applications Developer 6	
IDC	10800.QA Analyst - IDC	
IE	10810.QA Analyst 1-ProdDev	
IL	10820.QA Analyst 2-ProdDev	
IT	10830.QA Analyst 3-ProdDev	
JPBG	10840.QA Analyst 4-ProdDev	
KR	10841.QA Analyst 5-ProdDev	
MX	10842.QA Manager-ProdDev	
MY	10843.QA Snr Manager-ProdDev	
NL	10844.QA Director-ProdDev	
NO	10845.QA Snr Director-ProdDev	
NZ	10846.QA VP-ProdDev	
PH	11030.Product Marketing Snr Manager	
PL	11040.Product Marketing Director	
PT	11050.Product Marketing Snr Director	
RO	11060.Product Marketing VP	
RU	11230.Customer Service Snr Manager-Support	
SE	11240.Customer Service Director-Support	
SG	11250.Customer Service Snr Director-Support	
TR	11260.Customer Service VP-Support	
US	11530.Product Marketing Analyst 3	
ZA	11540.Product Marketing Analyst 4	
	12610.Consulting Project Manager	
	13020.Technical Writer Manager-ProdDev	
	13030.Technical Writer Snr Manager-ProdDev 13040.Technical Writer Director-ProdDev	
	13040. Fechnical Writer Director-ProdDev  13050. Technical Writer Snr Director-ProdDev	
	13060.Technical Writer VP-ProdDev	
	13510.Technical Writer 1-ProdDev	
	13520.Technical Writer 2-ProdDev	
	13530.Technical Writer 3-ProdDev	
	13540.Technical Writer 4-ProdDev	
	13550.Technical Writer 5-ProdDev	
	14930.Project Manager 3	

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14940.Project Manager 4
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14950.Project Manager 5

15120.Release Developer 2

15130.Release Developer 3

15140.Release Developer 4

15150.Release Developer 5

15602. Business Development Consultant 3-Corp Plan

15603. Business Development Consultant 4-Corp Plan

15604.Business Development Consultant 5-Corp Plan

15630.Business Development Snr Manager - Corp Plan

15640. Business Development Director - Corp Plan

15650.Business Development Snr Director - Corp Plan

15660.Business Development VP - Corp Plan

15840.Project Manager 4 - Ops

17110.Product Manager/Strategy 1-ProdDev

17120.Product Manager/Strategy 2-ProdDev

17130.Product Manager/Strategy 3-ProdDev

17140.Product Manager/Strategy 4-ProdDev

17150.Product Manager/Strategy 5-ProdDev

17160.Product Manager/Strategy 6-ProdDev

17220.Product Mgmt/Strategy Manager-ProdDev

17230.Product Mgmt/Strategy Snr Manager-ProdDev

17240.Product Mgmt/Strategy Director-ProdDev

17250.Product Mgmt/Strategy Snr Director-ProdDev

17260.Product Mgmt/Strategy VP-ProdDev

20515.Principal Consultant

26110.Internal Customer Tech Support A3-IT

26140.Internal Customer Tech Support 2-IT

26150.Internal Customer Tech Support 3-IT

32740. Graphics Designer 4-Mkt

3304. Technology Sales Representative IV

42002.Course/Curriculum Dev 2-Training

42003. Course/Curricilum Dev 3-Training

42003. Course/Curriculum Dev 3-Training

42004.Course/Curriculum Dev 4-Training

42005.Course/Curriculum Dev 5-Training

45520. Administrative Assistant A2

45521.Administrative Assistant A3

45522. Senior Administrative Assistant

45551.Executive Assistant

46010.Business Analyst 1-Ops

46020.Business Analyst 2-Ops

46030. Business Analyst 3-Ops

46040. Business Analyst 4-Ops

46110 Business Planning Manager-Ops

46130. Business Planning Director-Ops

48032. Training Coordinator-A3

48033. Training Coordinator-A4

50100.Student / Intern

50810. Database Administrator 1-IT

50820.Database Administrator 2-IT

50830.Database Administrator 3-IT

50840.Database Administrator 4-IT

50850.Database Administrator 5-IT 62420.Course/Curriculum Dev Mgr - Training

62430. Course/Curriculum Dev Snr Mgr - Training

62440.Course/Curriculum Dev Director - Training

62450.Course/Curriculum Dev Snr Director - Training

65420. Facilities Manager

66680.Program Mgmt VP-ProdDev

66682.Program Manager 2-ProdDev

66683.Program Manager 3-ProdDev

66684.Program Manager 4-ProdDev

66685.Program Manager 5-ProdDev

66686.Program Mgmt Manager-ProdDev

66687.Program Mgmt Sr Manager-ProdDev

66688.Program Mgmt Director-ProdDev

66689.Program Mgmt Sr Director-ProdDev

75010.IT Supervisor

75020.IT Manager

75030.IT Snr Manager

75040.IT Director

75050.IT Snr Director

75060.IT VP

75610.System Administrator 1-IT

75620. System Administrator 2-IT

75630.System Administrator 3-IT

75640.System Administrator 4-IT

75650.System Administrator 5-IT

75920.Network/Telecom Systems Analyst 2-IT

76120.IT Security Analyst 2

76130.IT Security Analyst 3

76140.IT Security Analyst 4

76150.IT Security Analyst 5

76510.Programmer Analyst 1-IT

76520.Programmer Analyst 2-IT

76530.Programmer Analyst 3-IT

76540.Programmer Analyst 4-IT

76550.Programmer Analyst 5-IT

76630. Systems Analyst 3-IT

83353.Adv Customer Service Support Director

85020.Office Services Support A2

85040.Office Services Support A4

90023. Technical Analyst 4-Support

90120.Technical Analyst 1-Support

90121.Technical Analyst 2-Support

90122.Technical Analyst 3-Support

90230.Technical Analyst 5-Support

90246.Product Support Manager

90248.Product Support Sr. Manager

90250. Product Support Director

9201.Senior Sales Consultant

99020.User Experience Developer 2-ProdDev

99030.User Experience Developer 3-ProdDev

99040.User Experience Developer 4-ProdDev

99050.User Experience Developer 5-ProdDev

99858.Product Development SVP

Last 3 years appraisals and/or CWB rating (list CURRENT year first)	Current Salary (USD)	Proposed Salary Request (USD)	% Increase
31-May-2011 - 4 - Exceeds Expectations 31-May-2010 - 4 - Exceeds Expectations 31-May-2009 - 4 - Exceeds Expectations	[REDACTE D]	[REDACTED]	25%

Benchmark:	Salary Range		Current Compa ratio
[REDACTED]	[REDACTED]	[REDACTED]	0.96

Proposed Range	•	New Compa	Time in Job	Last 3 years Bonuses (list CURRENT year first)
	[REDACTED			
[REDACTED]	]	1.19	6	[REDACTED]

Last 3 years Stock Grants (list	Proposed Other Comp or Job Change Requested		Previous Salary Increase (USD)
[REDACTED]		One of our core database groups, the [REDACTED] recently lost [REDACTED] of their [REDACTED] people. Several companies in the area are heavily recruiting from our core database teams. Top developers who joined in the last few years are especially vulnarable.	[REDACTED]

	Salary %		Group Attrition: 6-12 months (e.g., 5 of 8: 62%)	Requesting VP
1-Sep-11	7.14%	[REDACTED]	[REDACTED]	Ozbutun, Cetin

Competitive Offer Included	Local Country HR Approval	LOB Priority
No	Yes	5

Competitive Offer Yes No	Local HR Approval Yes No Waiting for	LOB N/A 1
	Response	2
	•	3
		4
		5
		6
		7
		8
		9
		10