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## Summary

An MBA from Indian School of Business, with over 11 years of experience enhancing, implementing and supporting Oracle E-Business Suite, as a developer, an implementer, and a product manager. Delivered IT products and services in procurement, supply-chain, warehousing and order-fulfillment functions in various industries like Engineering & Construction, Oil & Gas, Manufacturing and High Tech.

## Experience

**Oracle India Private Limited – Senior Principal Product Manager**

**Since January 2011**

*As a senior member of the E-Business Suite Advanced Procurement Product Management team, delivered new products using emerging technologies like in-memory databases and enterprise mobile applications.*

- Delivered a new product called Oracle Project Procurement using an in-memory platform called Endeca. Involved throughout the new-product introduction lifecycle
- Delivered “iProcurement for EBS” an enterprise smart-phone application. Contributed to the development of mobile infrastructure for E-Business Suite. Also applied for a patent for an invention in mobile UX space
- The first across E-Business Suite to design applications on the Endeca platform. Came up with a design for an improved shopping experience leveraging Endeca’s interactive search capabilities
- Delivered key enhancements to Supplier Lifecycle Management, resulting in significant usability improvements. Improved customer satisfaction led to more references, and increased revenue
- Presented at several well-attended events at Oracle Open World San Francisco 2011, 2012 and 2013 (100+ delegates per session) and won appreciation from customers and partners

**KPMG Advisory Services Private Limited – Senior Consultant**

**April 2010 – January 2011**

*As a functional lead, implemented Advanced Procurement Modules of Oracle E-Business Suite at Petrofac, an international provider of facilities solutions to the Oil & Gas Production and Processing industries*

- At Petrofac’s Offshore Engineering and Operations Center in Aberdeen, UK, designed custom solutions that the company’s assets through their manifesting, repair and rental processes
- At their Engineering and Construction division in Sharjah, UAE, designed custom solutions to meet business requirements around competitive bid-analysis, staggered awarding and vendor assessment
- Won appreciation from the VP of IT for a successful demo of the Procurement solution to end-users, with extensions and customer data working together, thus gaining initial end-user-acceptance to the new software

**Brodart Co. – Senior Consultant**

**January 2007 – February 2009**

Through Motion International Inc. – Senior Consultant

March 2008 – February 2009

Through Alphasoft Services Corp. – Programmer Analyst

January 2007 – March 2008

*As a techno-functional consultant, implemented Oracle EBS, streamlined business processes and built custom solutions for a high-volume order fulfillment system at Brodart, a leading supplier of shelf-ready materials to libraries across North America*

- Designed and delivered IT solutions for warehouse operators using RF hand-held devices on the shop-floor and achieved a significant improvement in inventory accuracy and order fulfillment time

- Re-designed client's cost-management system and used activity-based costing to gain insights into account profitability
- Drove adoption of Oracle BI Publisher and this tool led to a new business opportunity for the client
- Managed critical data-conversion and change-management for the initial cut-over and subsequent upgrades, reporting directly to the CTO

**Oracle India Private Limited – Project Leader, Development**

**April 2002 – January 2007**

*Led a 4-member team responsible for maintaining and enhancing production releases of Oracle E-Business Suite Discrete Manufacturing family.*

- Handled critical production issues and escalations for a high-visibility customer base, and ensured high-quality interaction with quick turn-around times to ensure customer satisfaction
- Gained experience managing work-load distribution, appraisals and career development for team members
- Collaborated with global support, QA and Product Management to deliver timely solutions to customer bugs
- Provided product expertise to Sales and Consulting teams and helped them in their pre-sales and implementation efforts
- Ensured high-standards in coding and code review, patch quality, customer communication and team-processes so that the team consistently delivers at high quality and minimal re-work

## Education

**Post Graduate Program in Management from Indian School of Business, Hyderabad**

**2009 – 2010**

ISB is a premium B-School in Hyderabad, with 3-year average rank of 30 from Financial Times Global MBA Rankings. My concentrations were Operations Management, Strategy and Leadership.

**Certified in Production and Inventory Management from APICS**

**2005 - 2006**

Honed my functional knowledge on Supply Chain Management through this certification, while working as a Project Leader for E-Business Suite Discrete Manufacturing family at Oracle

**Bachelor of Technology from JNTU College of Engineering, Hyderabad**

**1998 – 2002**

My stream was Electrical and Electronics Engineering. Played an active part in marketing annual university events to improve participation from other universities and gaining sponsorships from local businesses in the city